



Leading the Luxury Yachting Worldwide



PERSHING

Itama

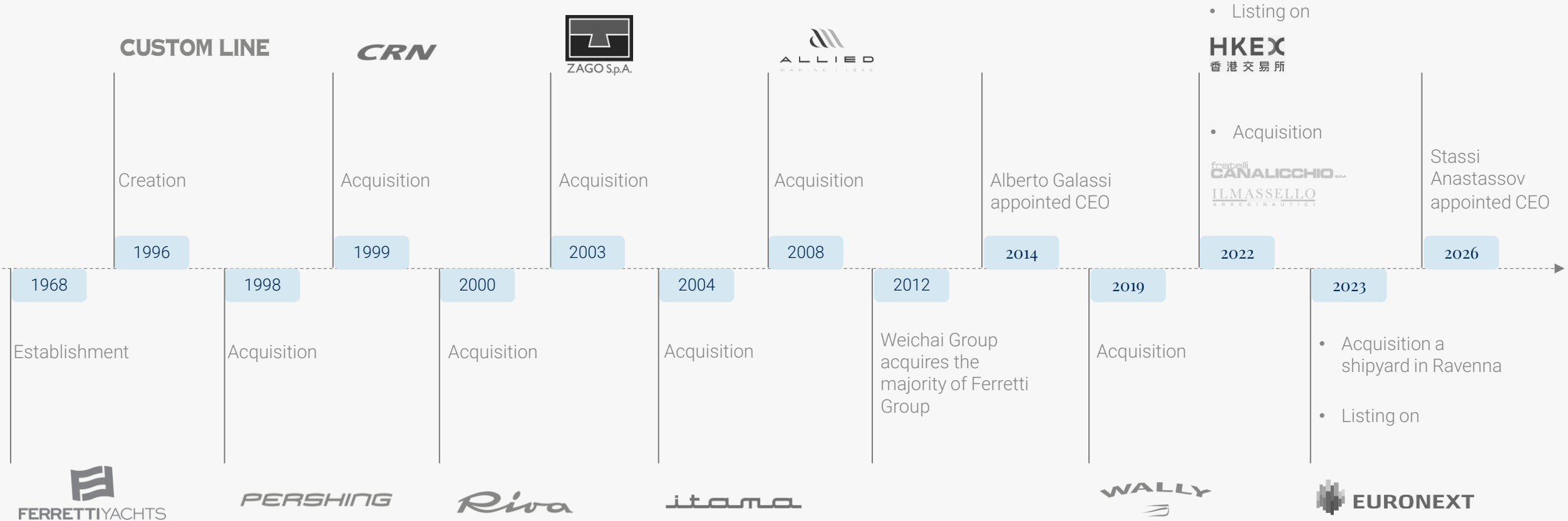
Riva

CRN

CUSTOM LINE

Introduction to Ferretti Group

UNIQUE ITALIAN SUCCESS STORY OF ICONIC BRANDS



FERRETTI GROUP KEY FACTS

#1 GLOBAL PLAYER
with 16.8% MARKET SHARE¹

184
YEARS OF ITALIAN HERITAGE

7
ICONIC BRANDS

€1.7bn
ORDER BACKLOG
As of 31 December 2025

€1.2bn
FY25 REVENUE^{2,3}
+5.0% YoY

16.5%
ADJ. EBITDA MARGIN^{4,5}
As of 31 December 2025

Source: Company information;; Phil Draper & Associates Database as of Q3 2025 on FY 2025 estimates. 1. Based on Composite (>30ft) and Made-to-Measure yachts, excluding Super Yachts; 2. Revenue without Pre-Owned, net of commissions and other costs related to revenue; 3. As of December 31, 2025; 4. Adjusted EBITDA equals to EBITDA adding back non-recurring costs. 5. Calculated as Adj. EBITDA/Revenue without Pre-Owned

LUXURY EXPERIENCE WITH SCALE BENEFITS



CENTRALIZED FUNCTIONS AT GROUP LEVEL TO LEVERAGE INDUSTRIAL EFFICIENCIES

HIGH-VALUE ADDED FUNCTIONS

R&D	PROCUREMENT	MANUFACTURING
-----	-------------	---------------

CORPORATE FUNCTIONS

HR	INVESTOR RELATIONS	FINANCE	LEGAL	IT
----	--------------------	---------	-------	----

DECENTRALIZED ACTIVITIES AT BRAND LEVEL TO NURTURE EACH BRAND'S DNA AND TARGET ALL CUSTOMER SEGMENTS



MARKETING
DESIGN
SALES

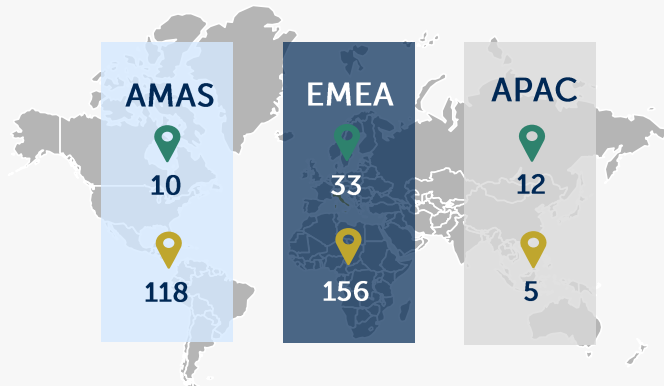
Business model designed to **promote brand distinctiveness** while **capturing synergies**

Source: Company information

FERRETTI GROUP BUSINESS MODEL

1 DIRECT SALES THROUGH GLOBAL DEALERS & BROKERS

55 Dealers (active in 71 countries) & 279 Brokers + direct Ferretti Group salesforce



3 LEADING ALL SEGMENTS, EXPANDING MARGINALITY

Increasing presence in the most profitable segments (above 80ft, 24m), effectively covering wider client needs



Composite
8 - 30 m



Made-to-measure
30 - 43 m



Super Yachts
Up to 95 m



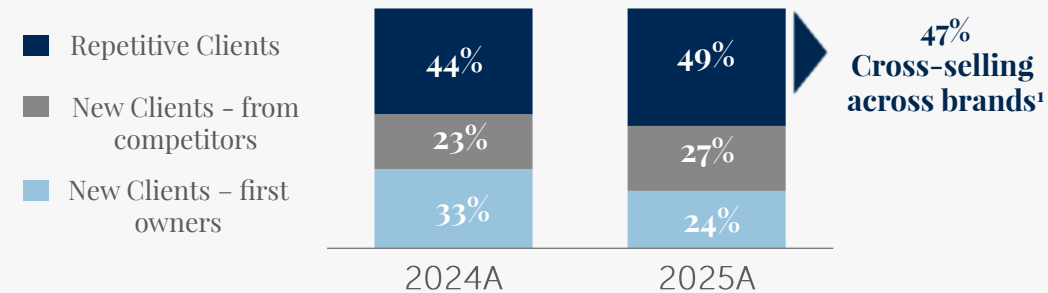
2 7 ICONIC & DISTINCT BRANDS, LEVERAGING SYNERGIES

Centralized Functions (R&D, Procurement, Manufacturing...) & Decentralize activities to nurture brand's DNA (Marketing, Design & Sales)



4 CATERING TO DIVERSE, LOYAL AND GROWING CLIENTELE

Ferretti Group client base breakdown by type:



1. Calculated as the number of repeating customers that purchased at least two different brands within the Ferretti Group over the sum of total repeating customers in the relevant period



Iconic Portfolio of Complementary Luxury Brands

01

ICONIC PORTFOLIO OF LUXURY BRANDS

	<i>Riva</i>	<i>WALLY</i>	 FERRETTIYACHTS	CUSTOM LINE	CRN	<i>PERSHING</i>	<i>Itama</i>
IDENTITY	Nothing else 	20 years ahead 	Just like home 	Beyond the line 	Made by you with our own hands 	The dominant species 	The enhancement of freedom 
CATEGORY							
SIZE	8-70 m 27-230 ft	12-46 m 40-150 ft	15-30 m 50-100 ft	30-50 m 90-164 ft	Up to 95 m Up to 312 ft	15-52 m 50-170 ft	12-24 m 40-79 ft
ESTABLISHED	1842	1994	1968	1996	1963	1985	1969

Source: Company information; 1. Represents Sailing Super Yachts for Wally

 Composite

 Made-to-Measure

 Super Yachts¹

SCARCITY VALUE DRIVING PREMIUM PRICING

2022 RIVA ANNIVERSARIO

To celebrate:
180 YEARS SINCE FOUNDATION
60 YEARS OF AQUARAMA

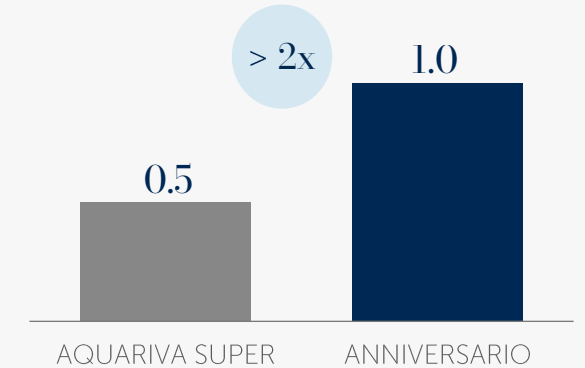


2025 RIVA CENTO

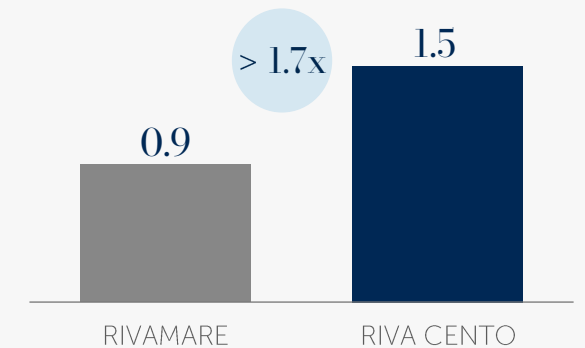
To celebrate:
100th UNITS RIVAMARE 38'



AQUARIVA VS. LIMITED EDITION
PRICE (€mln) ¹



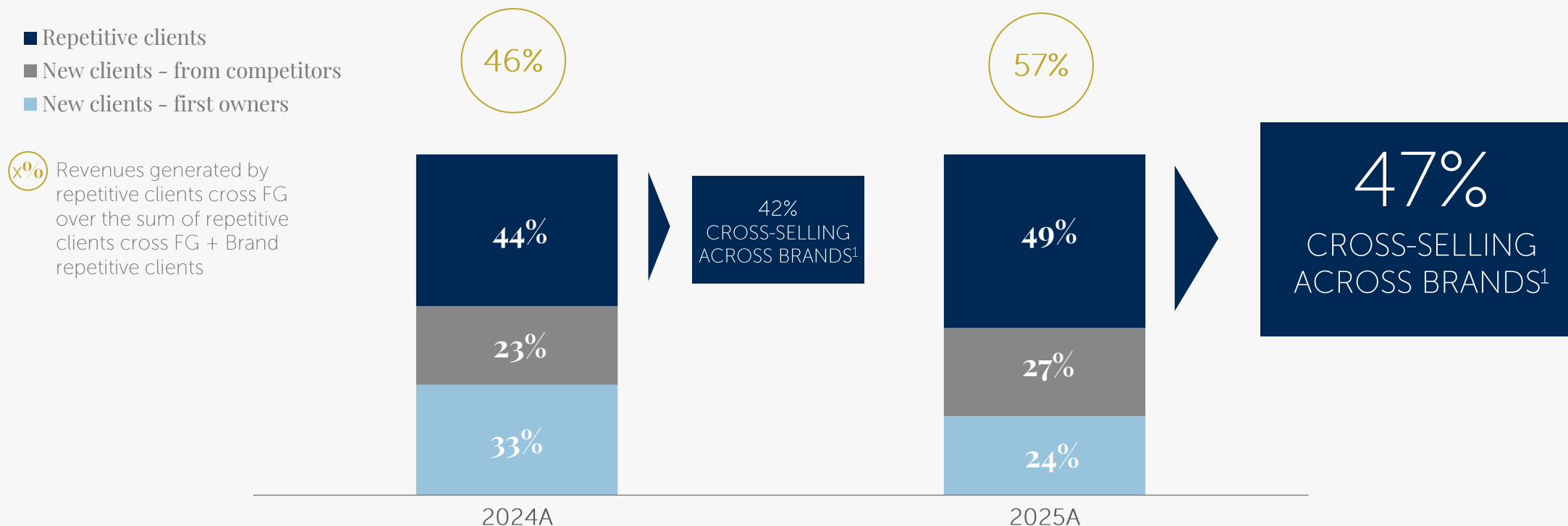
RIVAMARE VS. LIMITED EDITION
PRICE (€mln) ²



Source: Company information; 1. Based on the comparison between Riva Aquariva Super and Riva Anniversario, both 32 ft long; 2. Based on the comparison between Rivamare and Riva Cento, both 38 ft long

CATERING TO A DIVERSE, LOYAL AND GROWING CUSTOMER BASE

FERRETTI GROUP CLIENT BASE BREAKDOWN BY TYPE:



Source: Company information based on the number of customers who purchased a yacht in the relevant period excluding confidential customers for whom data cannot be disclosed. 1) Calculated as the number of repeating customers that purchased at least two different brands within the Ferretti Group over the sum of total repeating customers (both cross FG and loyal to a Brand) in the relevant period

UNIQUE MULTIPLE CROSS-SELLING BENEFITS

SELECTED EXAMPLE OF A PASSIONATE YACHT COLLECTOR CUSTOMER JOURNEY

Composite

Made-to-Measure

Super Yachts



Custom Line 100'



Custom Line Navetta 42



Pershing GTX80

2011

Custom Line 106'



Ferretti Yachts 920



Pershing 7X



2023



from Quiet- Luxury with **CUSTOM LINE** and **FERRETTI YACHTS**
to Speed & Performance with **PERSHING**



Source: Company information



PERSHING

Itama

Riva

CRN

CUSTOM LINE

LOYALTY TO A SINGLE BRAND: THE POWER OF CUSTOMERS' FIDELIZATION

2) CUSTOMER JOURNEY OF A PASSIONATE RIVA YACHT COLLECTOR...

 Composite

 Made-to-Measure

 Super Yachts



Rivarama 



66' Ribelle 



56' Rivale 



Riva Anniversario 

2004

Aquariva Super 



Rivamare 



110' Dolcevitā 



2024

Riva

from the Iconic **RIVAVARAMA** to larger models like **RIBELLE 66'**, **RIVALE 56'** and **DOLCEVITA 110'**, till the **Limited-Edition RIVA ANNIVERSARIO**

Riva

Source: Company information



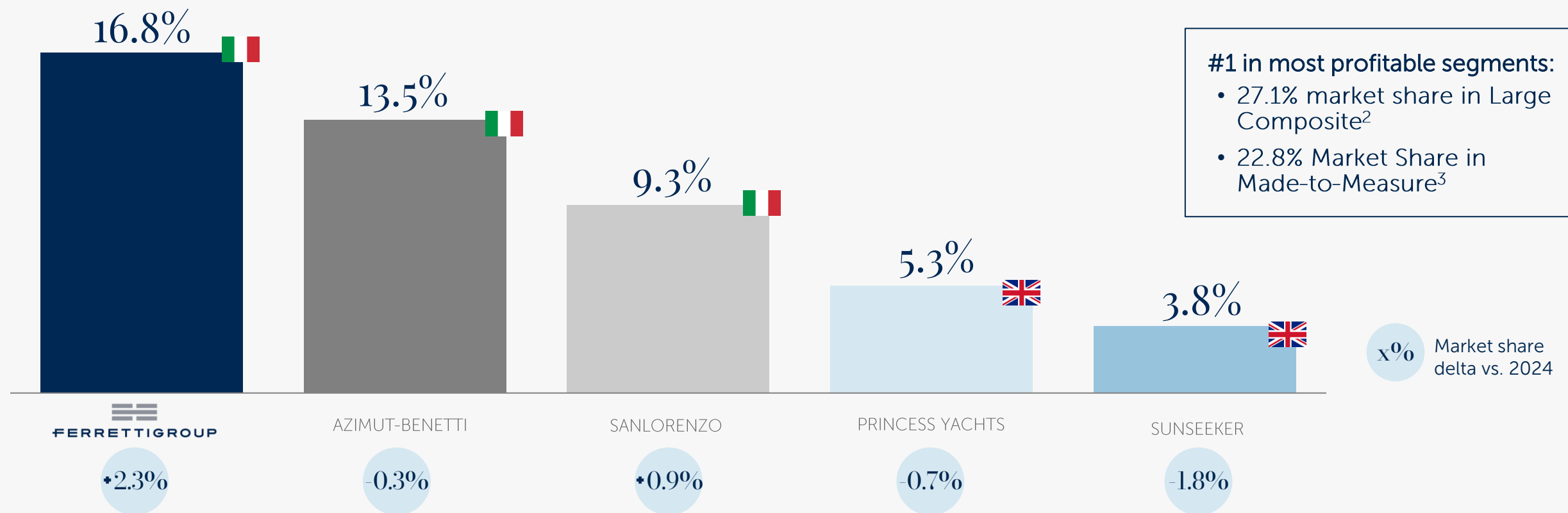
Structurally Growing Luxury Yachting Market

02

FERRETTI GROUP IS THE MARKET LEADER IN COMPOSITE AND MADE TO MEASURE

GLOBAL YACHT MARKET (VOP from 30ft up to +100ft in fiber glass and carbon fiber)¹

Not Including Super Yachts



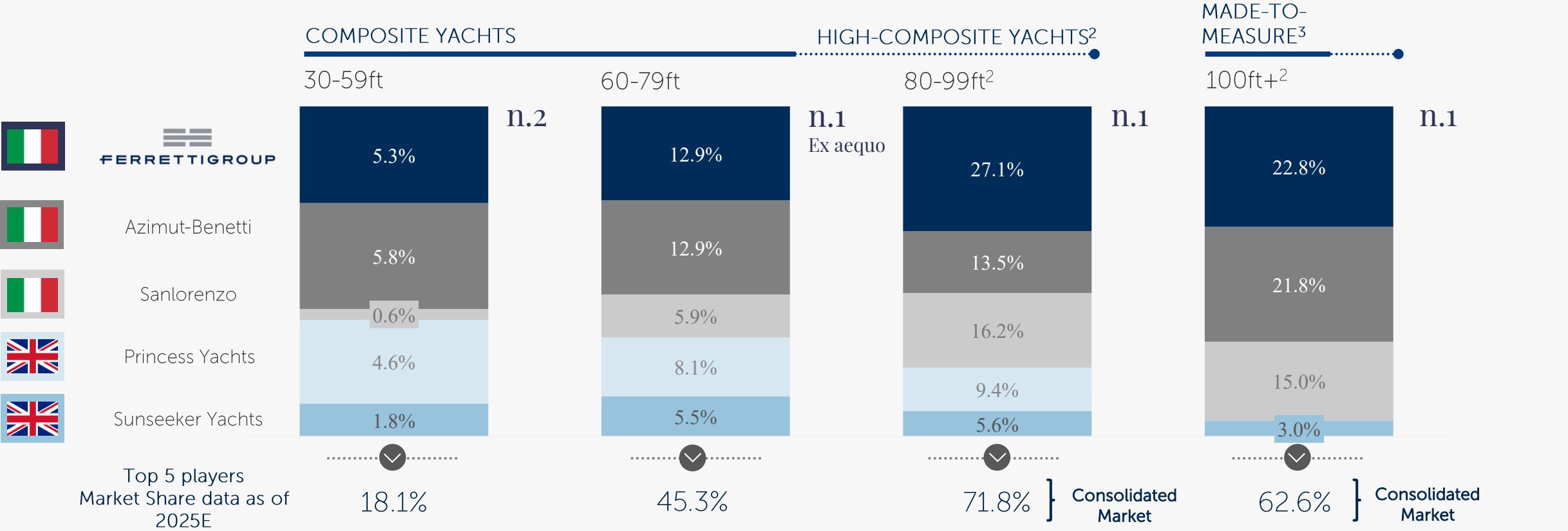
Source: Phil Draper & Associates Database as of Q3 2025 on FY 2025 estimates and FY 2024 actual database. 1) Classification based on Value of Production by Phil Draper Associates, as of Q3 2025 for Composite (>30 ft) & Made-to-Measure yachts; 2) Large Composite refers to 80-99 ft yachts; 3) Made-to-Measure refers to 100ft+ yachts (not including Super Yachts); Note: Market refers to inboard Composite & Made-To-Measure Yachts, excluding Super Yachts; numbers might not sum-up due to rounding

STRENGTHENING LEADERSHIP IN THE MOST PROFITABLE SEGMENTS

2025E GLOBAL INBOARD MARKET BY PLAYER, VOP¹ %

Focus On Composite (>30 ft) & Made-to-Measure Yachts

Not Including Super Yachts



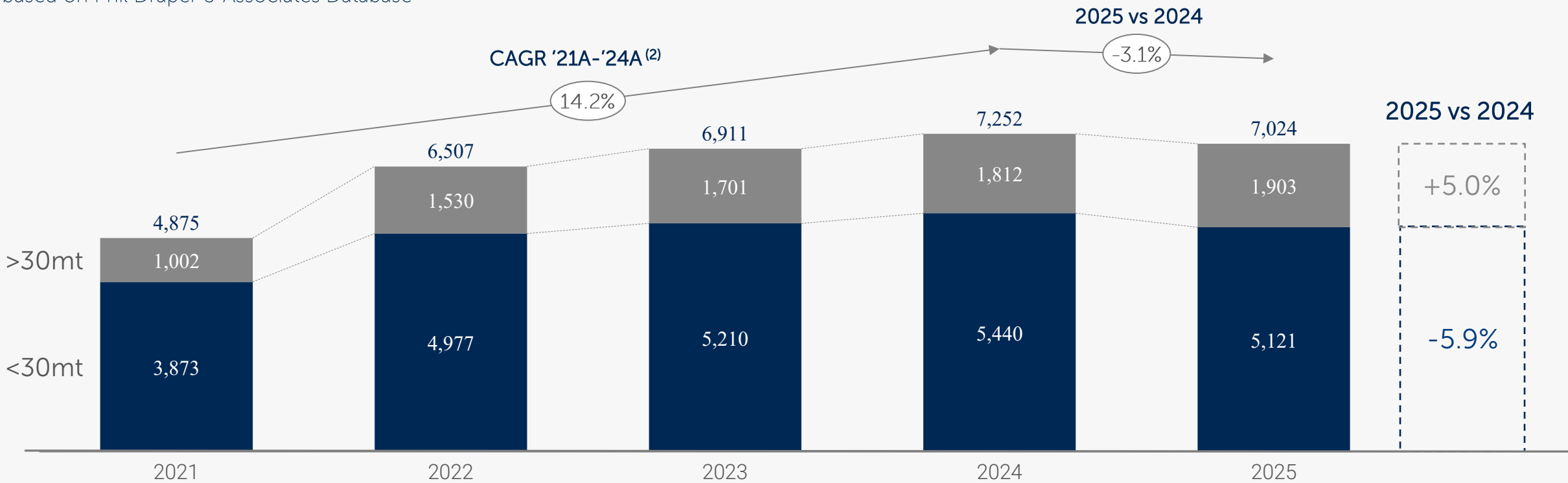
Source: Phil Draper & Associates Database 2025 Q3; 1) Classification based on Value of Production by Phil Draper Associates, as 2025 Q3 for Composite (>30 ft) & Made-to-Measure yachts; 2) High-Composite refers to 80-99 ft yachts; 3) Made-to-Measure refers to 100ft+ yachts (not including Super Yachts); Note: Market refers to inboard Composite & Made-To-Measure Yachts, excluding Super Yachts; numbers might not sum-up due to rounding

FG OUTPERFORMED THE MARKET,
 STRENGTHENING ITS COMPETITIVE POSITION

MARKET SIZE BY LENGTH CATEGORY, IN TERMS OF VOP (in €mln)

based on Phil Draper & Associates Database⁽¹⁾

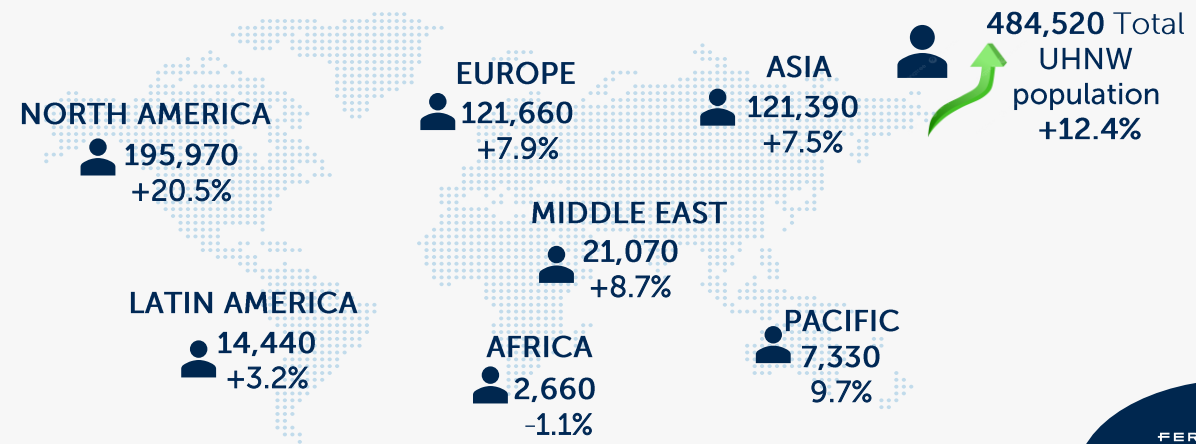
In a market where total VOP declined by ca. 3% YoY (from €7.2bn in 2024 to €7.0bn in 2025), Ferretti Group outperformed, strengthening its competitive position and delivering revenue growth of 5% in FY'25 vs. FY'24



Source and Notes: Phil Draper & Associates Database as of Q3 2025 on FY 2025 estimates and FY 2024 actual database; 1) Classification based on Value of Production by Phil Draper Associates, as of Q3 2025 for Composite (>30 ft) & Made-to-Measure yachts; Note: Market refers to inboard Composite & Made-To-Measure Yachts, excluding alloy Super Yachts; numbers might not sum-up due to rounding. 2) CAGR 21-24: Phil Draper & Associates Database (2025 Q3) and internal elaboration

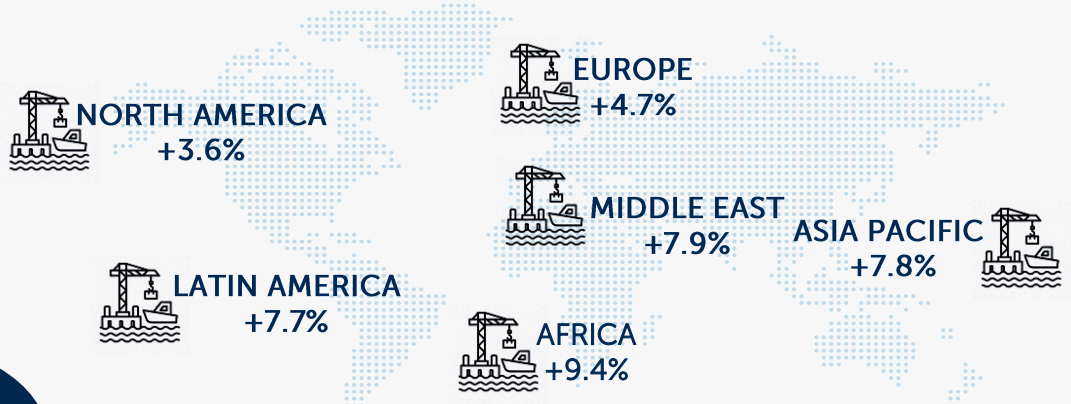
YACHTING INDUSTRY MACRODRIVERS

INCREASING NUMBER OF GLOBAL UHNWIs 2024 vs 2023¹

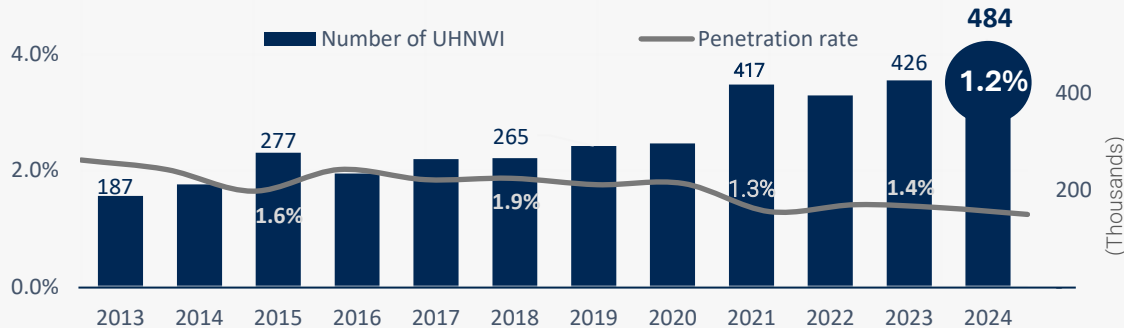


PLEASURE MARINA WORLDWIDE INFRASTRUCTURE DEVELOPMENTS

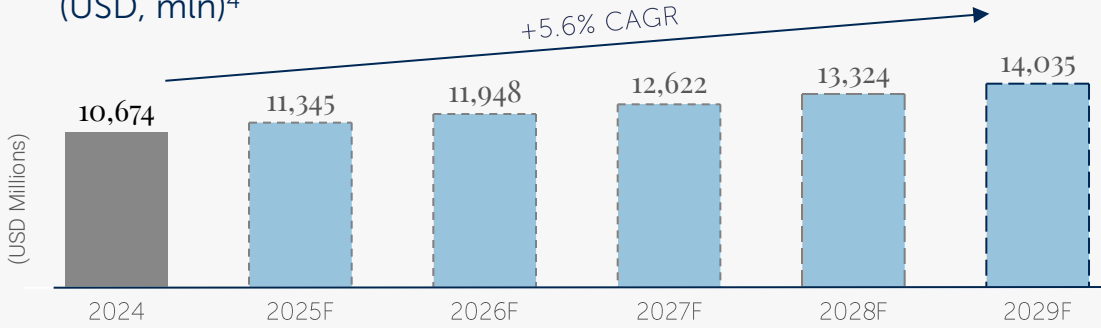
Yachting Marinas Market Growth, Forecast by region 2024-29, (CAGR %, \$mIn)³



Penetration Rate of Yachting into UHNWI population²



Yachting Marinas Global Market Growth, Forecast 2024 – 29, (USD, mln)⁴



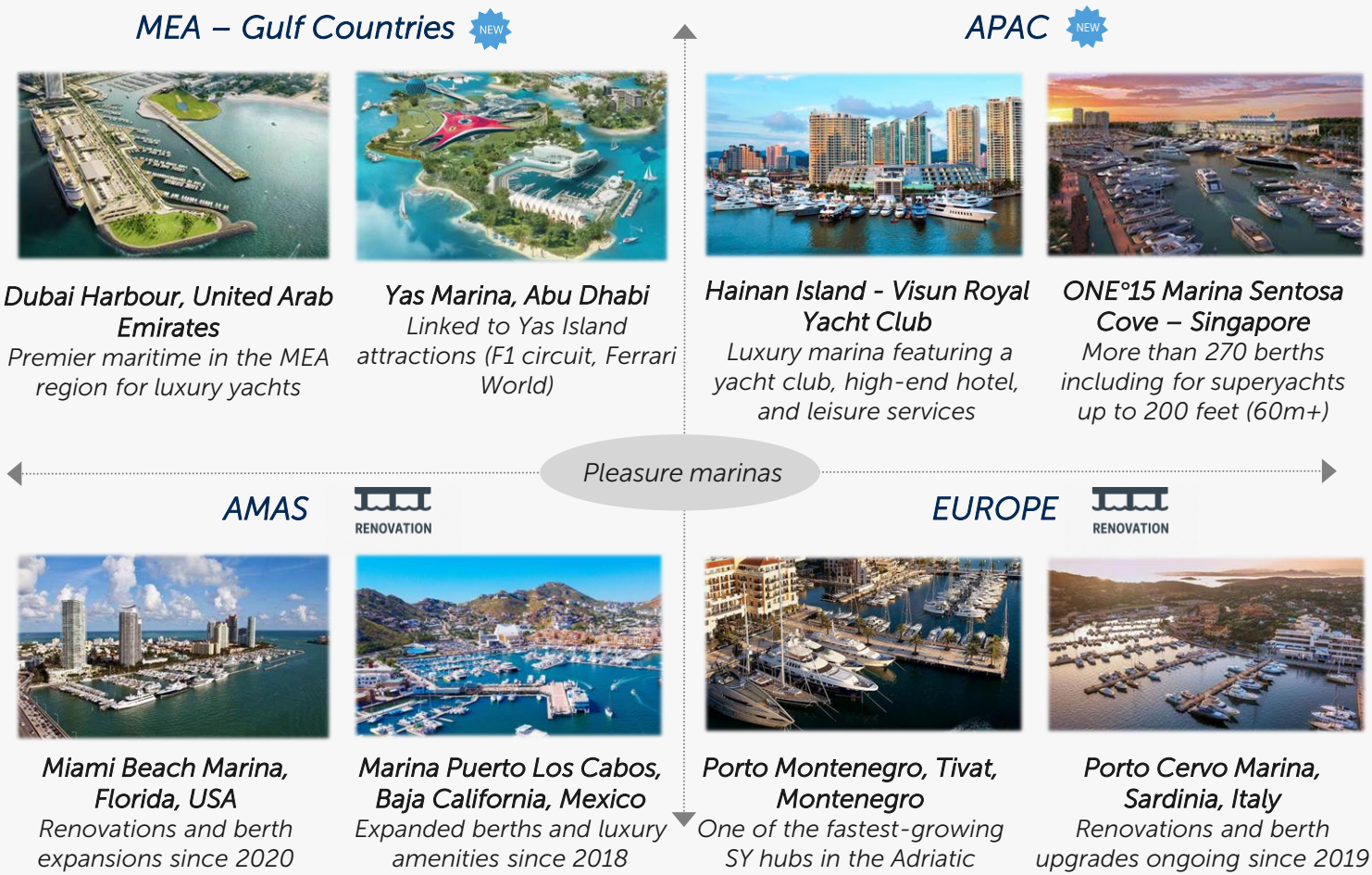
Source: 1.Altrata, "World Ultra Wealth Report 2025". 2. Wealth-X Databook 2013-2025; Superyacht times "The state of Yachting 2025"; 3 & 4. The Business Research Company, Pleasure Marinas Global Market Report 2025, based on National Statistics Offices.

MARINAS' GROWTH POWERING YACHTING DEMAND

HIGHLIGHTS

- ✓ The global pleasure marinas market reached a value of nearly \$10.7bn in 2024, having grown at a compound annual growth rate (CAGR) of 3.3% since 2019
- ✓ The market is expected to grow from \$10.7bn million in 2024 to \$14.0 bn in 2029 at a rate (CAGR) of 5.6%
- ✓ MEA region lead in forecasted growth, driven by strong investment in yachting infrastructure and luxury tourism (supported by governments' projects such as the Saudi Arabia's marina expansion in the Red Sea under Vision 2030 plan)
- ✓ Composite berths (<30m) dominate in volume but Made-to-measure (30 - 43m) is growing faster across regions

NEW MARINAS EXPANSION ACROSS ALL REGIONS



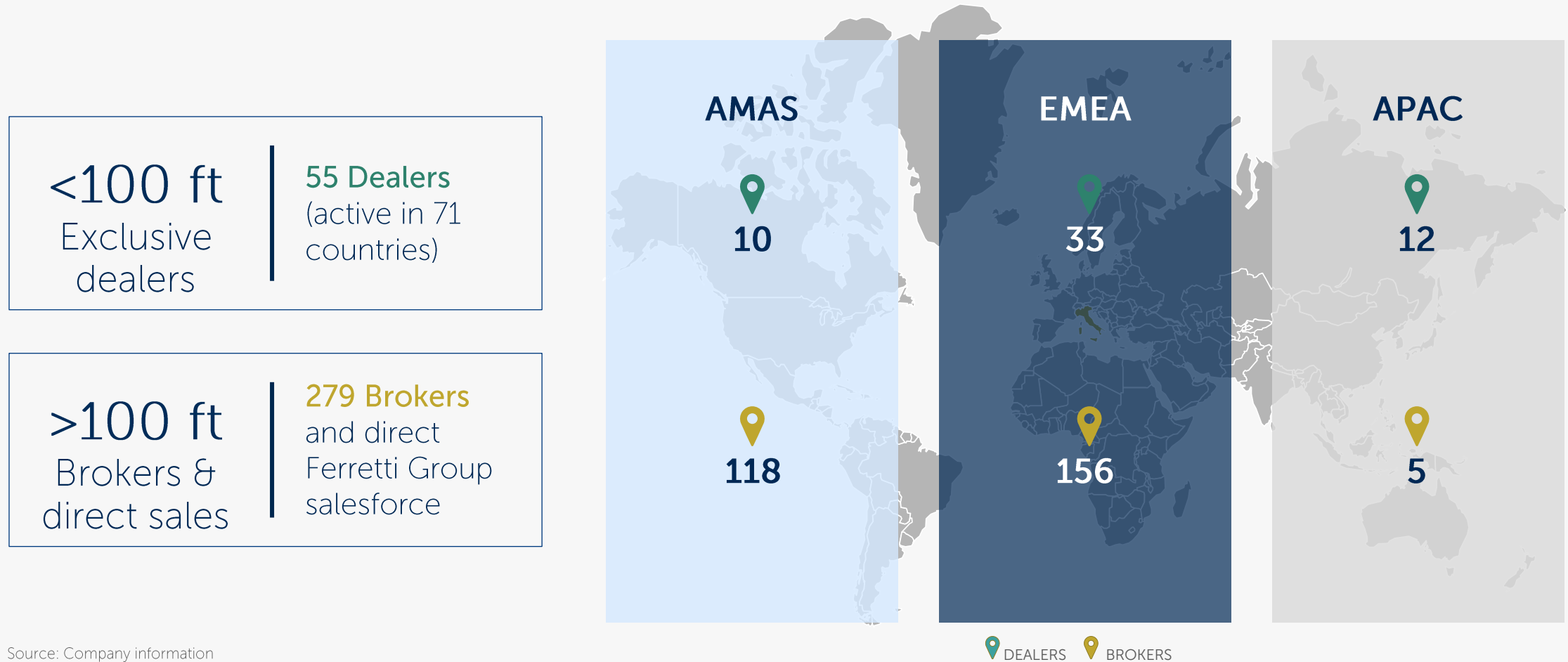
Source: The Business Research Company, Pleasure Marinas Global Market Report 2025, based on National Statistics Offices



Geographical deep dive, Go-to-market and Customer Experience

03

SALES TO CUSTOMERS THROUGH A GLOBAL NETWORK OF DEALERS AND BROKERS

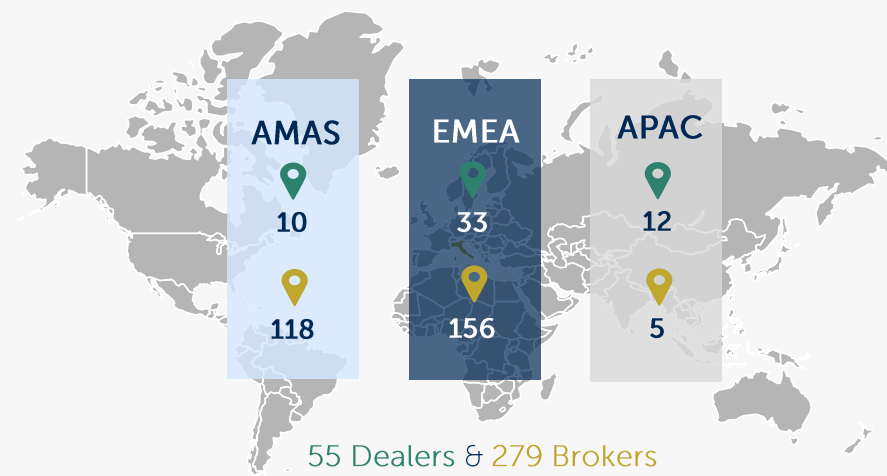


PRE-OWNED BUSINESS: A VALUE-ADDED TOOL TO DRIVE UPSELLING

HIGHLIGHTS

- ✓ Value-added marketing tool to drive upselling opportunities
- ✓ Strengthen customer loyalty and long-term retention
- ✓ Accept trade-ins exclusively as part of a new-yacht deal, with a maximum annual cap of €50/60 mln, ensuring that pre-owned stock levels never exceed 5% of total revenues

ca. 90% of trade-ins managed by dealers & brokers or clients directly...



... and only ca. 10% of trade-ins managed directly by Ferretti Group

FERRETTIGROUP

BEYOND BUYING A YACHT: A LIFETIME CUSTOMER JOURNEY



Customer Journey:
*Where yachting
becomes Experience...*



FERRETTIGROUP



Innovation and State-of-the-art Production Capabilities

04

R&D: IMPRESSIVE TRACK-RECORD OF IMPROVEMENTS

~€215mIn

INVESTED IN R&D
BETWEEN 2020 AND 2025

Increasing and
renewing
product portfolio

Strategically
leveraging core
engineering capabilities

2021

TODAY¹

42

MODELS
AVAILABLE²

71

+55 MODELS ADDED³

14

(~30% OF TOTAL
PORTFOLIO)

MODELS
SHARING THE
SAME
ENGINEERING
PLATFORMS²

32

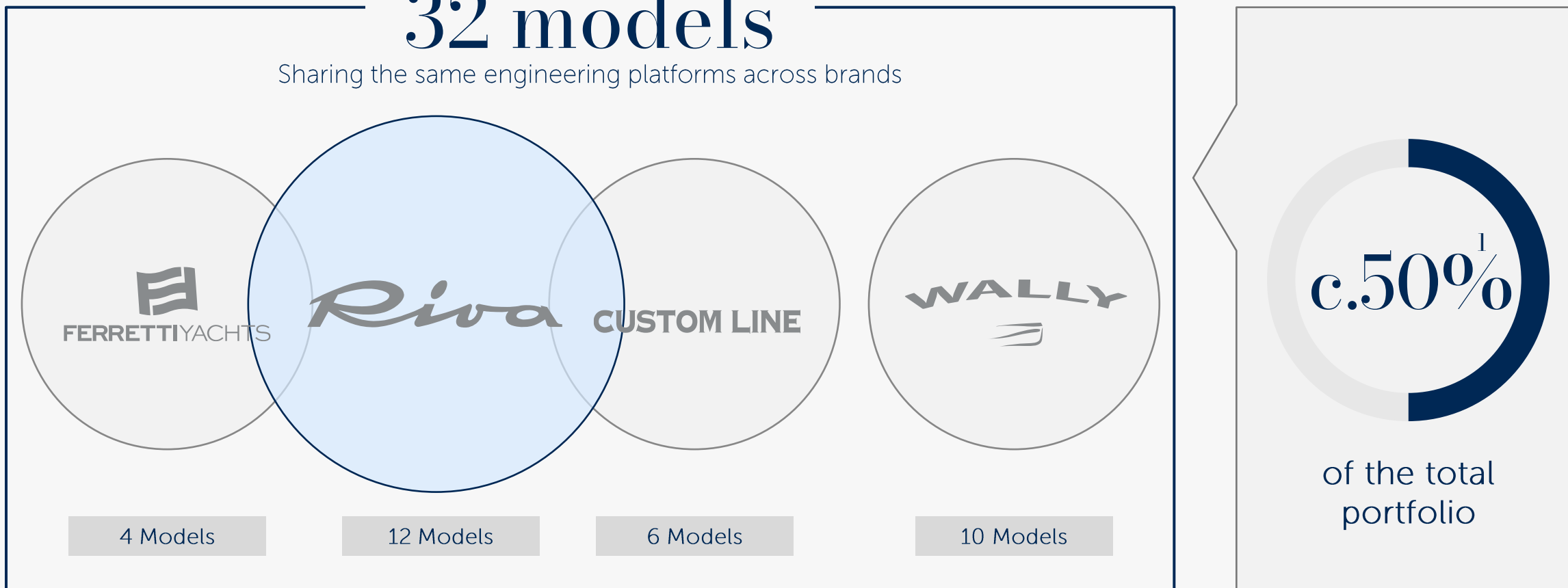
(~50% OF TOTAL
PORTFOLIO)

Source: Company Information. 1. As of February 2026; 2. The analysis considers Composite, Made-to-Measure, hull n.1 of Flagship Superyachts and Wally Sail models, current announced projects (8), excluding CRN; 3. Of which: 40 new launched model and 15 restyled ones

SHARED KNOW-HOW AND R&D ACROSS THE PORTFOLIO

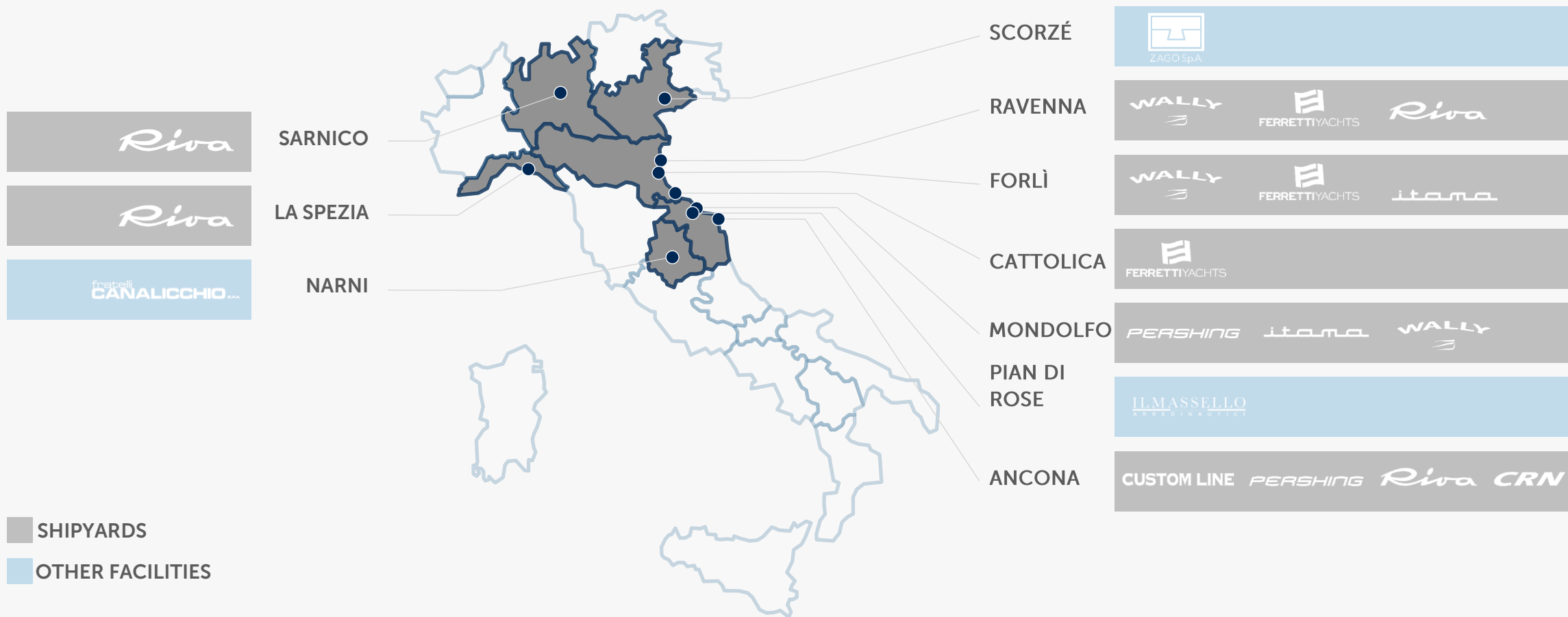
32 models

Sharing the same engineering platforms across brands



Source: Company information; 1.. The analysis considers Composite, Made-to-Measure, hull n.1 of Flagship Supervachts and Wally Sail models, current announced projects (8), excluding CRN

PRODUCTION SITES

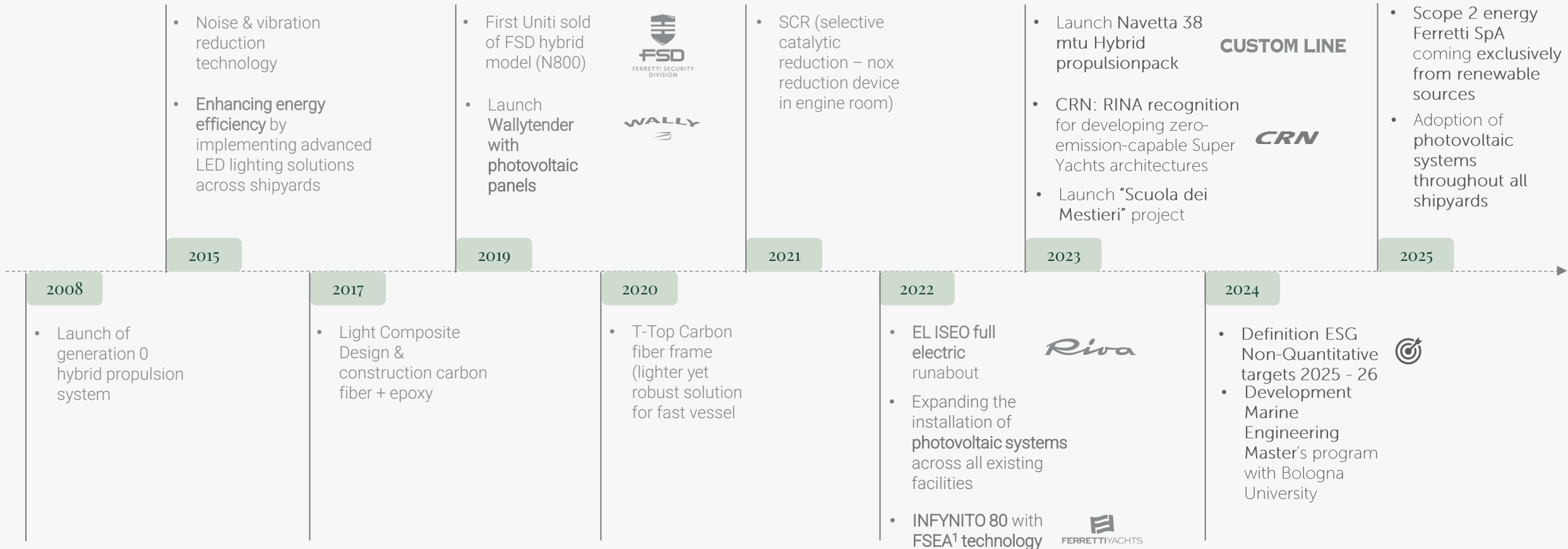


Source: Company information

Sustainability and “E-Luxury”

05

ESG JOURNEY: INNOVATION, COMMITMENT AND LASTING IMPACT



Note: 1. The Ferretti Group's F.S.E.A. technology (Ferretti Sustainable Enhanced Architecture) is package of environmentally friendly cruising solutions. They include an integrated system that stores the solar energy collected by the photovoltaic panels installed on the hard top in an Energy Bank

E SHAPING THE FUTURE OF YACHTING THROUGH INNOVATION...

...ENHANCING DIFFERENT GREEN ENERGY SOLUTIONS

ELECTRIC / HYBRID



Riva El-Iseo: Full Electric powerboat



CUSTOM LINE

Navetta 38
mtu Hybrid
propulsionpack



INFYNITO 80 & 90
mtu Hybrid
propulsionpack*

WIND



WALLY Wallyrocket51

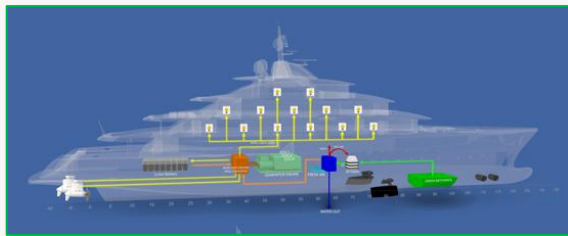


WALLY Wallywind110

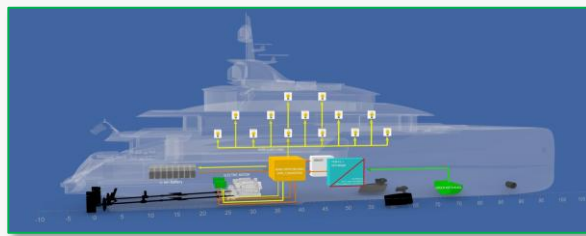


WALLY Wallyrocket71

HYDROGEN / GREEN METHANOL



CRN Sustainable Powered Yacht Project (SUP-Y) by RINA



SOLAR



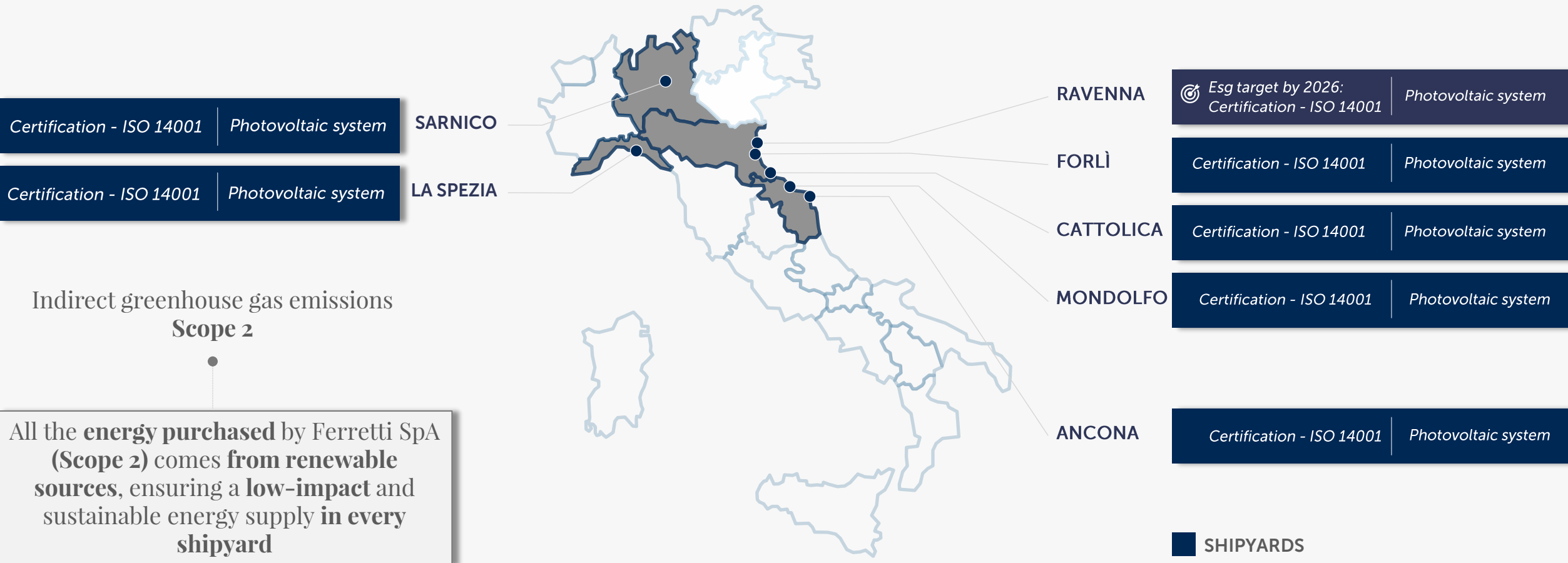
WALLY Wallytender with photovoltaic panels*



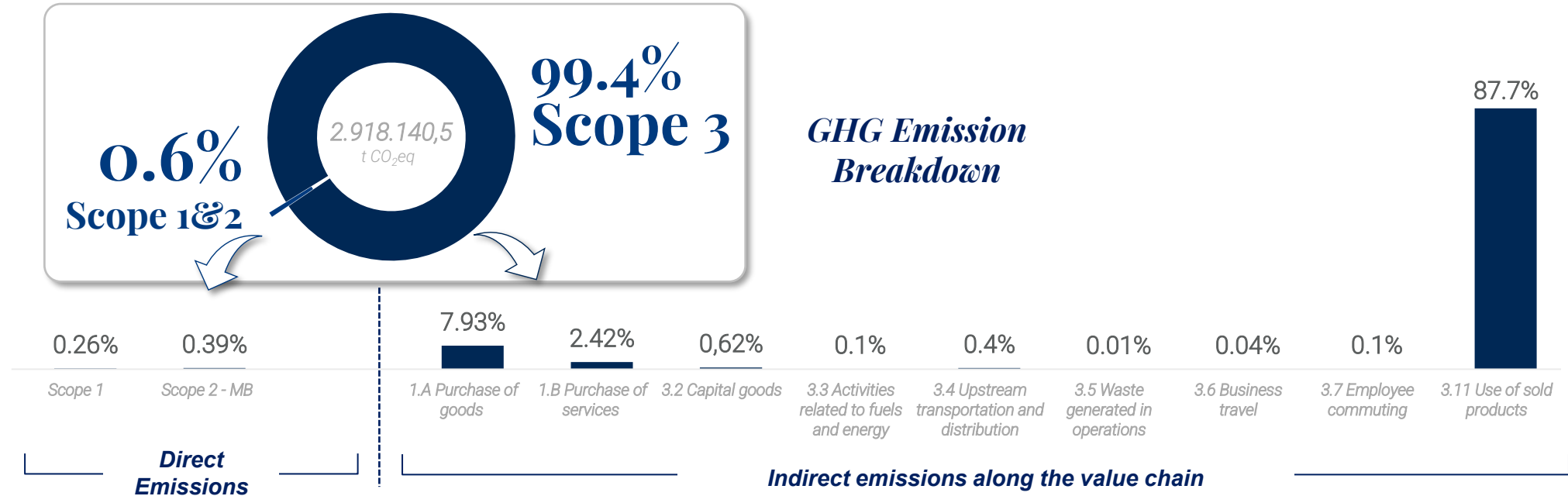
FERRETTIYACHTS INFYNITO 80 & 90 with photovoltaic panels*

Note: *Available upon customer request

E PRODUCTION SITES: SCOPE 1 & 2



E THE VALUE CHAIN: SCOPE 3



Purchase of Goods

The main categories are represented by raw materials, auxiliary products, components, and accessories essential for boat construction.

Where possible, data was collected in terms of weight (kg purchased/year), providing a more accurate emission factor. When weight data was not available, the spend-based approach (€ purchased/year) was used instead.

Use of sold products

Data obtained from internal investigations within the Group, interviewing captains, dock staff, and after-sales personnel to calculate the average annual diesel consumption per number of boats delivered in 2024, based on usage type (navigation, port, anchoring). The total liters consumed were then multiplied by the useful life of the boats.

SUSTAINABILITY

ESG RATINGS – AWARDED COMMITMENT

AGENCY	SCORE	SCALE	BENCHMARK
MSCI 	BBB ²	Seven-band scale from AAA (industry leader) to CCC (industry laggard)	Industry Benchmark (Leisure Products)

. 1. MSCI ESG Ratings aim to measure a company's management of financially relevant ESG risks and opportunities identifying industry leaders and laggards according to their exposure to ESG risks and how well they manage them relative to peers. MSCI ESG Ratings range from leader (AAA, AA), average (A, BBB, BB) to laggard (B, CCC)

E RIVA FULL ELECTRIC POWERBOAT

The Riva EL-Iseo is the brand's first full-electric powerboat that launches the new E-Luxury segment.

An elegant 27-foot runabout, Riva EL-Iseo inherits the sleek lines of the Iseo and combines them with a modern, full-electric core. The official version of this model is ready for sale since January 2024.

It has a Parker GVM310 full-electric engine from Parker Hannifin, delivering a cruising speed of 25 knots and a self-limited top speed of 40 knots.

EL-Iseo has three cruising modes: **Adagio**, **Andante** and **Allegro**.

- **Adagio** is the ECO mode, designed to optimise cruising performance.
- **Andante** mode features cruising speed and acceleration comparable to a typical yacht of similar length with an internal combustion engine.
- **Allegro** is the sport mode, in which the engine is unlimited and EL-Iseo can reach a top speed of 40 knots.



E NEW RANGE EXPANSION ANNOUNCEMENT: INFYNITO 80

THE SUSTAINABLE INFYNITO RANGE



Ferretti Yachts extends the brand's INFYNITO range with INFYNITO 80.

Making her debut at Boot Düsseldorf, INFYNITO 80 joins the brand's hugely successful INFYNITO 90 (6 units sold) featuring the iconic All-Season Terrace.

INFYNITO 80 features the Ferretti Group's F.S.E.A. technology (Ferretti Sustainable Enhanced Architecture), a package of environmentally friendly cruising solutions. They include an integrated system that stores the solar energy collected by the photovoltaic panels installed on the hard top in an Energy Bank.

As for **green materials**, they focus on natural and bamboo fabrics, regenerated leather and recyclable materials, ecological water-based paints and lamellar teak with FSC 5 certification that are used throughout the exteriors.



E NEW INTERNATIONAL CERTIFICATION FOR CRN

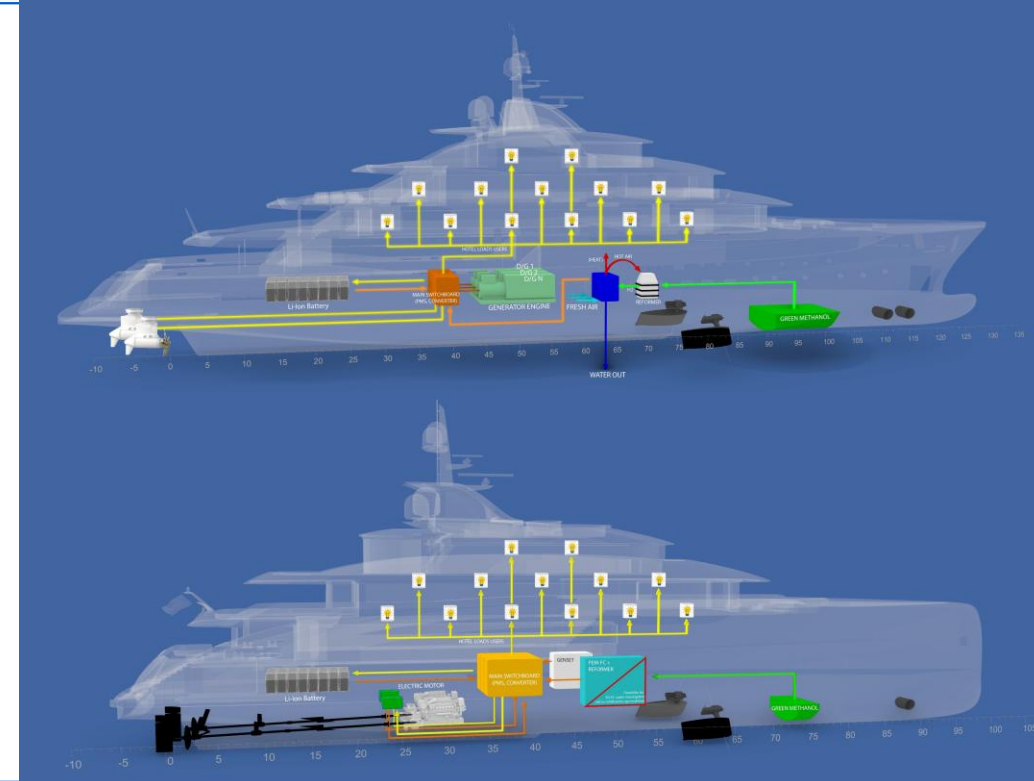


CRN, the Group's historic brand specializing in the design, engineering and construction of superyachts up to 90 metres, obtained a special recognition for the Sustainable Powered Yacht Project (SUP-Y) by RINA.

The certification followed the effort for development of two sustainable technical architectures with the most efficient implementation of **Fuel Cell technology** on board a Ferretti Group Super Yacht.

Both the architectures are equipped with Fuel Cells as an alternative power source, fed by hydrogen reformed from green methanol and optimized to ensure several days in full hotel mode without diesel generators running and the capability to sail in zero emission mode for several hours.

RINA confirmed that the project is sized appropriately for proper functioning and easy management and meets the regulatory requirements for safe implementation.



S SCUOLA DEI MESTIERI

Scuola dei Mestieri is a Ferretti Group project for 18 to 29-year-olds who want to start a career in the high-end Italian yacht industry.

The program ranges from sessions in the classroom and workshop to on-the-job training in production departments.

After the successful first edition in **Forlì** and subsequent launch at the **Mondolfo** and **Sarnico** sites, the Group kicked off the second edition in November in **Forlì**.

The goal of the second edition was mainly to focus on the newly acquired **Ravenna yard**, aiming to grow the workforce in view of the upcoming full functionality.



S

FIRST MASTER'S DEGREE COURSE IN MARINE ENGINEERING PROMOTED BY FERRETTI GROUP AND BOLOGNA UNIVERSITY

With a Memorandum of Understanding signed by Ferretti Group, Emilia Romagna Regional Administration, Bologna University, Cassa dei Risparmi Foundation and Forlì Municipality the new **Master's Degree Course in Marine Engineering**, based in Forlì, gets under way in academic year 2024-25.

The aim of the course is to enrich university offering with new degree programmes that meet the need set out by industry in general and the yacht building sector in particular on the Adriatic coast where the Group has five production sites.



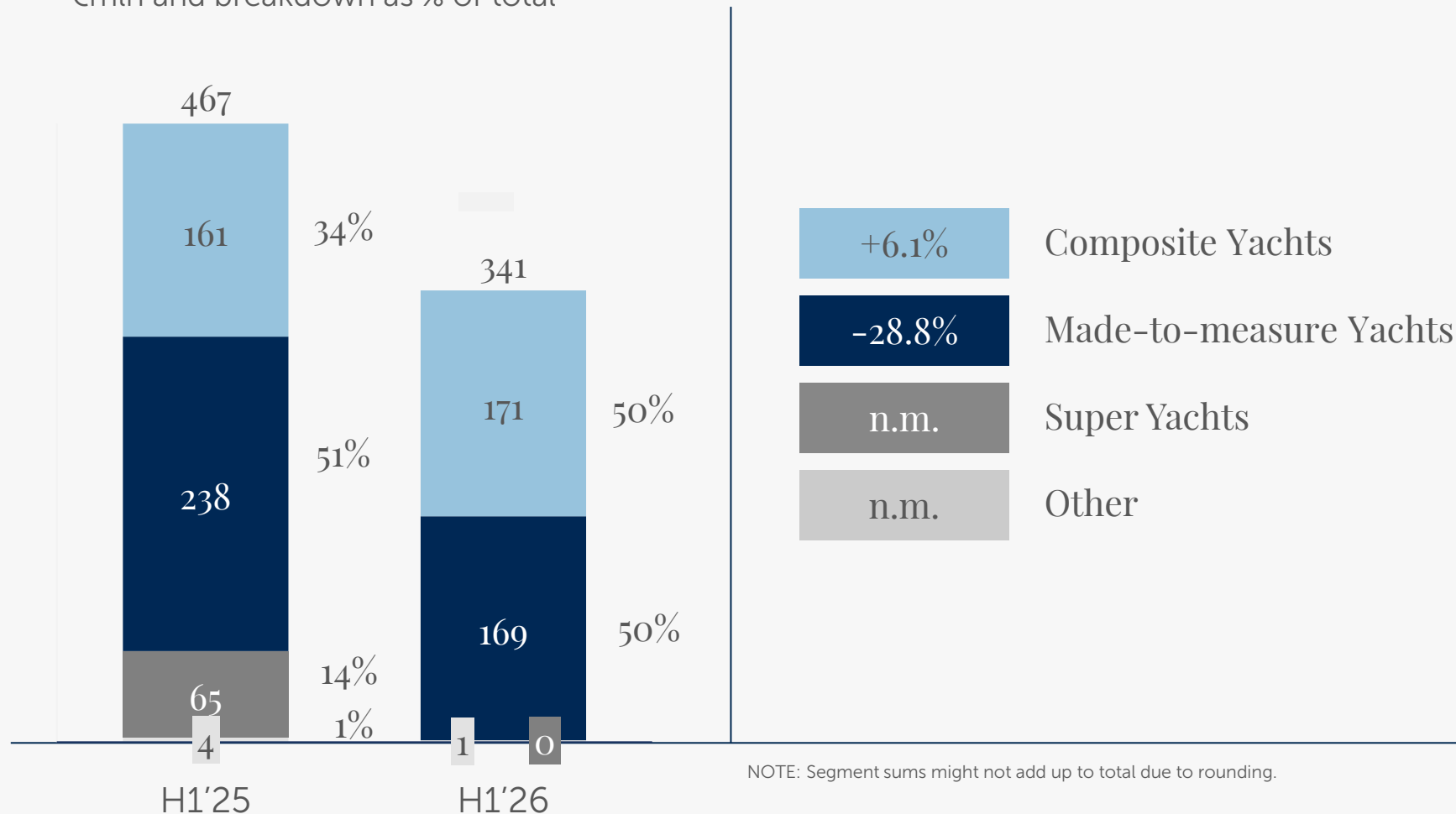


Financial Performance

06

ORDER INTAKE BY SEGMENT

€mln and breakdown as % of total

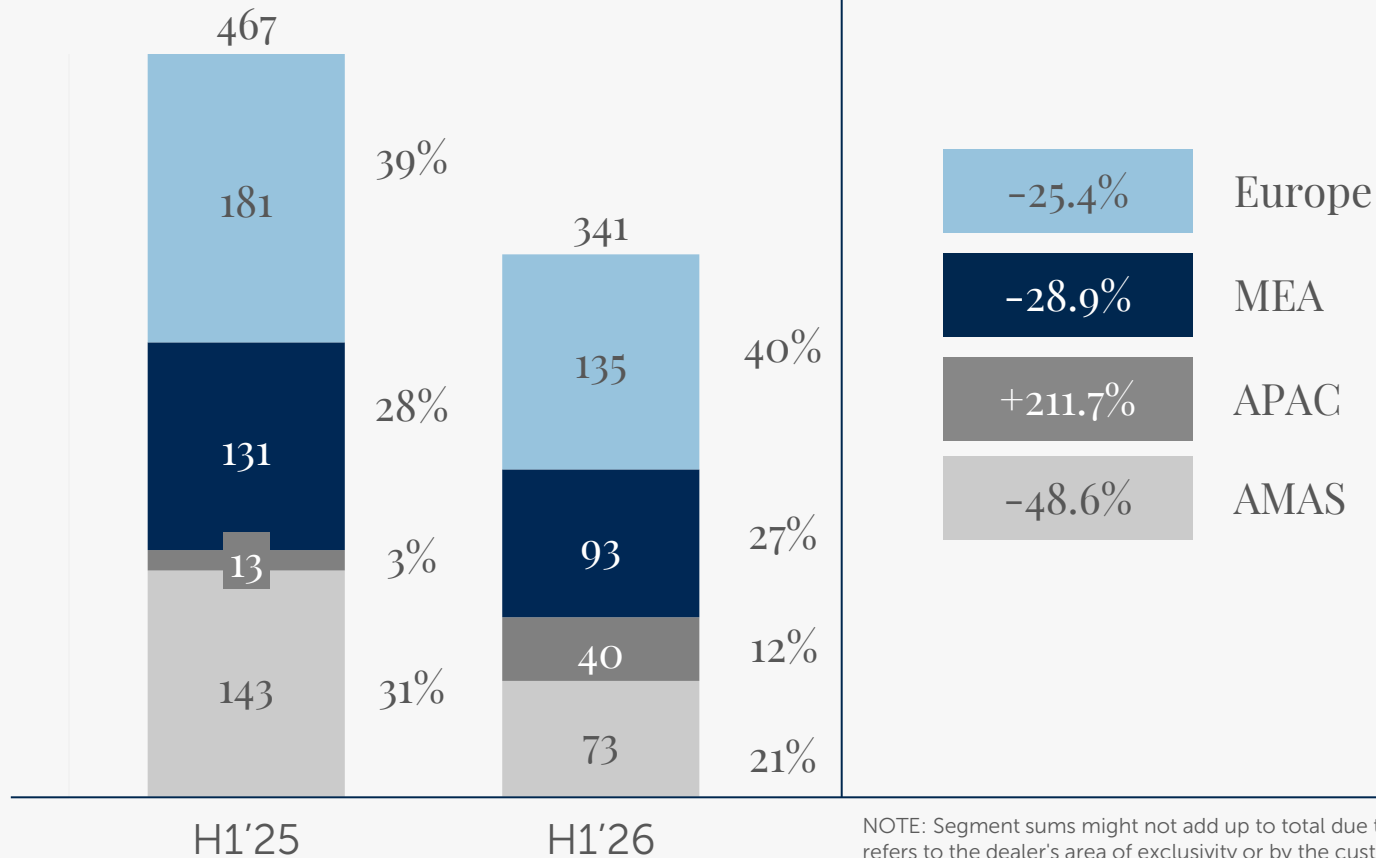


- ✓ H1'26 performance was influenced by a more selective order conversion environment, with postponement of orders for larger yachts in core markets, especially in MEA, as customers remained cautious against a backdrop of continued global uncertainty
- ✓ The level of negotiations remains in line with the same period last year, with the incoming Private Preview in Monaco and the European boat shows providing further support to order conversion
- ✓ Composite segment grew by 6% in H1'26 vs. H1'25 with ~50% of the orders coming from yachts over 80ft
- ✓ Composite performance was supported by the starting of the summer season and the attractiveness of the new models launched

ORDER INTAKE BY GEOGRAPHY

€mln and breakdown as % of total

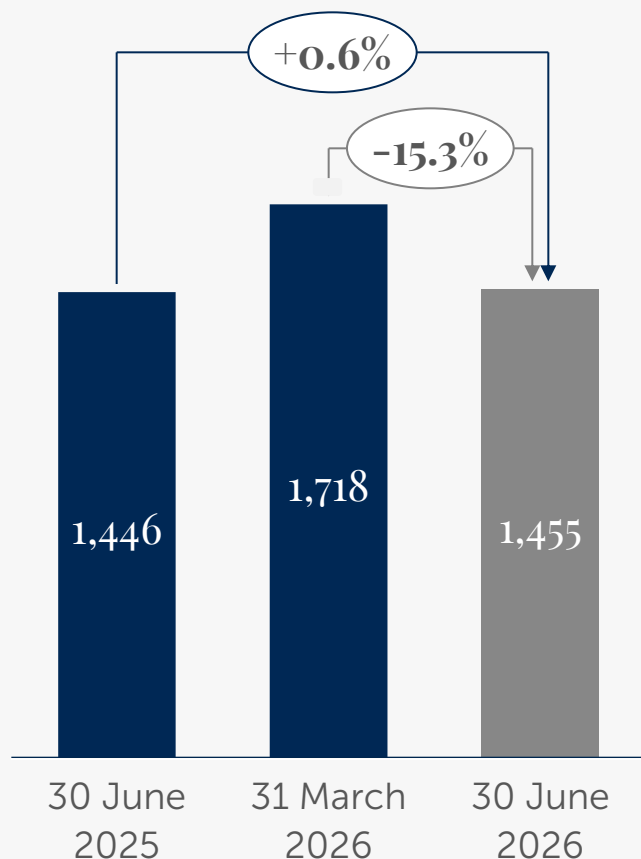
% of change YoY



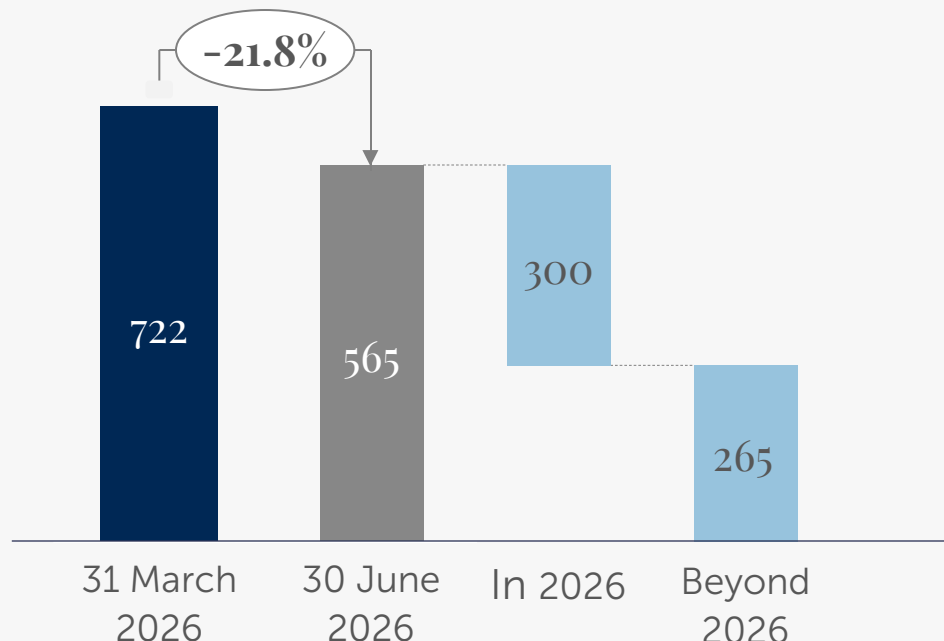
- ✓ The challenging comparison with H1'25 in Europe reflects the order intake of two Super Yachts in the region in H1'25 (total value of ~€65mln), while no Super Yacht was recorded in H1'26
- ✓ MEA region was still impacted by geopolitical uncertainties, with negotiations progressing with delays in final contracts' signing
- ✓ APAC continued its growth trend (+€27mln in H1'26 vs. H1'25)
- ✓ AMAS showed a positive recovery during the Q2'26 (+49.5% YoY) significantly improved the H1'26 trend, reducing the decline to -48.6% from -87.0% in Q1'26

REVENUE VISIBILITY

ORDER BACKLOG (€mIn)



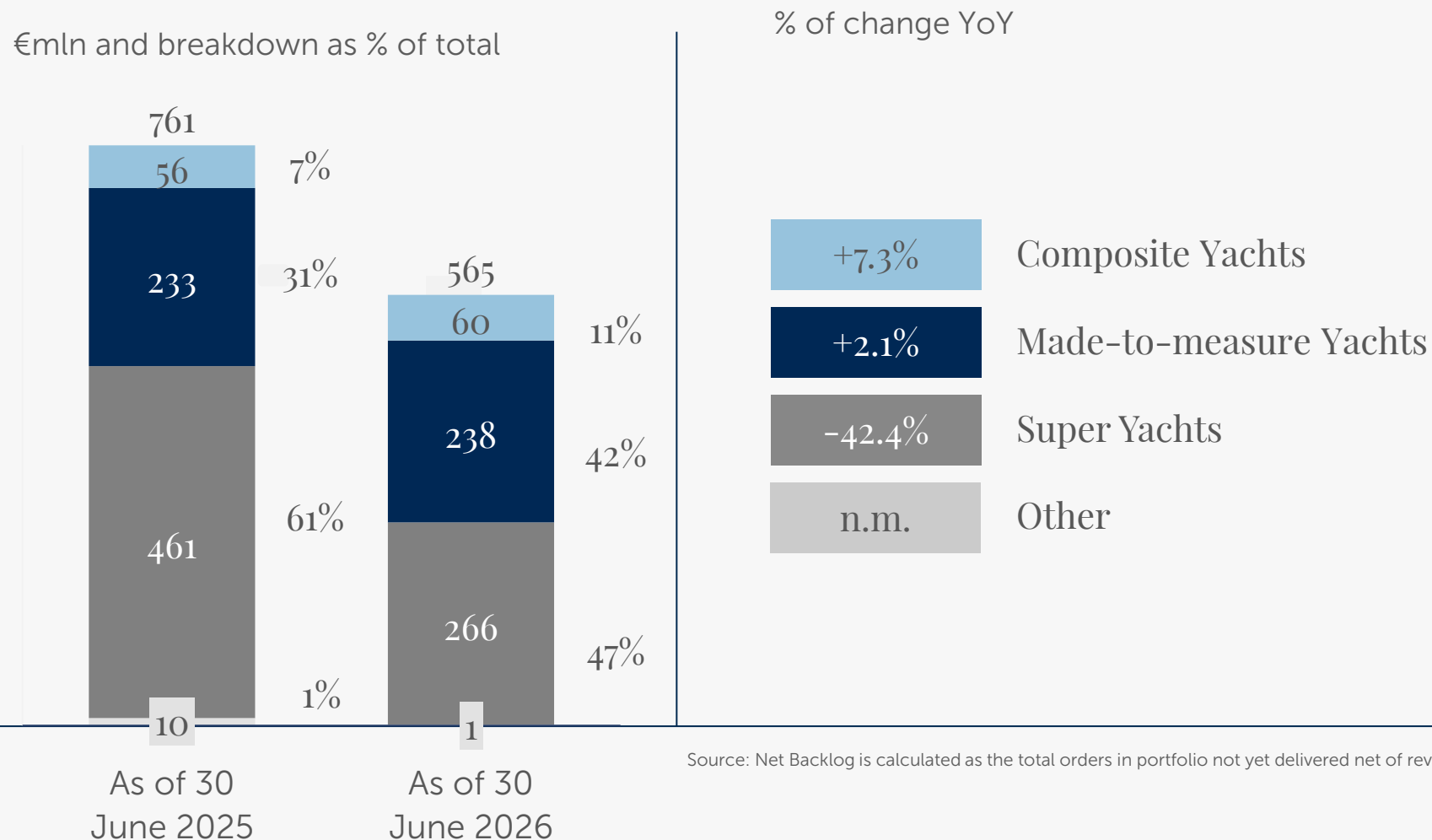
NET BACKLOG (€mIn)



- ✓ Order Backlog remained resilient year-on-year, despite the significant number of deliveries executed during Q2'26
- ✓ Net Backlog still provides a clear visibility for 2026 of ~€300mIn, up vs. ~€265 mIn in the same period last year
- ✓ As of 30 June'26, ~€900mIn revenue already secured for FY'26 (considering H1'26 Net Revenue + Net Backlog to be used in 2026)
- ✓ H1'26 Composite Book-to-Bill ratio¹ (12months rolling) at 1.0x thanks to the resilient performance in H1'26, while Made-to-Measure Book-to-Bill ratio (12months rolling) at 1.1x²

Source: Company Information. Order Backlog represents the total amount of existing orders, net of commissions, for new vessels not yet delivered to customers. Net Backlog is calculated as the total orders in portfolio not yet delivered net of revenues already booked. 1. Calculated as Order Intake Composite 12months rolling / Net Revenue Composite 12months rolling. 2. Calculated as Order Intake made to measure 12months rolling / Net Revenue made-to-measure 12months rolling.

NET BACKLOG BREAKDOWN

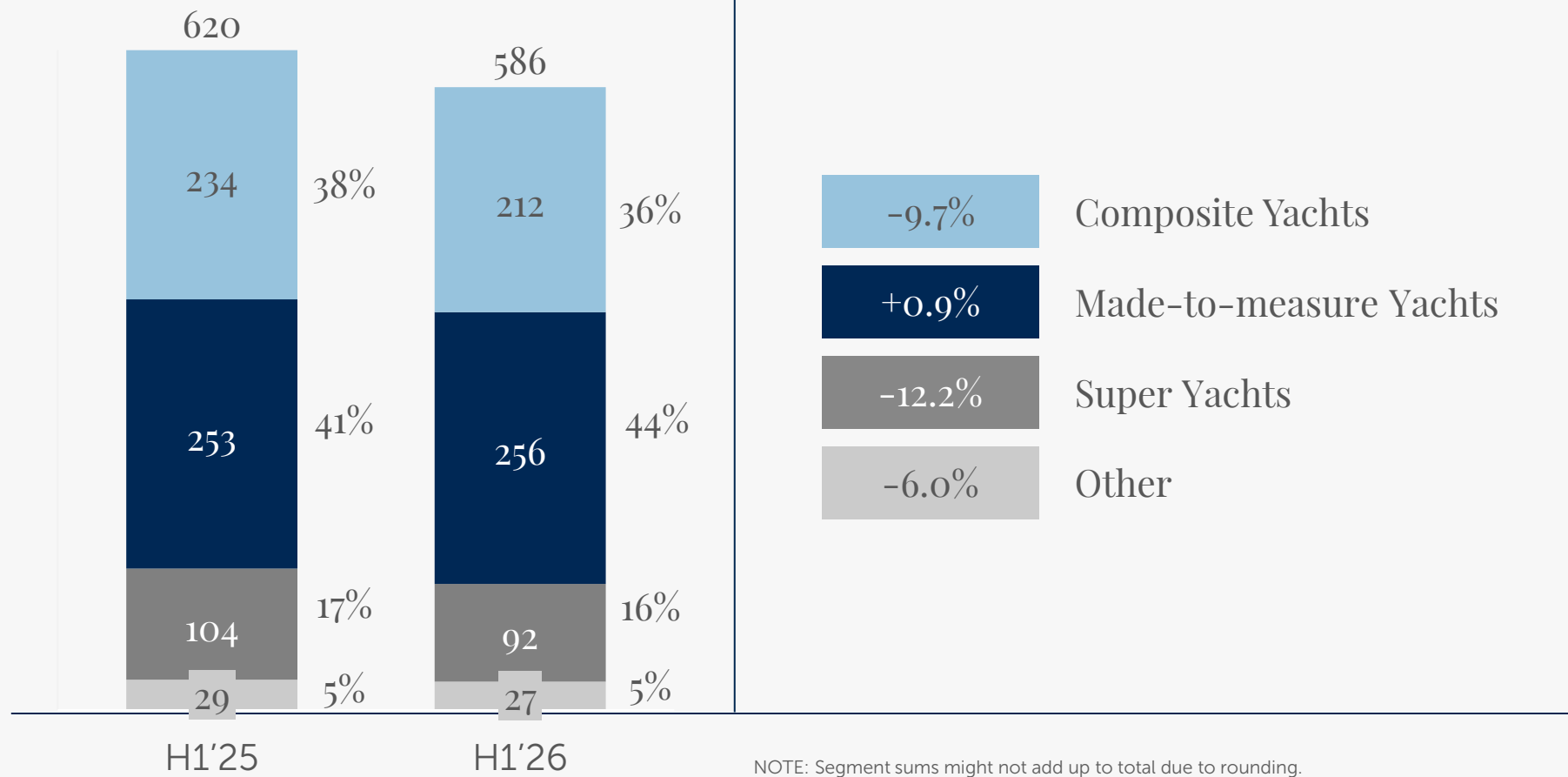


- ✓ Net backlog coverage for FY'26, as of 30 June 2026, is higher than at the same period last year (€300mln vs €265), supported by the increased contribution from the Composite (+7.3%) and Made-to-Measure (+2.1%) segments, providing greater revenue visibility for the H2'26
- ✓ As of 30 June 2025, 61% of the Net Backlog corresponded to SY and therefore mostly due referred to the following year
- ✓ As of 30 June 2026 the current pipeline of SY negotiations is still expected to convert into new orders, further strengthening backlog visibility and supporting revenue coverage into 2027 and 2028

REVENUE BY SEGMENT

€mln and breakdown as % of total

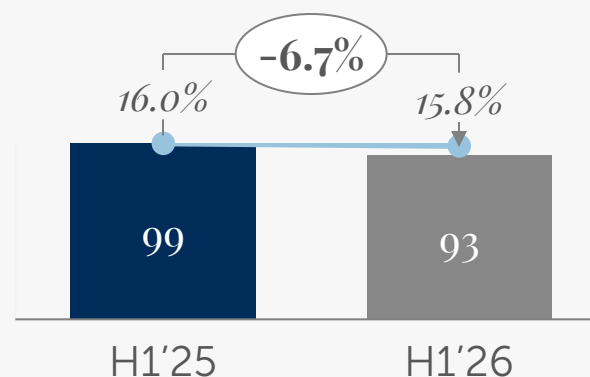
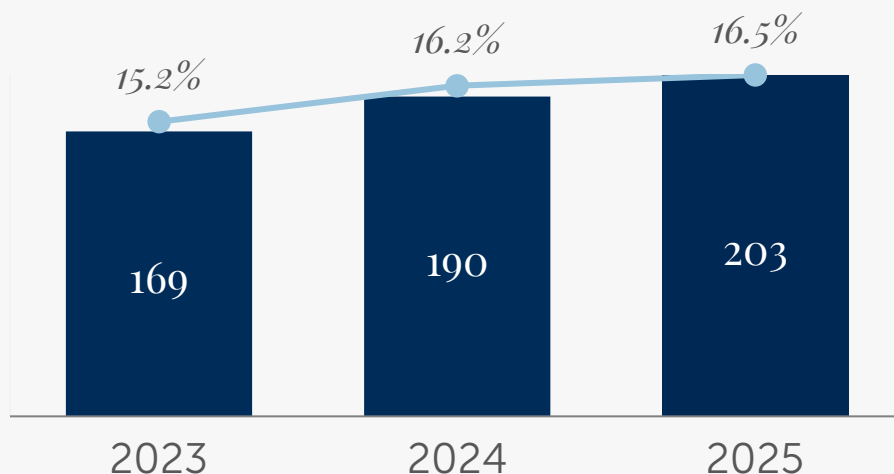
% of change YoY



✓ Despite the decline of the order intake of ~26.9%, revenue temporary slowdown just by 5.6% supported by the solid backlog mix

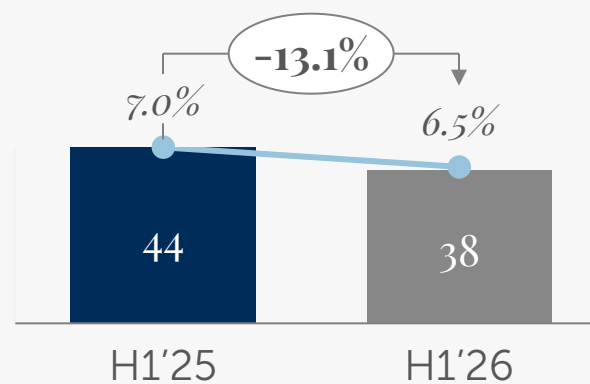
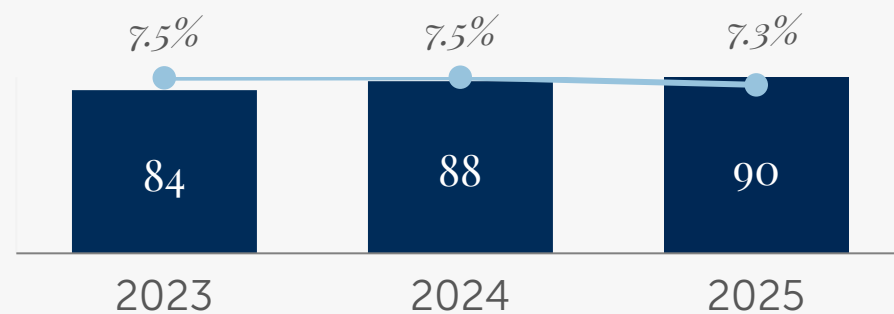
ADJ EBITDA & NET PROFIT

ADJUSTED EBITDA (€mln & %¹)



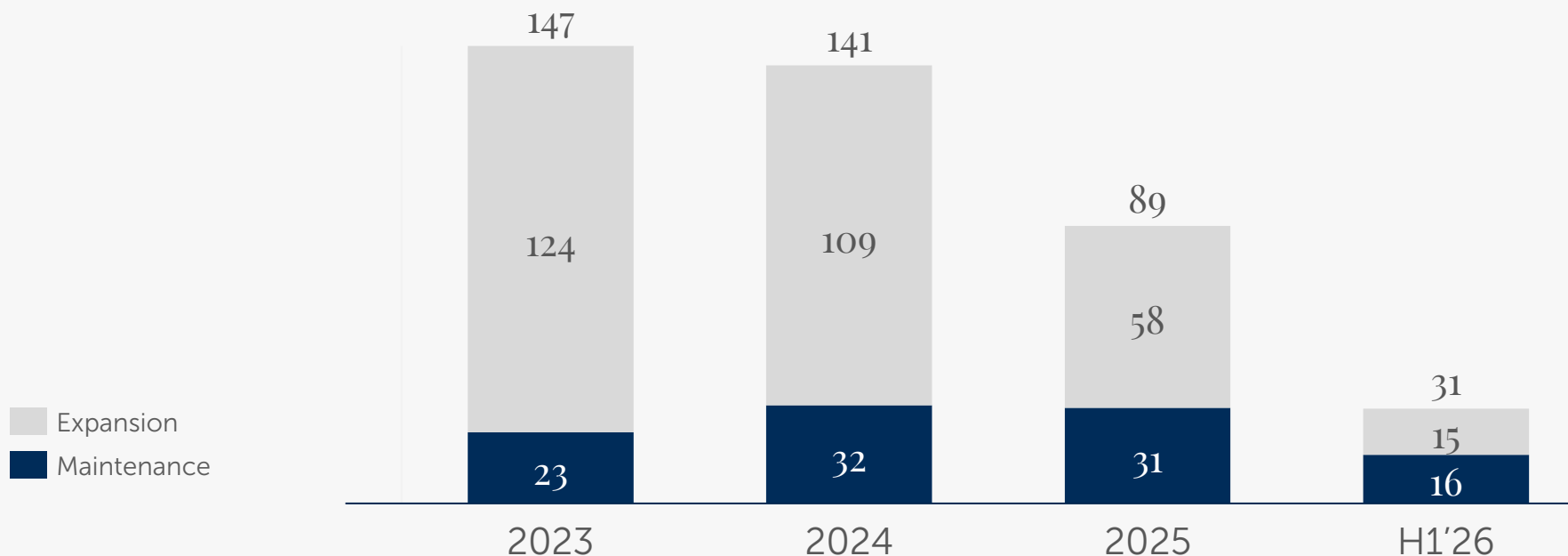
✓ EBITDA margin was temporarily affected by a reduced absorption of fixed costs

NET PROFIT (€mln & %²)



1. Calculated as Adj. EBITDA/Revenue without Pre-Owned; Note: Adjusted EBITDA equals to EBITDA adding back non-recurring costs; 2. Calculated as Net Profit/Revenue without Pre-Owned.

CAPEX



✓ H1'26 capex amounted to €31m, mainly related to the development of new products

MAINTENANCE CAPEX
RATIO¹ (%)

2.1%

2.7%

2.5%

2.7%

CASH
CONVERSION² (%)

86.5%

83.4%

84.8%

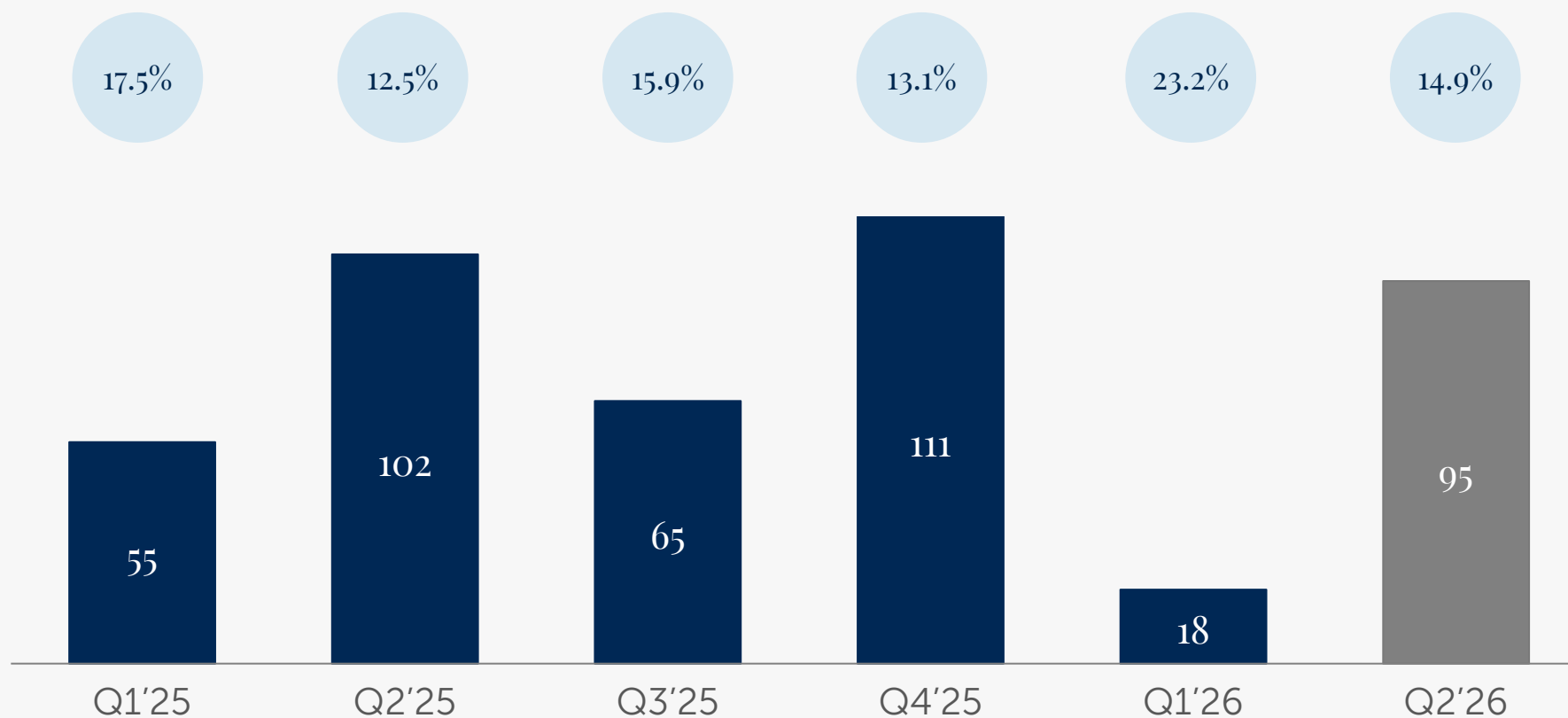
83.0%

Source: Company Information. Note that Capex includes R&D expenses; 1. Calculated as Maintenance Capex / Revenue without Pre-Owned. Based on illustrative management definition of Maintenance Capex. 2. Calculated as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA.

NET FINANCIAL POSITION & NWC

NET FINANCIAL POSITION¹ (€mln)

NWC RATIO (%)²



✓ Net Financial position increased by ~€77mln thanks to cash releasing in NWC linked to seasonal deliveries and reduced stock of composite ready for sale for the summer season

✓ On June 17th, Ferretti Group paid a dividend of €0.11 per share, equal to an overall value of €37.2mln, equivalent to ~40% payout ratio

Source: Company Information. 1. NET CASH/ (NET DEBT). 2. NWC / 12Months rolling Revenues without Pre-Owned.

2026 ANNUAL GUIDANCE

€mln	2025A	Old 2026E	New 2026E
Net Revenue ¹	1,231.7	1,250 – 1,265	1,200 – 1,240
Adj. Ebitda ²	202.8	203 – 210	186 – 197
Adj. Ebitda margin ³	16.5%	16.2% – 16.6%	15.5% – 15.9%
CAPEX	89.2	70 – 75	60 – 65

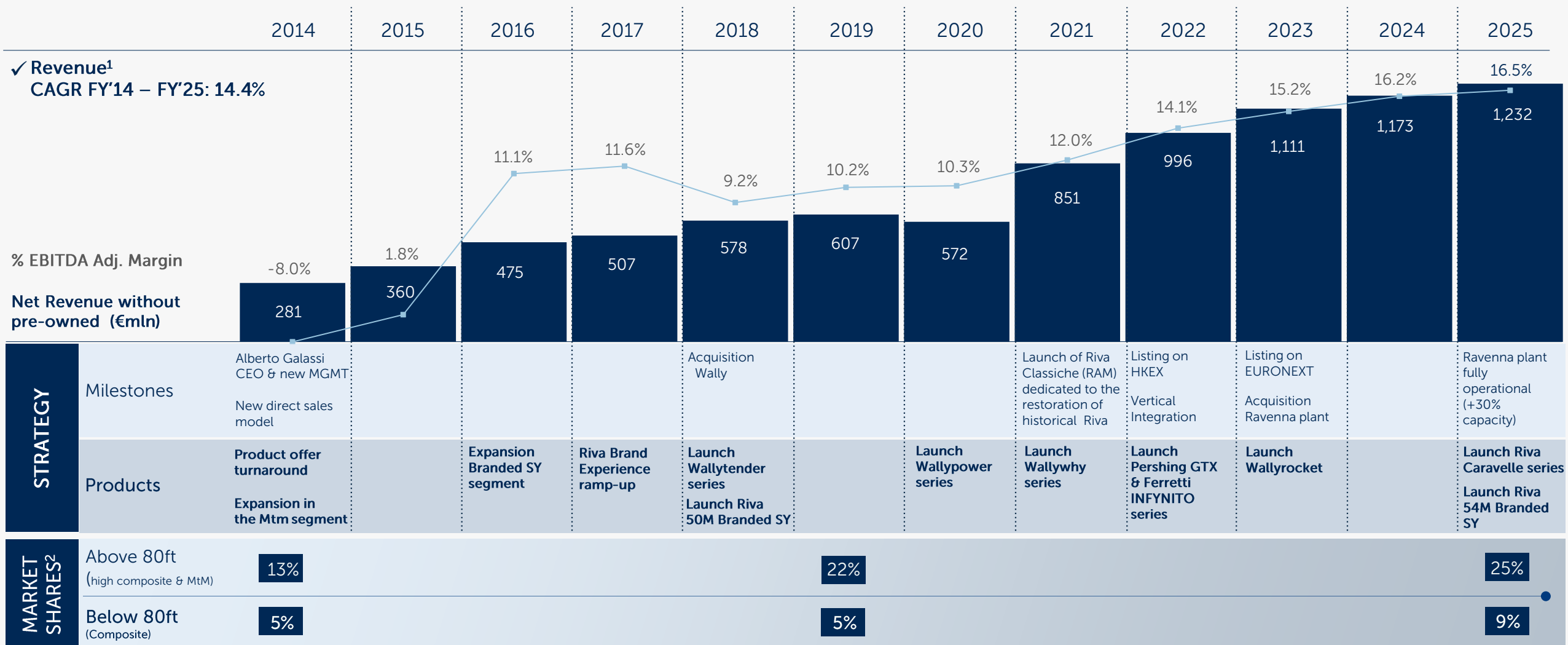
Source: Company Information. 1. Revenue without Pre-Owned. Pre-owned business is expected to reach approx. €50–60mln in FY26 2. Adjusted EBITDA equals to EBITDA adding back non-recurring costs; 3. Adj. EBITDA Margin as Adj. EBITDA / Revenue without Pre-Owned.



Clear Strategic Vision

07

CONSISTENT GROWTH SINCE 2014



Note: 1. Revenue without pre-owned business 2. Share source: Phil Draper & Associates Database



PERSHING

Itama

Riva

CRN

CUSTOM LINE

CONTINUE TO EXPAND PRODUCT PORTFOLIO

STRENGTHENING MARKET POSITIONING OF THE GROUP

...since 2014

2026

NEXT STEPS

Riva

Leisure: **Caravelle Range**



FERRETTIYACHTS

Comfort: **INFYNITO Range**



INFYNITO 90
Model launched



INFYNITO 80
Model launched



42M CARAVELLE Project launched

WALLY

Luxury: **Wallywhy Range**



Wallywhy100
Model launched



Wallywhy150
Model launched



Wallywhy200
Model launched

PERSHING

Cruising: **GTX Range**



GTX116
Model launched



GTX80
Model launched



GTX70
Model launched



GTX90
Project launched



Continue to develop new product ranges to expand into unexplored fields



Focus on more profitable >80ft Composite and Made-to-Measure segments

EXPAND MADE-TO-MEASURE INTO ALLOY SEGMENT

OFFERING **NEW MODELS** AND **ONE-OFF BRANDED SUPER YACHTS**

...since 2014

2026

NEXT STEPS

- ✓ *Leveraging Brand Prestige with Unique One-Off projects*
- ✓ *New Alloy Models developed fill the gap between fiber glass Made-to-Measure and bespoke alloy Super Yachts*



Riva 50METRI 3 units sold (>€35M²)



Riva 54METRI 4 units sold (>€35M²)



Riva 70METRI One – Off Project



Pershing 140 5 units sold (>€28M²)



CUSTOM LINE 50 3 units sold (>€30M²)

- 🎯 *Enrich the alloy Made-to-Measure offer with new models across additional Brands*
- 🎯 *Upsell to existing Made-to-Measure customer base (ca. 166 owners¹) new alloy models*

Source: Company Information. 1. Estimated based on number of Made-to-Measure yachts delivered between 2020 and 2025; 2. List price

VERTICALLY INTEGRATE STRATEGIC & HIGH VALUE-ADDING ACTIVITIES

...since 2014

2026

NEXT STEPS

- ✓ Internalize strategic activities (e.g., sailing yachts production)
- ✓ Secure the supply of critical production inputs
- ✓ Improve Group's margin internalizing high value-added supplies



Acquired in 2003



Acquired in 2022



Acquired in 2022



Ravenna Shipyard
Acquired in 2023

🎯 Consolidation of existing key suppliers already part of the Group

🎯 Continue exploring for vertical integration opportunities

RAMP UP ANCILLARY SERVICES AND DIVERSIFIED BUSINESS OFFERING

...since 2014

2026

NEXT STEPS

- ✓ Enhance coverage of the customer journey
- ✓ Pursue capital light and margin accretive businesses
- ✓ Leverage Ferretti Group's brands full potential



Riva Brand collection



Riva Lounge



RAM - Riva classic boat Restoration



Riva Residenze – Fort Lauderdale (USA)



Refitting & maintenance services



Strategic partnership (e.g. Flexjet)

🎯 Furthering promote & expand brand extension activities & licensing

🎯 Explore opportunities for acquiring a brokerage house and a refitting player



Appendix

Riva

NOTHING ELSE



€0.4mln - €19.6mln
COMPOSITE &
MADE-TO-MEASURE YACHTS
> €35mln SUPER YACHTS



15 COMPOSITE
o/w 1 ELECTRIC



184 YEARS OF HERITAGE

COMPOSITE



Riva
NOTHING ELSE



€10.5mln - €24.7mln
MADE-TO-MEASURE YACHTS
> €35mln SUPER YACHTS



4 MADE-TO-MEASURE
2 FLAGSHIP SUPER YACHT



184 YEARS OF HERITAGE

MADE-TO-MEASURE



102' Corsaro Super



112' Dolcevit Super



130' Bellissima



Caravelle 42Metri

SUPER YACHT



54Metri



One-off project - 70Metri



20 YEARS AHEAD



€0.7mIn - €8.9mIn
COMPOSITE YACHTS
> €16mIn
SAILING SUPER YACHTS



11 COMPOSITE
3 SAILING SUPER YACHT
2 SAILING RACING



32 YEARS OF HERITAGE

COMPOSITE



SAILING SUPER YACHT



RACING





FERRETTIYACHTS

JUST LIKE HOME



€1.0mln - €9.9mln



8 COMPOSITE
3 MADE-TO-MEASURE



58 YEARS OF HERITAGE

COMPOSITE



500



580



670



720 New



800



860



INFYNITO80



INFYNITO90

MADE-TO-MEASURE



940



1000



1000 Skydeck

CUSTOM LINE

BEYOND THE LINE



€10.3mln - €22.6mln
MADE-TO-MEASURE YACHTS
>€35mln
SUPER YACHTS



8 MADE-TO-MEASURE
1 FLAGSHIP SUPER YACHT



30 YEARS OF HERITAGE

MADE-TO-MEASURE



SUPER YACHT



CRN

MADE BY YOU
WITH OUR OWN HANDS



Up to €140mln



UNIQUE BESPOKE
SUPER YACHT



63 YEARS OF HERITAGE



LAUNCHES FROM 2020 TO 2025



72m M/Y139



60m M/Y 141
COMFORTABLY NUMB



52m M/Y CIAO



62m M/Y RIO



62m M/Y Voice



67m M/Y Amor à Vida

PERSHING

THE DOMINANT SPECIES



€1.3mln - €13.7mln
COMPOSITE &
MADE-TO-MEASURE YACHTS
>€27mln SUPER YACHTS



8 COMPOSITE
1 MADE-TO-MEASURE
1 FLAGSHIP SUPER YACHT



41 YEARS OF HERITAGE

COMPOSITE



MADE-TO-MEASURE



SUPER YACHT



itama

THE ENHANCEMENT
OF FREEDOM



€0.7mIn - €4.2mIn



4 COMPOSITE



57 YEARS OF HERITAGE

COMPOSITE



YACHT PRODUCTION VARIABLE COST BREAKDOWN BY SEGMENT

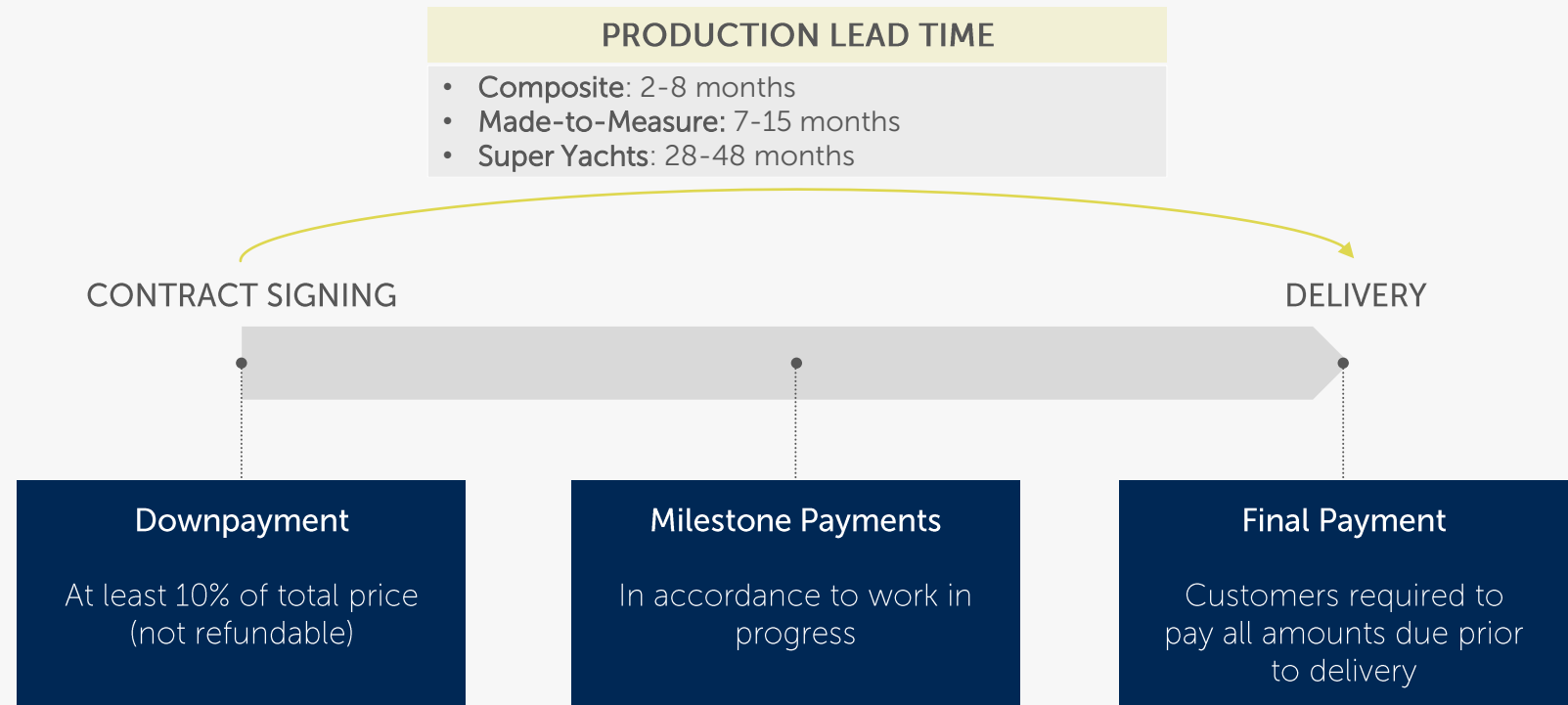


Source: Company Information. Note: internal workforce and utilities excluded from computations.

TYPICAL ORDER PROCESS ENSURES PRODUCTION BACKED BY SIGNIFICANT PAYMENTS

Payments structured to **self-finance the production** of the yachts

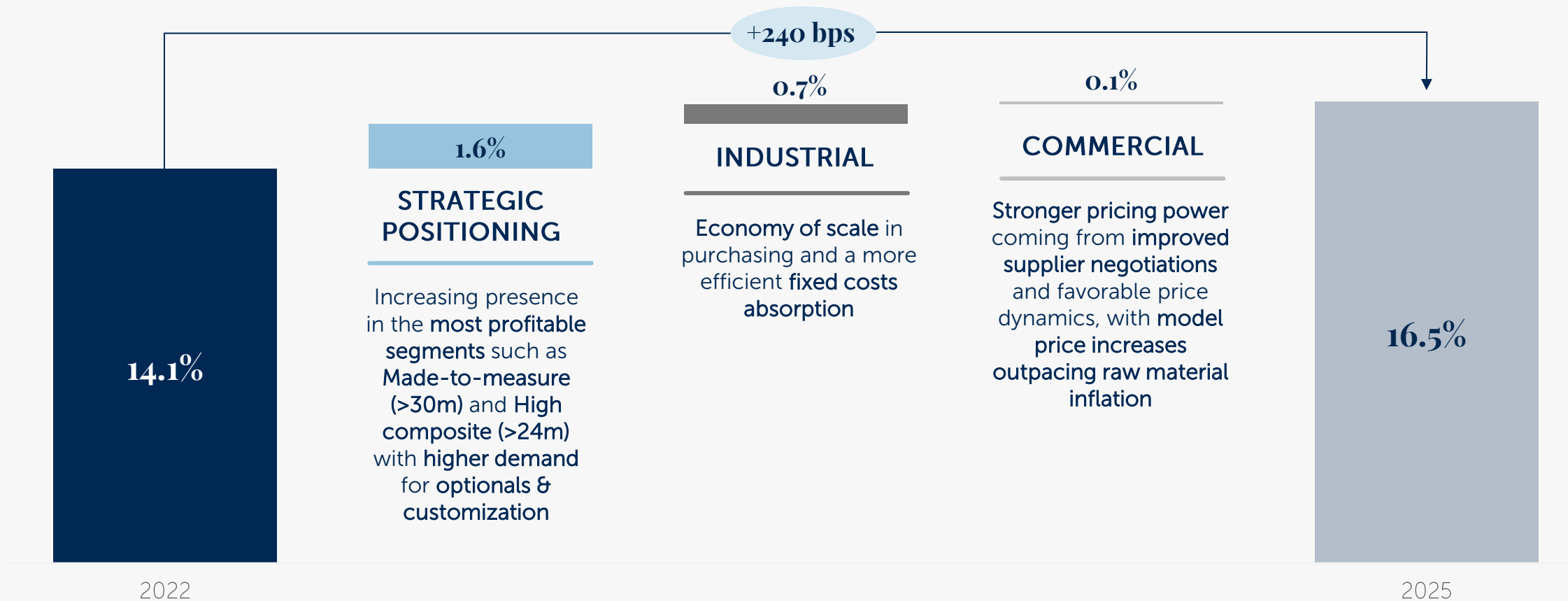
Minimal risks in case of order cancellations with further upside from the resale of the yachts



Source: Company information.

CLEAR DRIVERS TOWARDS PROFITABILITY LEADERSHIP

2022-2025 ADJUSTED EBITDA MARGIN¹ BRIDGE (%)

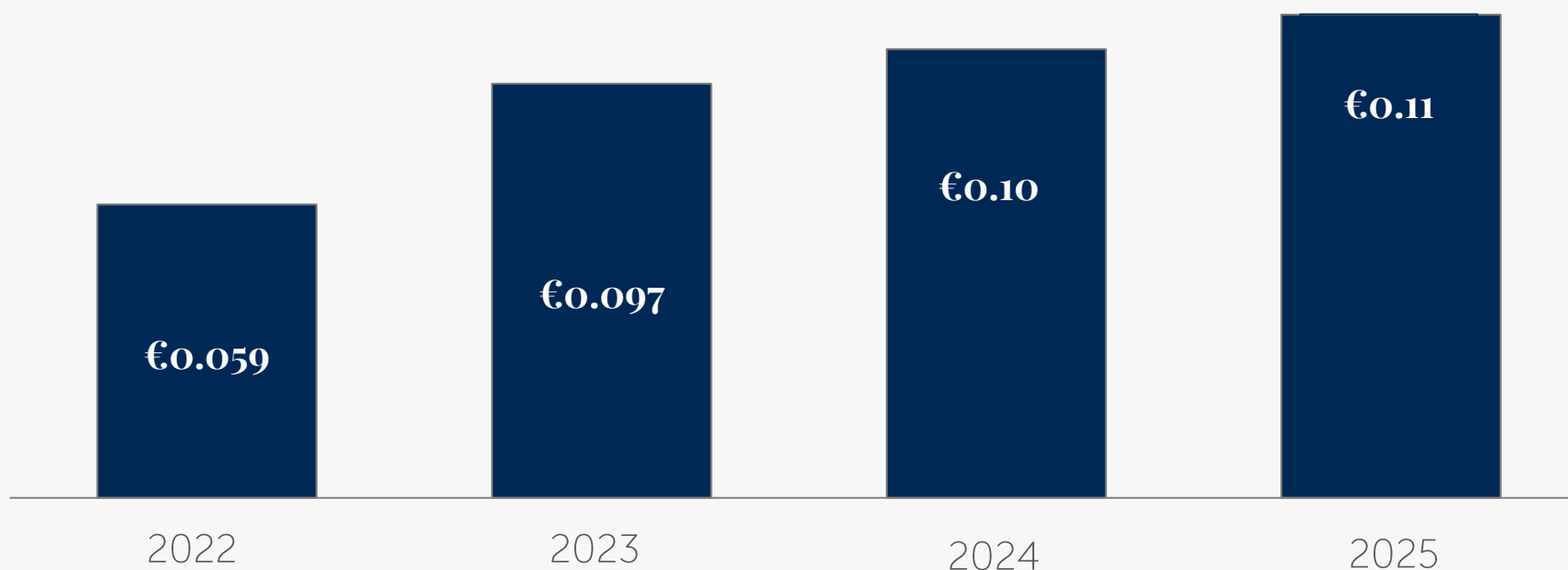


Source: Company Information. 1. Margin calculated as Adj. EBITDA / Revenue without Pre-Owned; Adjusted EBITDA equals to EBITDA adding back non-recurring costs.

FERRETTI GROUP DIVIDEND POLICY

ANNUAL PAYOUT RATIO SINCE 2022¹ (%): ~40%

DIVIDEND PER SHARE



- ✓ Annual dividend policy: at least 30% of annual profit attributable to shareholders, paid once per year
- ✓ Since its 2022 listing, the Group has increased DPS by over 85% (2025 vs. 2022), corresponding to approx. 23% CAGR, while maintaining a payout ratio of ~40%, above its stated dividend policy

Source: Company Information. 1. Payout ratio: Distributed Dividends / Group Net Profit



FERRETTIGROUP



WALLY
3


FERRETTIYACHTS

PERSHING

Itama

Riva

CRN

CUSTOM LINE