



Leading the Luxury Yachting Worldwide



WALLY


FERRETTIYACHTS

PERSHING

Itama

Riva

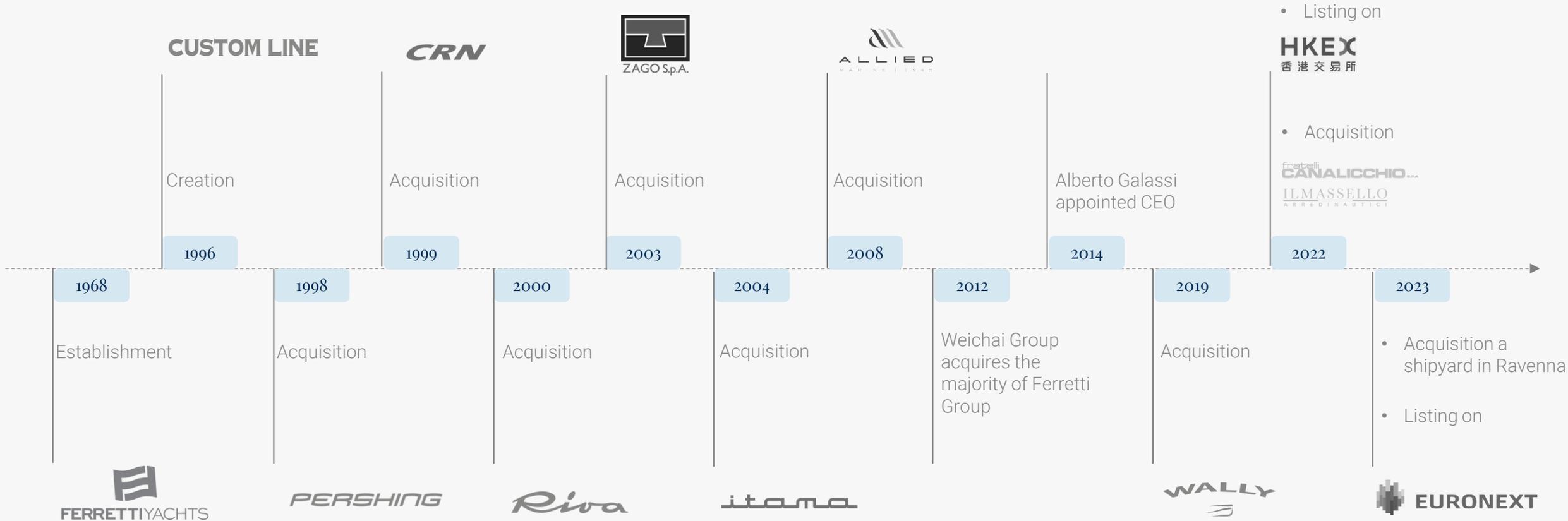
CRN

CUSTOM LINE



Introduction to Ferretti Group

UNIQUE ITALIAN SUCCESS STORY OF ICONIC BRANDS



FERRETTI GROUP KEY FACTS

<p>#1 GLOBAL PLAYER with 16.5% MARKET SHARE¹</p>	<p>183 YEARS OF ITALIAN HERITAGE</p>	<p>7 ICONIC BRANDS</p>
<p>€1.5bn ORDER BACKLOG As of 30 September 2025</p>	<p>€1.2bn FY24 REVENUE^{2,3} +5.6% YoY</p>	<p>16.2% ADJ. EBITDA MARGIN^{4,5} As of 31 December 2024</p>

Source: Company information; Company estimates based on information from Phil Draper & Associates Database, October 2024; 1. Based on Composite (>30ft) and Made-to-Measure yachts, excluding Super Yachts; 2. Revenue without Pre-Owned, net of commissions and other costs related to revenue; 3. As of December 31, 2024; 4. Adjusted EBITDA equals to EBITDA adding back non-recurring costs, including Special items (primarily Listing Expenses, Management Incentive Plan, Litigation and other), Foreign exchange gains / (losses) and Share of gain / (losses) of JVs; 5. Calculated as Adj. EBITDA/Revenue without Pre-Owned.

LUXURY EXPERIENCE WITH SCALE BENEFITS



CENTRALIZED FUNCTIONS AT GROUP LEVEL TO LEVERAGE INDUSTRIAL EFFICIENCIES

HIGH-VALUE ADDED FUNCTIONS

CORPORATE FUNCTIONS



DECENTRALIZED ACTIVITIES AT BRAND LEVEL TO NURTURE EACH BRAND'S DNA AND TARGET ALL CUSTOMER SEGMENTS



Business model designed to **promote brand distinctiveness** while **capturing synergies**

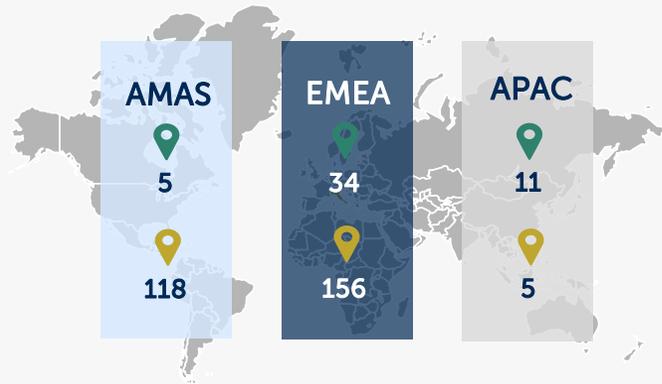
Source: Company information.



FERRETTI GROUP BUSINESS MODEL

1 DIRECT SALES THROUGH GLOBAL DEALERS & BROKERS

55 Dealers (active in 71 countries) & 279 Brokers + direct Ferretti Group salesforce



3 LEADING ALL SEGMENTS, EXPANDING MARGINALITY

Increasing presence in the most profitable segments (above 80ft, 24m), effectively covering wider client needs



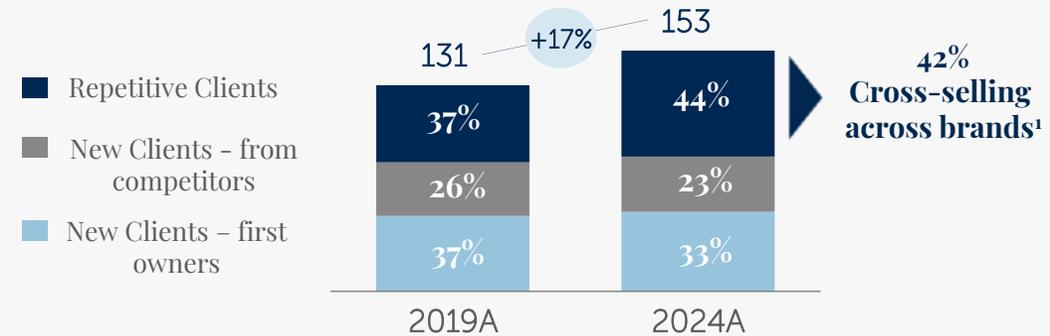
2 7 ICONIC & DISTINCT BRANDS, LEVERAGING SYNERGIES

Centralized Functions (R&D, Procurement, Manufacturing...) & Decentralize activities to nurture brand's DNA (Marketing, Design & Sales)



4 CATERING TO DIVERSE, LOYAL AND GROWING CLIENTELE

Number of clients purchasing one or more yachts:



1. Calculated as the number of repeating customers that purchased at least two different brands within the Ferretti Group over the sum of total repeating customers in the period 2019 to 2024..



FERRETTIGROUP



Iconic Portfolio of Complementary Luxury Brands

01

WALLY


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ITAMA

Riva

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CUSTOM LINE

ICONIC PORTFOLIO OF LUXURY BRANDS

	<i>Riva</i>	<i>WALLY</i>	FERRETTI YACHTS	CUSTOM LINE	<i>CRN</i>	<i>PERSHING</i>	<i>itama</i>
IDENTITY	Nothing else 	20 years ahead 	Just like home 	Beyond the line 	Made by you with our own hands 	The dominant species 	The enhancement of freedom
CATEGORY							
SIZE	8-70 m 27-230 ft	12-46 m 40-150 ft	15-30 m 50-100 ft	30-50 m 90-164 ft	Up to 95 m Up to 312 ft	15-52 m 50-170 ft	12-24 m 40-79 ft
ESTABLISHED	1842	1994	1968	1996	1963	1985	1969

Source: Company information; 1. Represents Sailing Super Yachts for Wally.

Composite Made-to-Measure Super Yachts¹

SCARCITY VALUE DRIVING PREMIUM PRICING

2022 RIVA ANNIVERSARIO

To celebrate:
180 YEARS SINCE FOUNDATION
60 YEARS OF AQUARAMA



AQUARIVA VS. LIMITED EDITION PRICE (€mln) ¹

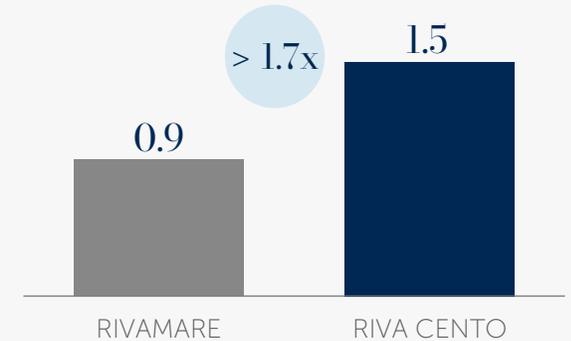


2025 RIVA CENTO

To celebrate:
100th UNITS RIVAMARE 38'



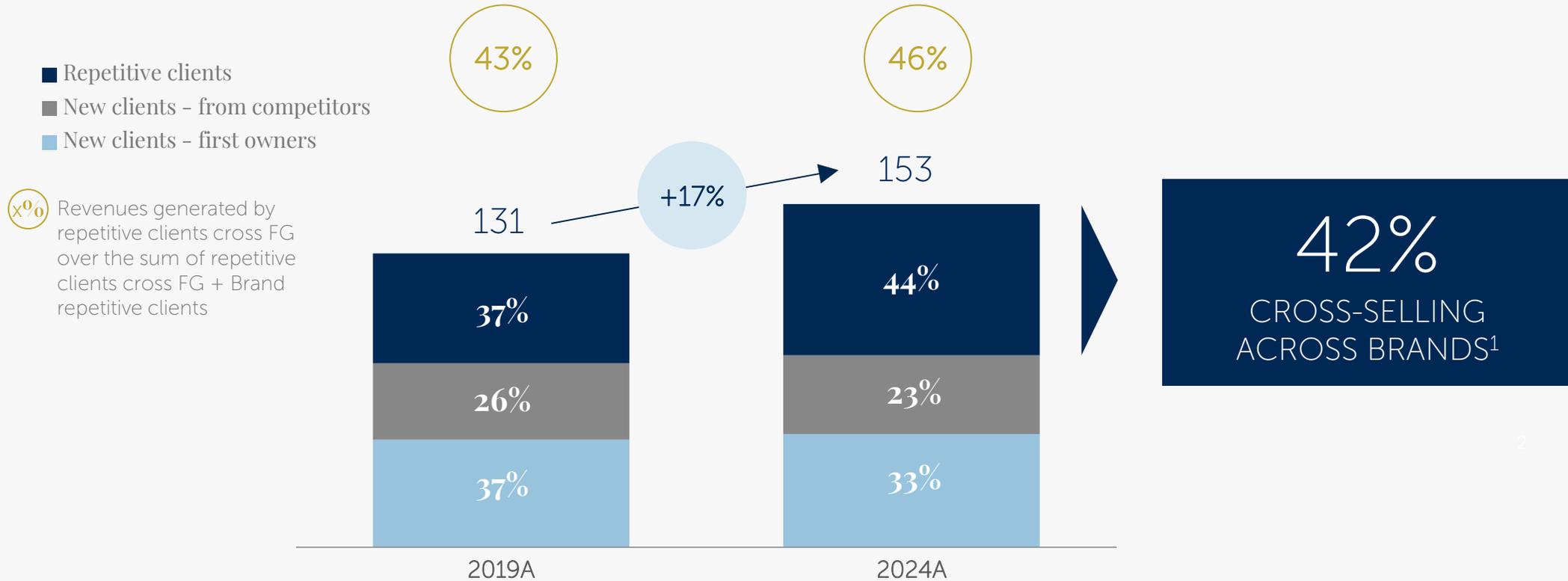
RIVAMARE VS. LIMITED EDITION PRICE (€mln) ²



Source: Company information; 1. Based on the comparison between Riva Aquariva Super and Riva Anniversario, both 32 ft long; 2. Based on the comparison between Rivamare and Riva Cento, both 38 ft long.

CATERING TO A DIVERSE, LOYAL AND GROWING CUSTOMER BASE

NUMBER OF CLIENTS PURCHASING ONE OR MORE YACHTS IN THE REFERENCE YEARS



x% Revenues generated by repetitive clients cross FG over the sum of repetitive clients cross FG + Brand repetitive clients

Source: Company information; 1) Calculated as the number of repeating customers that purchased at least two different brands within the Ferretti Group over the sum of total repeating customers (both cross FG and loyal to a Brand) in the period 2019 to 2024. Calculation refers to only known clients – Grand Total Revenue per each year referred to the sum of revenues generated by known customers.

UNIQUE MULTIPLE CROSS-SELLING BENEFITS

SELECTED EXAMPLE OF A PASSIONATE YACHT COLLECTOR CUSTOMER JOURNEY

 Composite

 Made-to-Measure

 Super Yachts



Custom Line 100' 



Custom Line Navetta 42 



Pershing GTX80 

2011

Custom Line 106' 



Ferretti Yachts 920 



Pershing 7X 



2023

 from Quiet- Luxury with **CUSTOM LINE** and **FERRETTI YACHTS** to Speed & Performance with **PERSHING** 

Source: Company information.



PERSHING

ITAMA

Riva

CRN

CUSTOM LINE

LOYALTY TO A SINGLE BRAND: THE POWER OF CUSTOMERS' FIDELIZATION

2) CUSTOMER JOURNEY OF A PASSIONATE RIVA YACHT COLLECTOR...

 Composite

 Made-to-Measure

 Super Yachts



Rivarama 



66' Ribelle 



56' Rivale 



Riva Anniversario 

2004

Aquariva Super 



Rivamare 



110' Dolcevitaa 



2024

Riva

from the Iconic **RIVAVARAMA** to larger models like **RIBELLE 66'**, **RIVALE 56'** and **DOLCEVITA 110'**, till the **Limited-Edition RIVA ANNIVERSARIO**

Riva

Source: Company information.

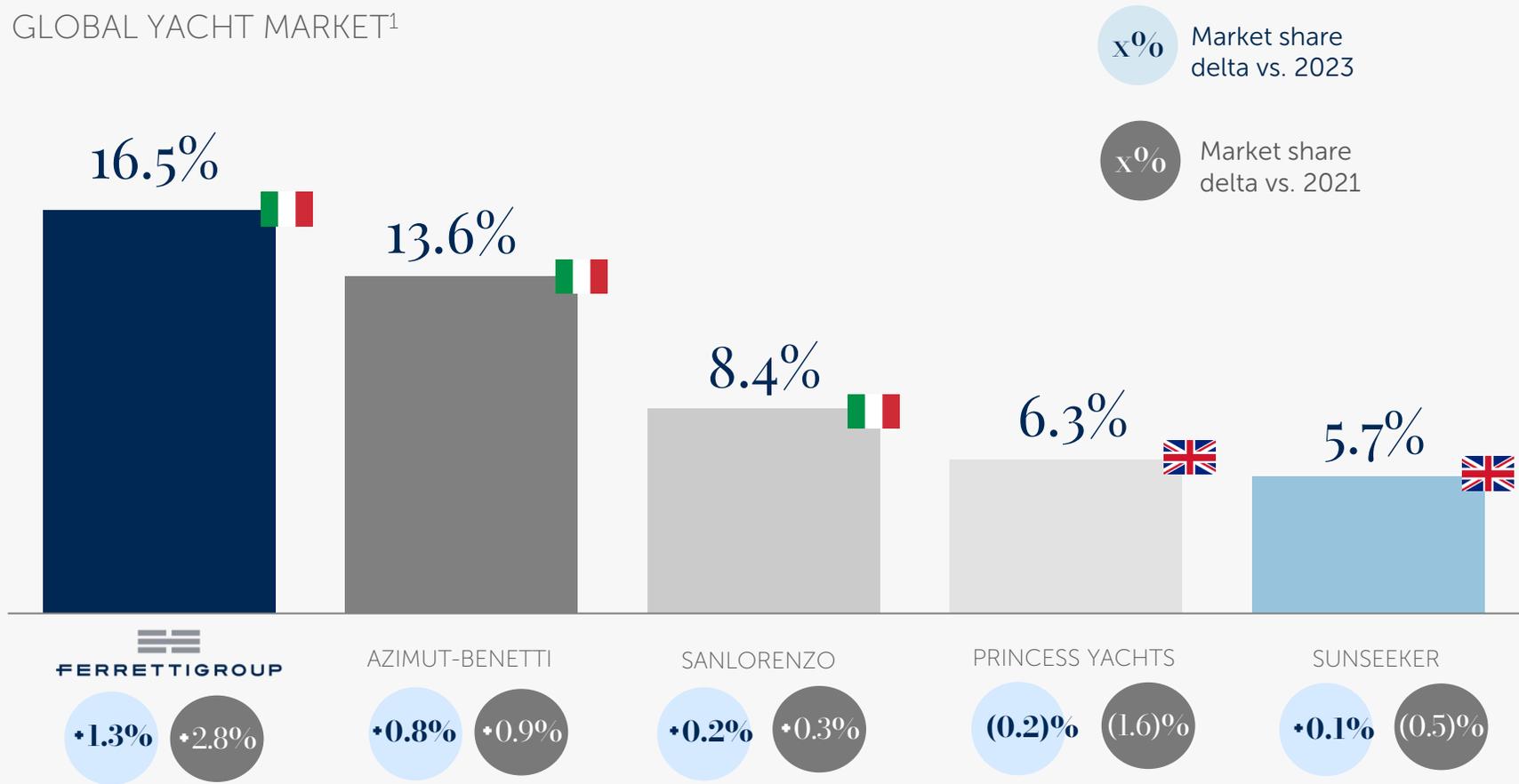


Structurally Growing Luxury Yachting Market

02

FERRETTI GROUP IS THE MARKET LEADER IN COMPOSITE AND MADE TO MEASURE

GLOBAL YACHT MARKET¹



Ferretti Group's growth in '24 vs. '23 (+5.6%) outpaced the overall yachting market (+4.4%) in term of Revenue:

- FG growth: +5.6% (€1,173mln in '24 vs 1,111mln in '23)
- Market growth: +4.4% (€7,215mln in '24 vs €6,911mln in '23)

#1 in most profitable segments:

- 25% market share in Large Composite²
- 24.7% Market Share in Made-to-Measure³

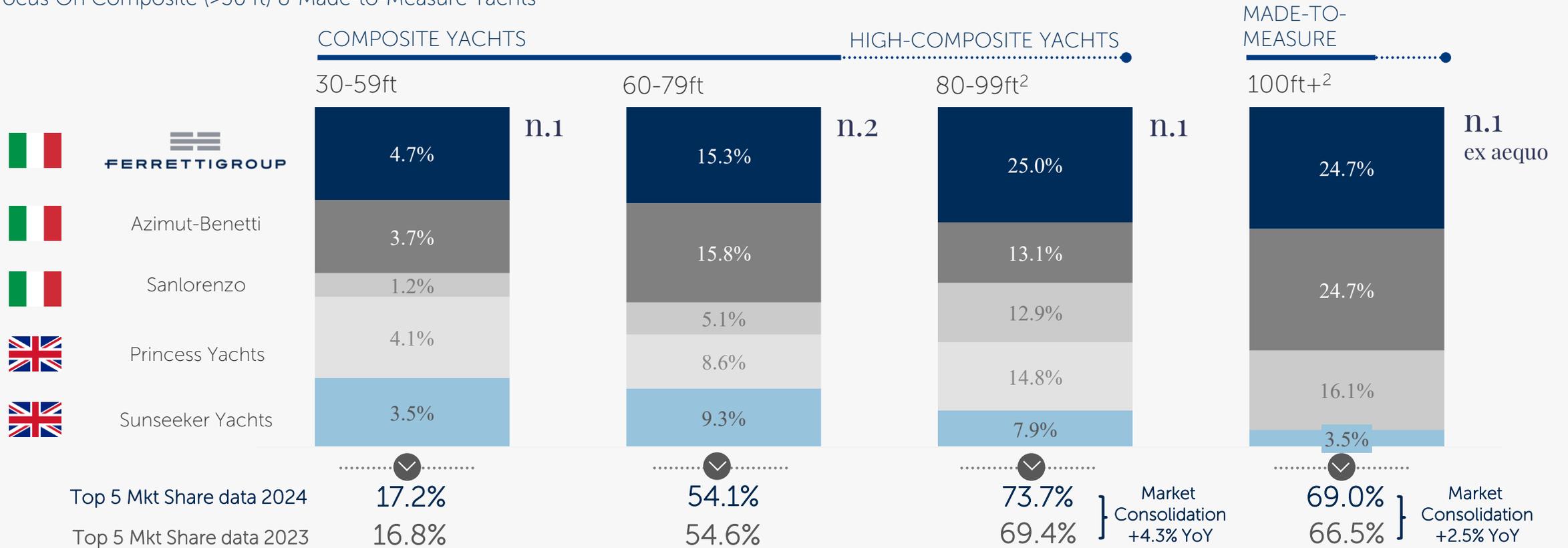
Source: Phil Draper & Associates Database (October 2024); 1) Classification based on Value of Production by Phil Draper Associates, as of October 2024 for Composite (>30 ft) & Made-to-Measure yachts; 2) Large Composite refers to 80-99 ft yachts; 3) Made-to-Measure refers to 100ft+ yachts (not including Super Yachts); Note: Market refers to inboard Composite & Made-To-Measure Yachts, excluding Super Yachts; numbers might not sum-up due to rounding.

MARKET LEADER WITH A STRONG FOCUS ON THE MOST PROFITABLE SEGMENTS

2024A GLOBAL INBOARD MARKET BY PLAYER, VOP¹ %

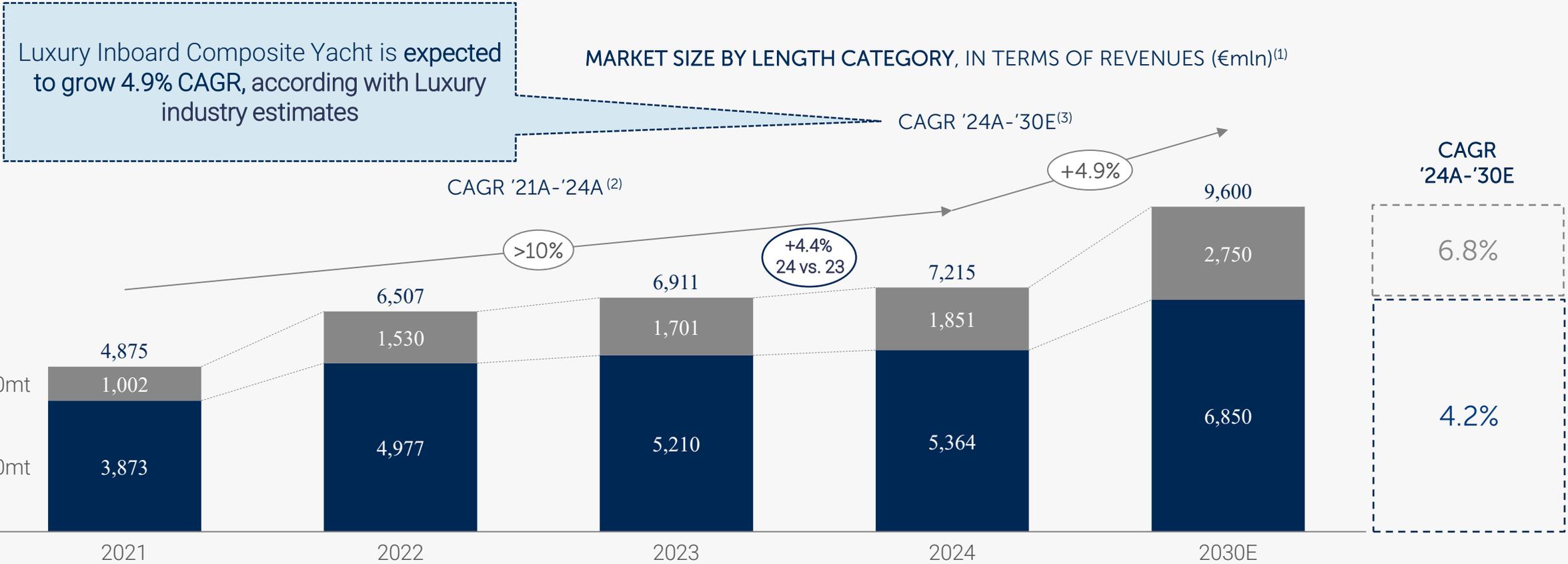
Focus On Composite (>30 ft) & Made-to-Measure Yachts

Not Including Super Yachts



1) Classification based on Value of Production declared to PDA; 2) Two segments with higher unit price & profitability, which have been progressively integrated from a previous very fragmented landscape; Note: Market refers to inboard Composite & Made-to-measure Yachts excluding Super Yachts; numbers might not sum-up due to rounding; Source: Phil Draper & Associates Database (October 2024).

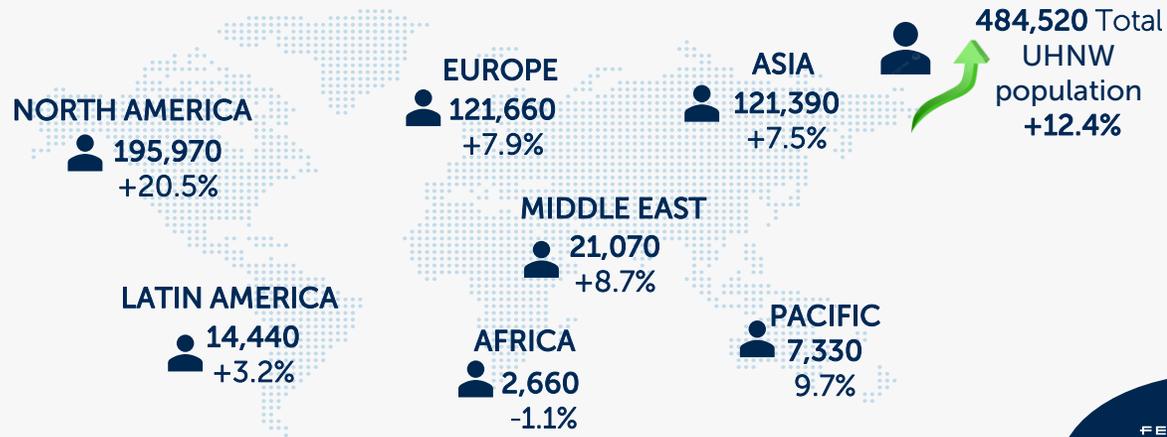
MARKET GROWTH EXPECTED TO ACCELERATE with positive CAGR '24-'30E (+4-7%) driven by 30mt+ Category



Source and Notes: Phil Draper & Associates Database (October 2024); 1) Classification based on Value of Production by Phil Draper Associates, as of October 2024 for Composite (>30 ft) & Made-to-Measure yachts; Note: Market refers to inboard Composite & Made-To-Measure Yachts, excluding alloy Super Yachts; numbers might not sum-up due to rounding. 2) CAGR 21-24: Phil Draper & Associates Database (October 2024) and internal elaboration 3) CAGR 24-30E: Yacht market estimation based on Global luxury market estimation by Bain – Altagamma research (fall 2024 – 23th edition) and internal elaboration.

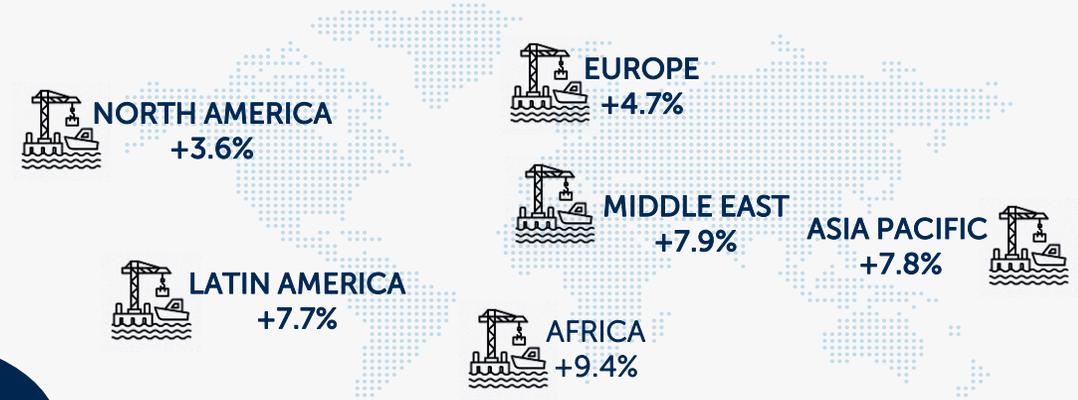
YACHTING INDUSTRY MACRODRIVERS

INCREASING NUMBER OF GLOBAL UHNWIS 2024 vs 2023¹



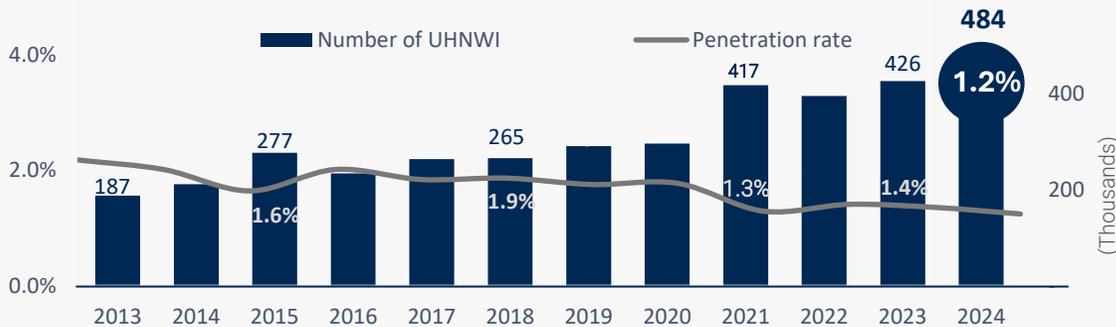
PLEASURE MARINA WORLDWIDE INFRASTRUCTURE DEVELOPMENTS

Yachting Marinas Market Growth, Forecast by region 2024-29, (CAGR %, \$mIn)³

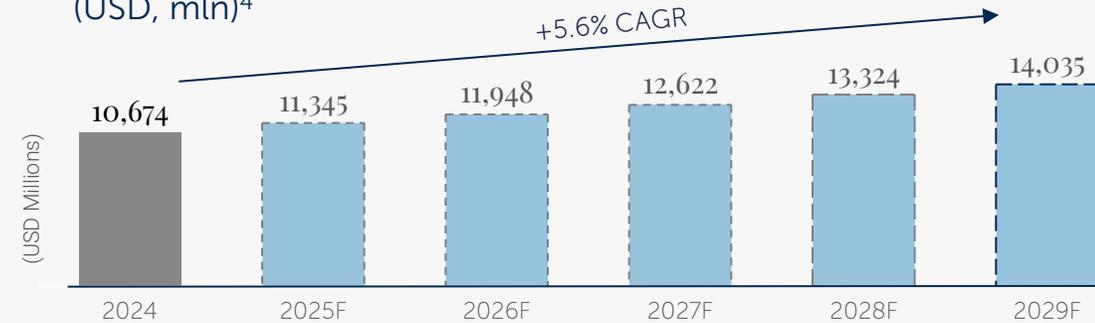


FERRETTIGROUP
Present in > 70 countries

Penetration Rate of Yachting into UHNWI population²



Yachting Marinas Global Market Growth, Forecast 2024 – 29, (USD, mln)⁴



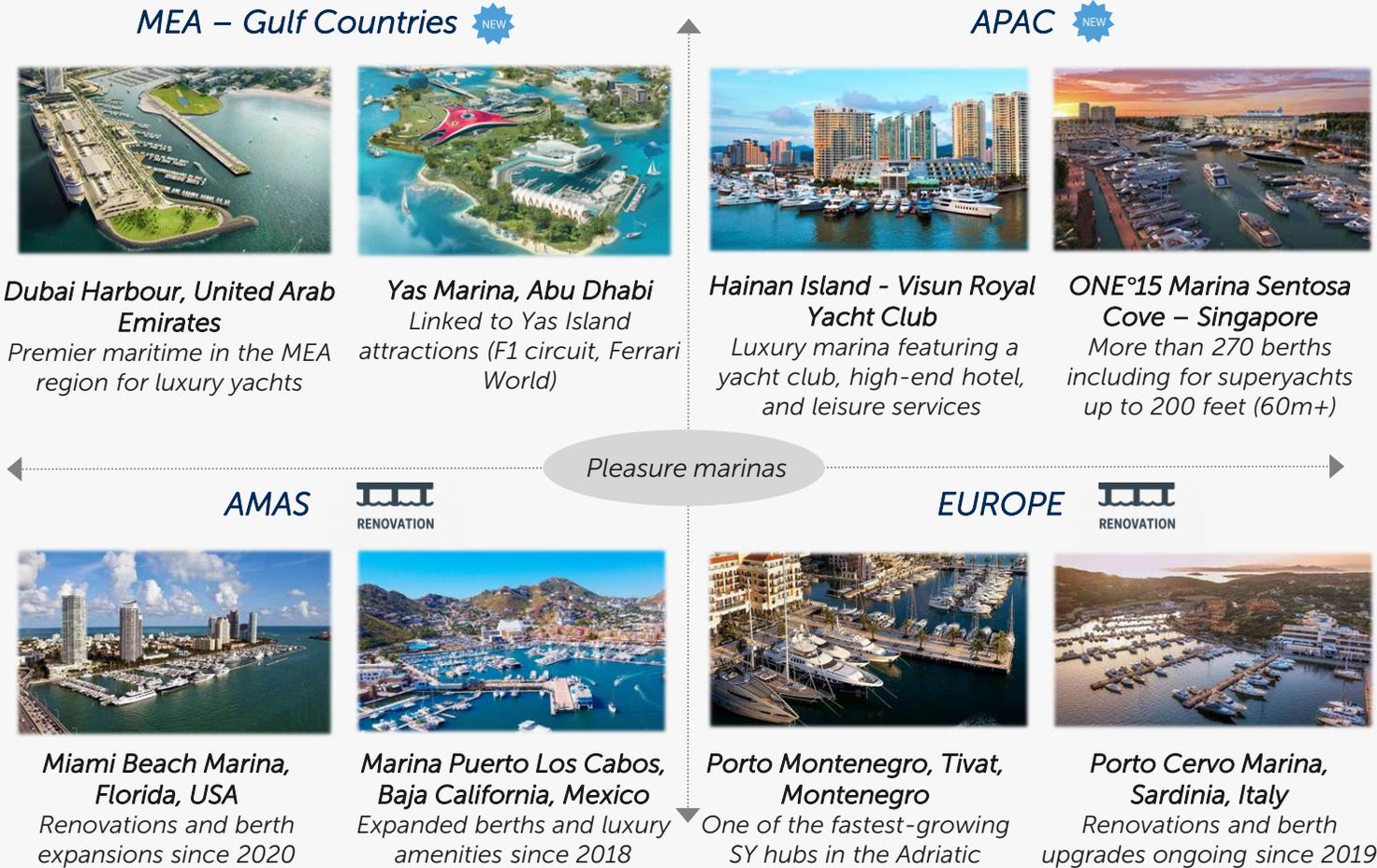
Source: 1. Altrata, "World Ultra Wealth Report 2025". 2. Wealth-X Databook 2013-2025; Superyacht times "The state of Yachting 2025"; 3 & 4. The Business Research Company, Pleasure Marinas Global Market Report 2025, based on National Statistics Offices.

MARINAS' GROWTH POWERING YACHTING DEMAND

HIGHLIGHTS

- ✓ The global pleasure marinas market reached a value of nearly \$10.7bn in 2024, having grown at a compound annual growth rate (CAGR) of 3.3% since 2019
- ✓ The market is expected to grow from \$10.7bn million in 2024 to \$14.0 bn in 2029 at a rate (CAGR) of 5.6%
- ✓ MEA region lead in forecasted growth, driven by strong investment in yachting infrastructure and luxury tourism (supported by governments' projects such as the Saudi Arabia's marina expansion in the Red Sea under Vision 2030 plan)
- ✓ Composite berths (<30m) dominate in volume but Made-to-measure (30 - 43m) is growing faster across regions

NEW MARINAS EXPANSION ACROSS ALL REGIONS



Source: The Business Research Company, Pleasure Marinas Global Market Report 2025, based on National Statistics Offices.



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Geographical deep dive, Go-to-market and Customer Experience

03

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SALES TO CUSTOMERS THROUGH A GLOBAL NETWORK OF DEALERS AND BROKERS

<100 ft
Exclusive dealers

55 Dealers
(active in 71 countries)

>100 ft
Brokers & direct sales

279 Brokers
and direct Ferretti Group salesforce



DEALERS BROKERS

Source: Company information.

THE FERRETTI CUSTOMER JOURNEY

0 DAY 1: BUYING THE YACHT



LIFESTYLE

- EXCLUSIVE EVENTS
- CHARITY EVENTS
- PARTNERSHIP/
SPONSORSHIP
- BOAT SHOWS



ADD-ON SERVICES

- CHARTERING SERVICES
- BROKERAGE
- CREW MANAGEMENT



AFTERSALE

- REFIT
- MAINTENANCE SERVICES



BRAND EXTENSION

- PRIVATE LOUNGES
- CLASSIC BOAT
RESTORATION
- COLLECTIBLES

Source: Company information; Note: In certain instances, Ferretti Group is also engaged in the trading of pre-owned yachts, offering trade-in opportunities to our customers as a complementary service and a lever to facilitate the sales of new yachts.



Innovation and State-of-the-art Production Capabilities

04

R&D: IMPRESSIVE TRACK-RECORD OF IMPROVEMENTS

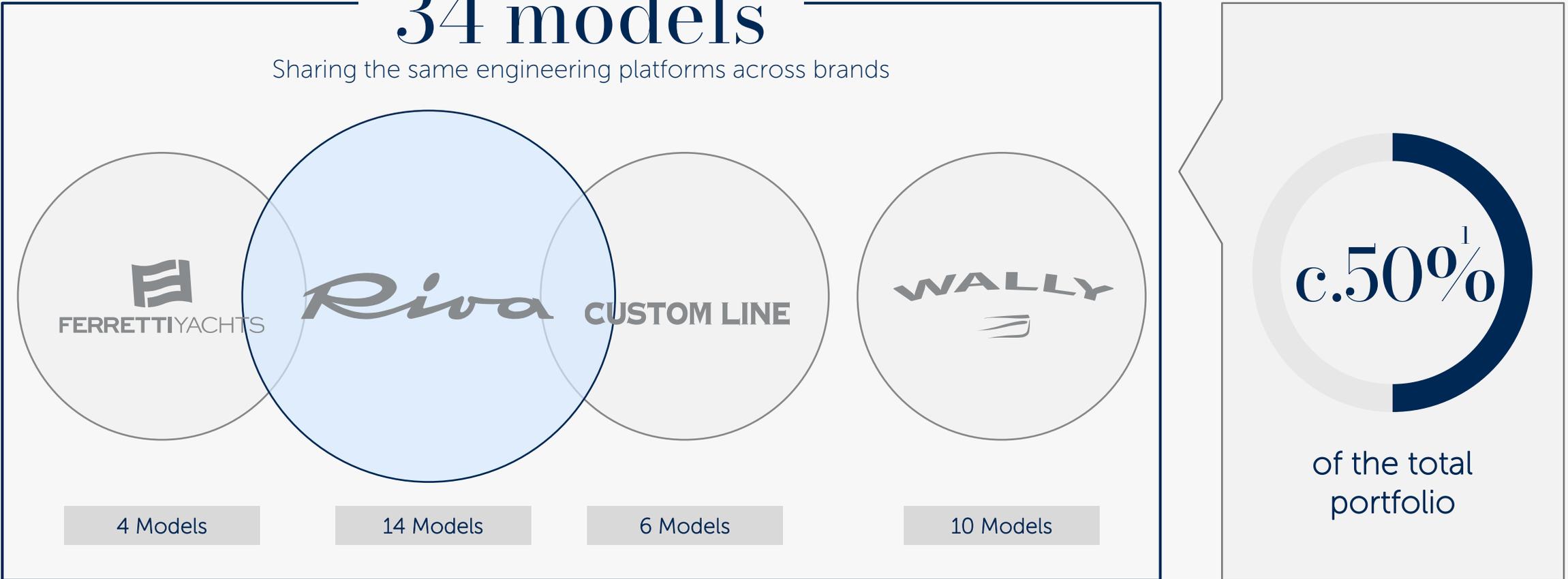


Source: Company Information. 1. As of October 2025; 2. The analysis considers Composite, Made-to-Measure, hull n.1 of Flagship Superyachts and Wally Sail models, current announced projects (5), excluding CRN; 3. Of which: 38 new launched model and 13 restyled ones.

SHARED KNOW-HOW AND R&D ACROSS THE PORTFOLIO

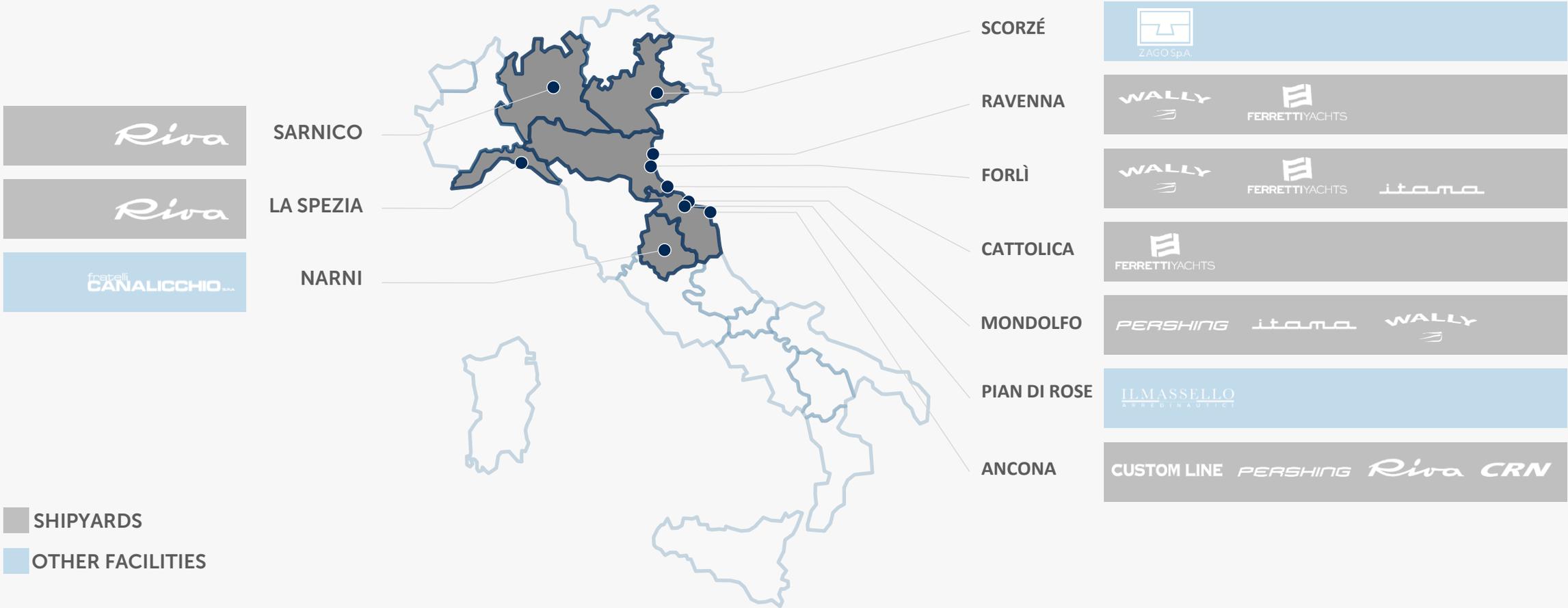
34 models

Sharing the same engineering platforms across brands



Source: Company information; 1. The analysis considers Composite, Made-to-Measure, hull n.1 of Flagship Superyachts and Wally Sail models, current announced projects (5), excluding CRN.

PRODUCTION SITES



Source: Company information.

Sustainability and “E-Luxury” 05

SUSTAINABILITY

ESG RATINGS – AWARDED COMMITMENT

AGENCY	SCORE	SCALE	BENCHMARK
	<p>BBB¹ As of April 29, 2024</p>	<p>Seven-band scale from AAA (industry leader) to CCC (industry laggard)</p>	<p>Industry Benchmark (Leisure Products)</p>

1. MSCI ESG Ratings aim to measure a company's management of financially relevant ESG risks and opportunities identifying industry leaders and laggards according to their exposure to ESG risks and how well they manage them relative to peers. MSCI ESG Ratings range from leader (AAA, AA), average (A, BBB, BB) to laggard (B, CCC).

E PROPULSION SYSTEMS: QUIET, CLEAN AND SMART



INTERNAL R&D



STRATEGIC COLLABORATIONS



Joint development of a Hybrid propulsion systems



JV for the development of Fuel-cell power system

SUCCESSFUL LAUNCH OF "GREEN" MODELS



Riva El-Iseo: Full Electric powerboat



WALLY Wallytender with solar panel



WALLY Customized sailing yacht



FERRETTIYACHTS INFYNITO



CUSTOM LINE Navetta 38 mtu Hybrid propulsionpack



FSD N800 hybrid
FERRETTI SECURITY DIVISION

ONE SIZE DOES NOT FIT ALL

Tech solutions will be developed coherently with the size of the boat (i.e. electrification feasible only for lower footages, hybrid solution for bigger boats etc.) and brands

Source: Company Information and 2024 Non Financial Statement.

E RIVA FULL ELECTRIC POWERBOAT

The Riva El-Iseo is the brand's first full-electric powerboat that launches the new E-Luxury segment.

An elegant 27-foot runabout, Riva El-Iseo inherits the sleek lines of the Iseo and combines them with a modern, full-electric core. The official version of this model is ready for sale since January 2024.

It has a Parker GVM310 full-electric engine from Parker Hannifin, delivering a cruising speed of 25 knots and a self-limited top speed of 40 knots.

El-Iseo has three cruising modes: **Adagio**, **Andante** and **Allegro**.

- **Adagio** is the ECO mode, designed to optimise cruising performance.
- **Andante** mode features cruising speed and acceleration comparable to a typical yacht of similar length with an internal combustion engine.
- **Allegro** is the sport mode, in which the engine is unlimited and El-Iseo can reach a top speed of 40 knots.



E NEW RANGE EXPANSION ANNOUNCEMENT: INFYNITO 80

THE SUSTAINABLE INFYNITO RANGE



Ferretti Yachts extends the brand's INFYNITO range with INFYNITO 80.

Making her debut at Boot Düsseldorf, INFYNITO 80 joins the brand's hugely successful INFYNITO 90 (6 units sold) featuring the iconic All-Season Terrace.

INFYNITO 80 features the Ferretti Group's F.S.E.A. technology (Ferretti Sustainable Enhanced Architecture), a package of environmentally friendly cruising solutions. They include an integrated system that stores the solar energy collected by the photovoltaic panels installed on the hard top in an Energy Bank.

As for **green materials**, they focus on natural and bamboo fabrics, regenerated leather and recyclable materials, ecological water-based paints and lamellar teak with FSC 5 certification that are used throughout the exteriors.



E NEW INTERNATIONAL CERTIFICATION FOR CRN

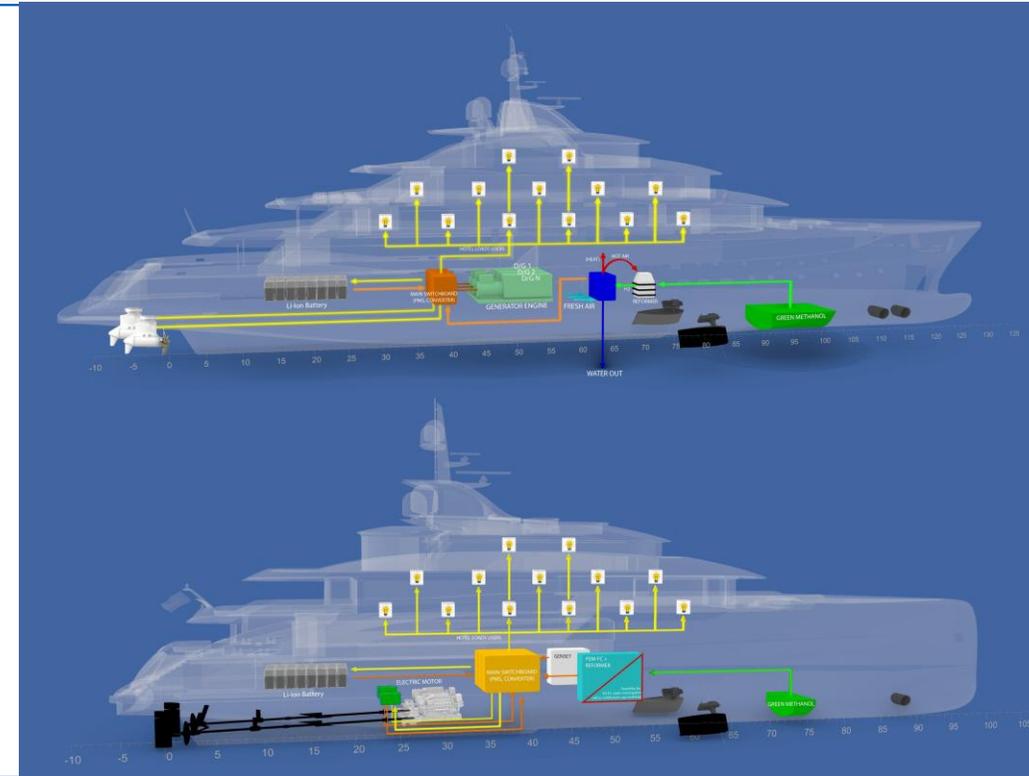


CRN, the Group's historic brand specializing in the design, engineering and construction of superyachts up to 90 metres, obtained a special recognition for the Sustainable Powered Yacht Project (SUP-Y) by RINA.

The certification followed the effort for development of two sustainable technical architectures with the most efficient implementation of **Fuel Cell technology** on board a Ferretti Group Super Yacht.

Both the architectures are equipped with Fuel Cells as an alternative power source, fed by hydrogen reformed from green methanol and optimized to ensure several days in full hotel mode without diesel generators running and the capability to sail in zero emission mode for several hours.

RINA confirmed that the project is sized appropriately for proper functioning and easy management and meets the regulatory requirements for safe implementation.



S SCUOLA DEI MESTIERI

Scuola dei Mestieri is a Ferretti Group project for 18 to 29-year-olds who want to start a career in the high-end Italian yacht industry.

The program ranges from sessions in the classroom and workshop to on-the-job training in production departments.

After the successful first edition in **Forlì** and subsequent launch at the **Mondolfo** and **Sarnico** sites, the Group kicked off the second edition in November in **Forlì**.

The goal of the second edition was mainly to focus on the newly acquired **Ravenna yard**, aiming to grow the workforce in view of the upcoming full functionality.



S FIRST MASTER'S DEGREE COURSE IN MARINE ENGINEERING PROMOTED BY FERRETTI GROUP AND BOLOGNA UNIVERSITY

With a Memorandum of Understanding signed by Ferretti Group, Emilia Romagna Regional Administration, Bologna University, Cassa dei Risparmi Foundation and Forlì Municipality the new **Master's Degree Course in Marine Engineering**, based in Forlì, gets under way in **academic year 2024-25**.

The aim of the course is to enrich university offering with new degree programmes that meet the need set out by industry in general and the yacht building sector in particular on the Adriatic coast where the Group has five production sites.





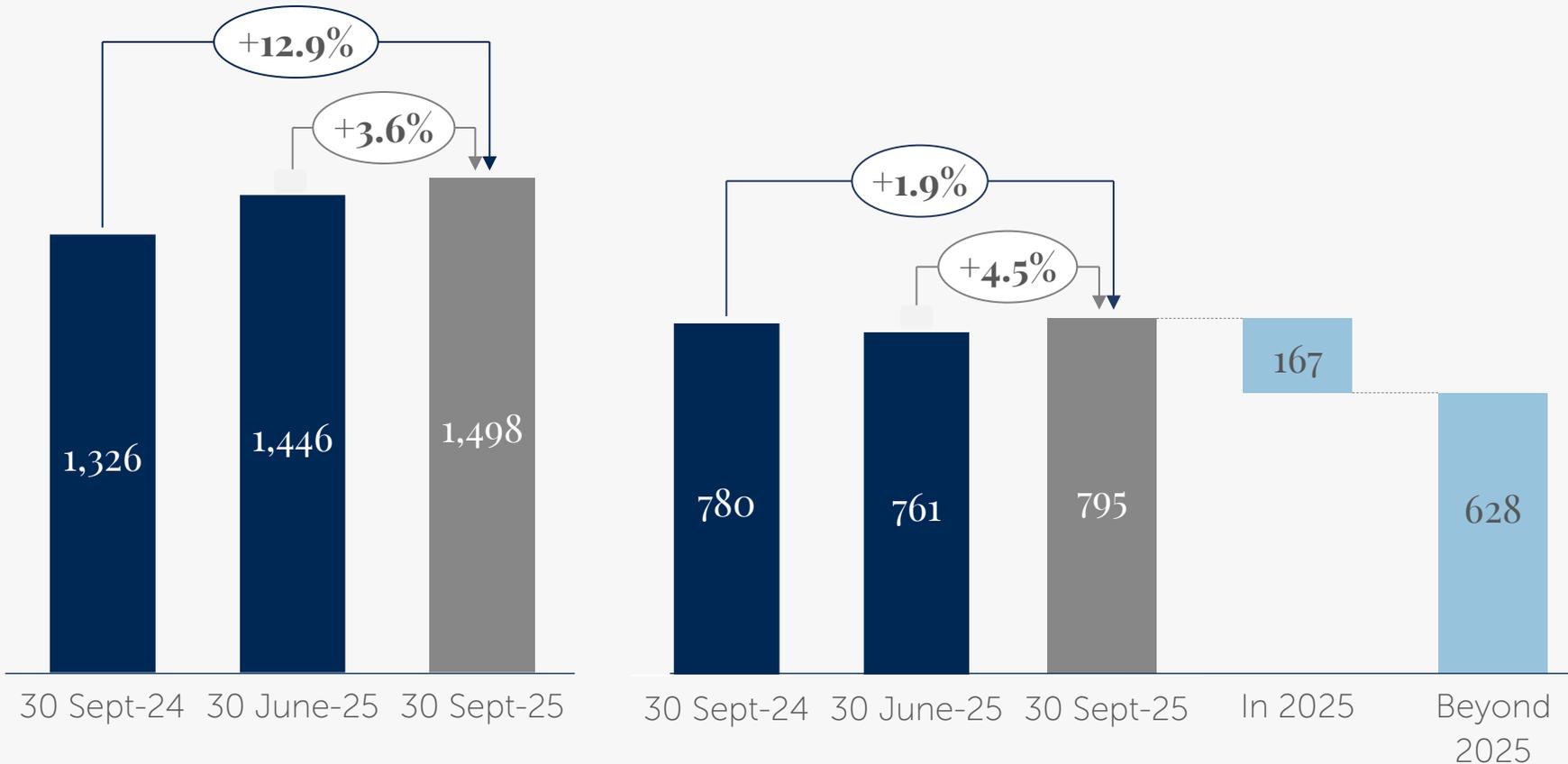
Sound Financial Performance

06

INCREASED VISIBILITY OVER MID-TERM REVENUES

ORDER BACKLOG (€mln)

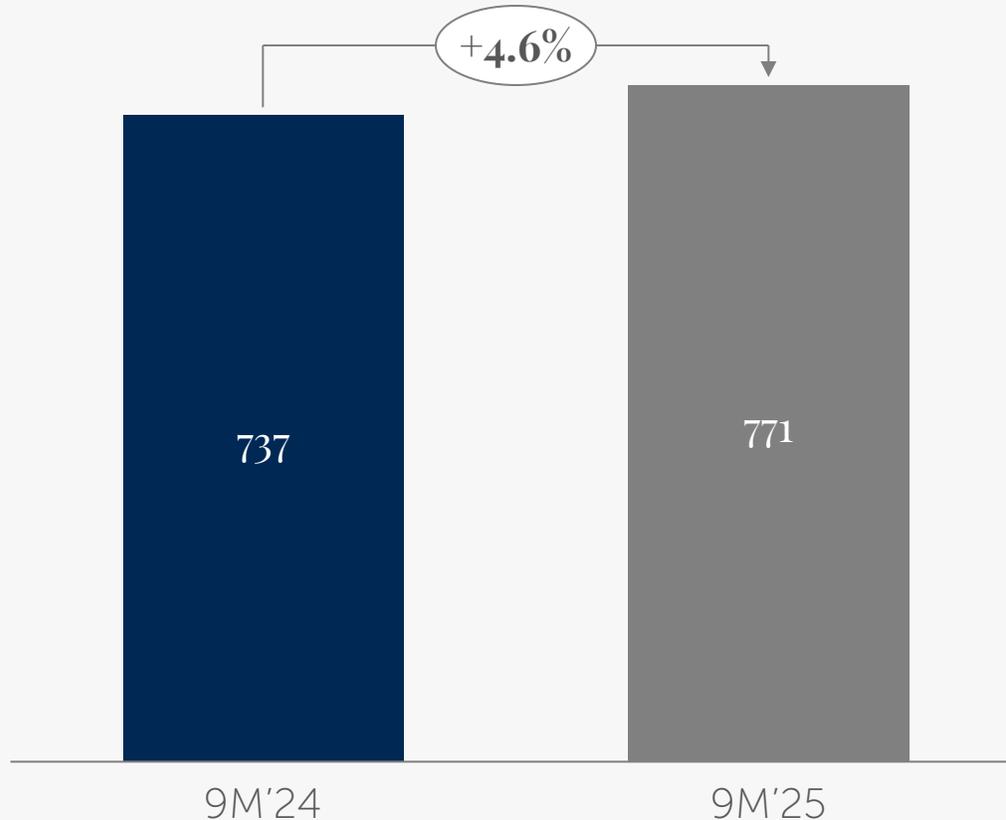
NET BACKLOG (€mln)



- ✓ Order Backlog double-digit growth (+12.9%) YoY and +3.6% vs 30 June 2025, reflecting the outstanding Order Intake growth in Q3'25 (+36% YoY)
- ✓ Net Backlog up +1.9% YoY and +4.5% vs 30 June 2025, supported by a good product mix with an increasing presence on larger yachts (above 80ft)
- ✓ The strong Net Backlog underpins the Group's confidence in meeting its 2025 guidance and ensures a positive outlook for 2026
- ✓ Deliveries reached 193 units in 9M'25 compared to 140 new orders, confirming the shift toward larger size models

Source: Company Information. Order Backlog represents the total amount of existing orders, net of commissions, for new vessels not yet delivered to customers. Net Backlog is calculated as the total orders in portfolio not yet delivered net of revenues already booked.

SHARP INCREASE +4.6% IN 9M'25 ORDER INTAKE

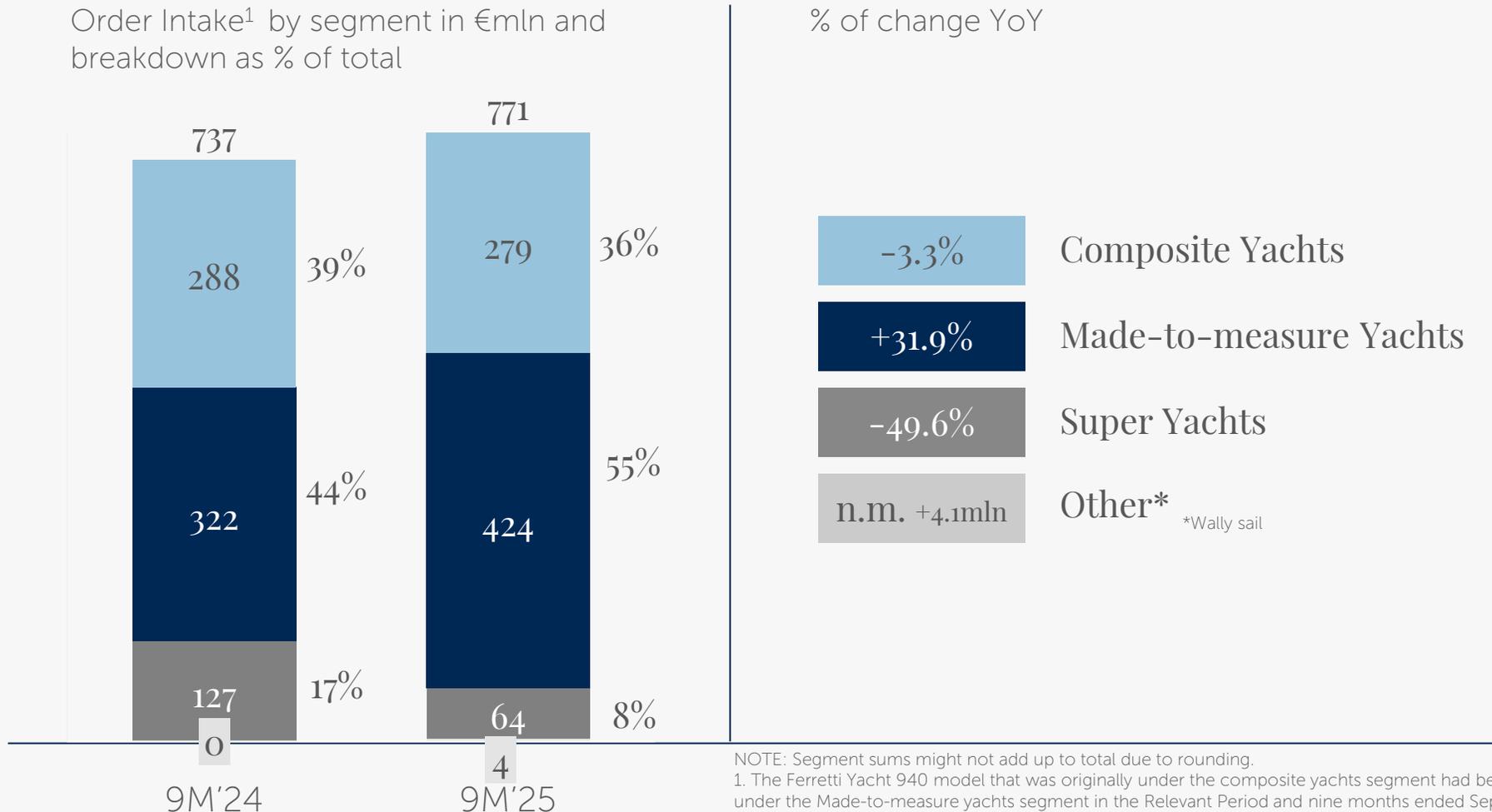


- ✓ Outstanding new orders' collection of ca. €304mln in Q3'25 (+36% vs Q3'24), following the European boat show season
- ✓ Q3'25 growth trend supported by:
 - Clearer macroeconomic and geopolitical environment
 - Greater client responsiveness in a market where the Group's pricing remains competitive
- ✓ 9M'25 Made-to-Measure and Super Yachts Book-to-Bill ratio (12months rolling) at 1.2x¹, including composite segment equals to 1.0x²
- ✓ As of today, we have ongoing negotiations for a total amount of ca. €430mln (vs ca. €290mln last year same period), up 48% YoY providing solid visibility and further reinforcing the Q3'25 positive client momentum ahead of the USA Boat Show season

Source: Company Information. Order Intake represents the total amount of new orders signed, net of commissions, for new vessels. 1. Calculated as Order Intake 12months rolling (excl. Composite and Other*) / Revenue without Pre-Owned 12months rolling (excl. Composite and Other*). Other*:including Ancillaries, FSD, Wally sail. 2. Calculated as Order Intake 12months rolling / Revenue without Pre-Owned 12months rolling.

ORDER INTAKE LED BY MADE-TO-MEASURE: +185% in Q3'25 vs Q3'24

Order Intake¹ by segment in €mln and breakdown as % of total



NOTE: Segment sums might not add up to total due to rounding.

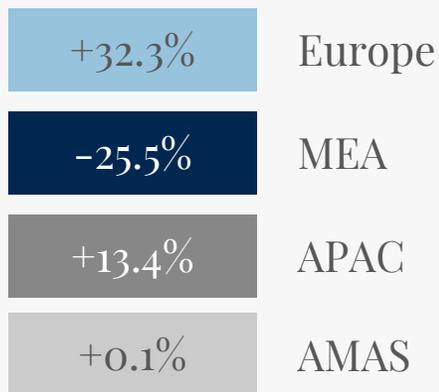
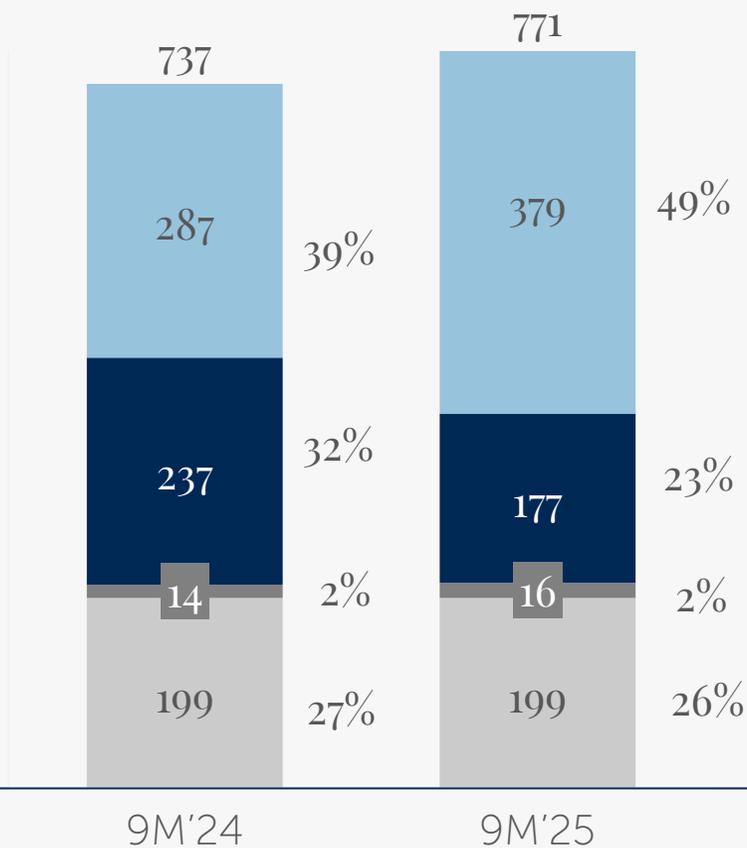
1. The Ferretti Yacht 940 model that was originally under the composite yachts segment had been reclassified under the Made-to-measure yachts segment in the Relevant Period and nine months ended September 30, 2024

- ✓ The outstanding growth in Order Intake in Q3'25 (+36%) has been reached without any new Super Yacht order
- ✓ Good product mix with Made-to-measure up ca. +32% 9M'25 vs 9M'24 and +185% Q3'25 vs Q3'24
- ✓ As of now Made-to-measure represents 55% of total Order Intake
- ✓ Composite segment almost in line with previous year with more than 50% of new Composite orders in Q3'25 coming from models over 80ft, increasing over time

ORDER INTAKE BY GEOGRAPHY DRIVEN BY EUROPE + 89% Q3'25 vs Q3'24

Order Intake¹ by geography in €mln and breakdown as % of total

% of change YoY

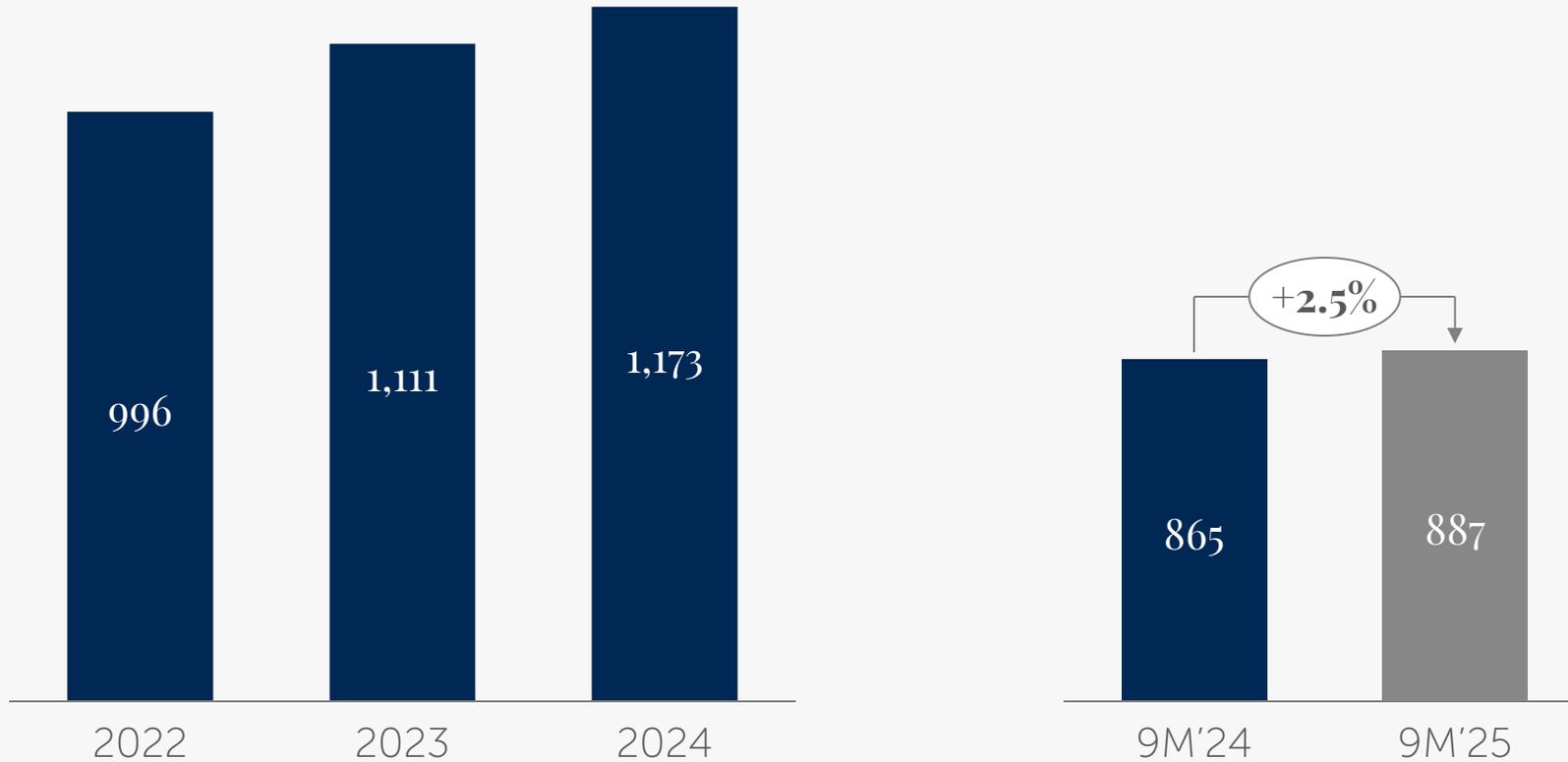


- ✓ Strong performance in Europe benefitting from the exclusive Private Preview in Monaco and the September Boat Show season:
 - +32% 9M'25 vs 9M'24
 - +89% Q3'25 vs Q3'24
- ✓ MEA Q3'25 vs Q3'24 excluding a Super Yacht Order in Q3'24 would have been +18%
- ✓ AMAS Q3'25 vs Q3'24 +38%, paving the way for the start of the nautical season
- ✓ APAC stable at 2% of total Order intake

NOTE: Segment sums might not add up to total due to rounding. The geographical breakdown, differently from the previous year's financial statements refers to the dealer's area of exclusivity or by the customer's nationality.

REVENUE

REVENUE¹ (€mIn)

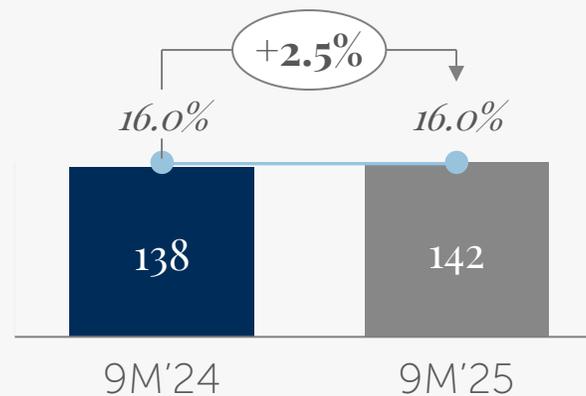


Source: Company Information. 1. Revenue without Pre-Owned.

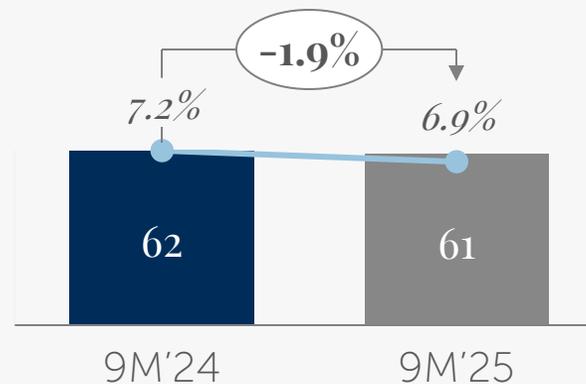
- ✓ Revenue increased YoY (+2.5%), supported by a solid order backlog
- ✓ Main contribution in the revenue growth coming from the double-digit-growth in Made-to-measure:
 - €362.8mIn in 9M'25 vs €318.6mIn in 9M'24 (+13.9%)
 - and Super Yacht:
 - €155.6mIn in 9M'25 vs €116.8mIn in 9M'24 (+33.2%)

ADJ EBITDA & NET PROFIT

ADJUSTED EBITDA (€mln & %¹)



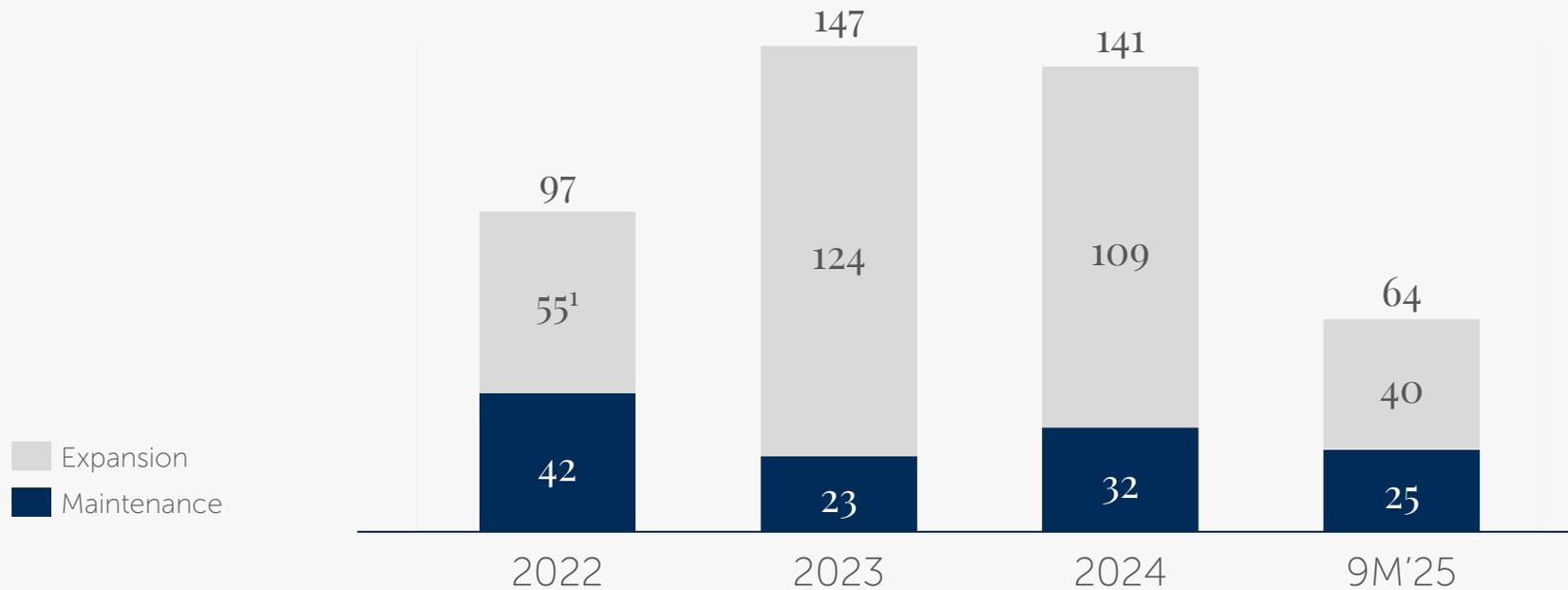
NET PROFIT (€mln & %²)



- ✓ Continuing positive growth for the adj. EBITDA of c. €3.5mln, up about 2.5% YoY
- ✓ EBITDA margin stable at 16.0%, reflecting pricing pressure in the market with discounting activity among peers
- ✓ In a two-speed market, to keep our solid positioning and to safeguard our share, we have decided to remain competitive on pricing in yachts below 24m

1. Calculated as Adj. EBITDA/Revenue without Pre-Owned; Note: Adjusted EBITDA equals to EBITDA adding back non-recurring costs; 2. Calculated as Net Profit/Revenue without Pre-Owned

CAPEX



- ✓ END Capex plan in 2025 with 9M'25 capex of ca.64mln in line with guidance:
- FY25 Guidance on CAPEX < €90mln is confirmed

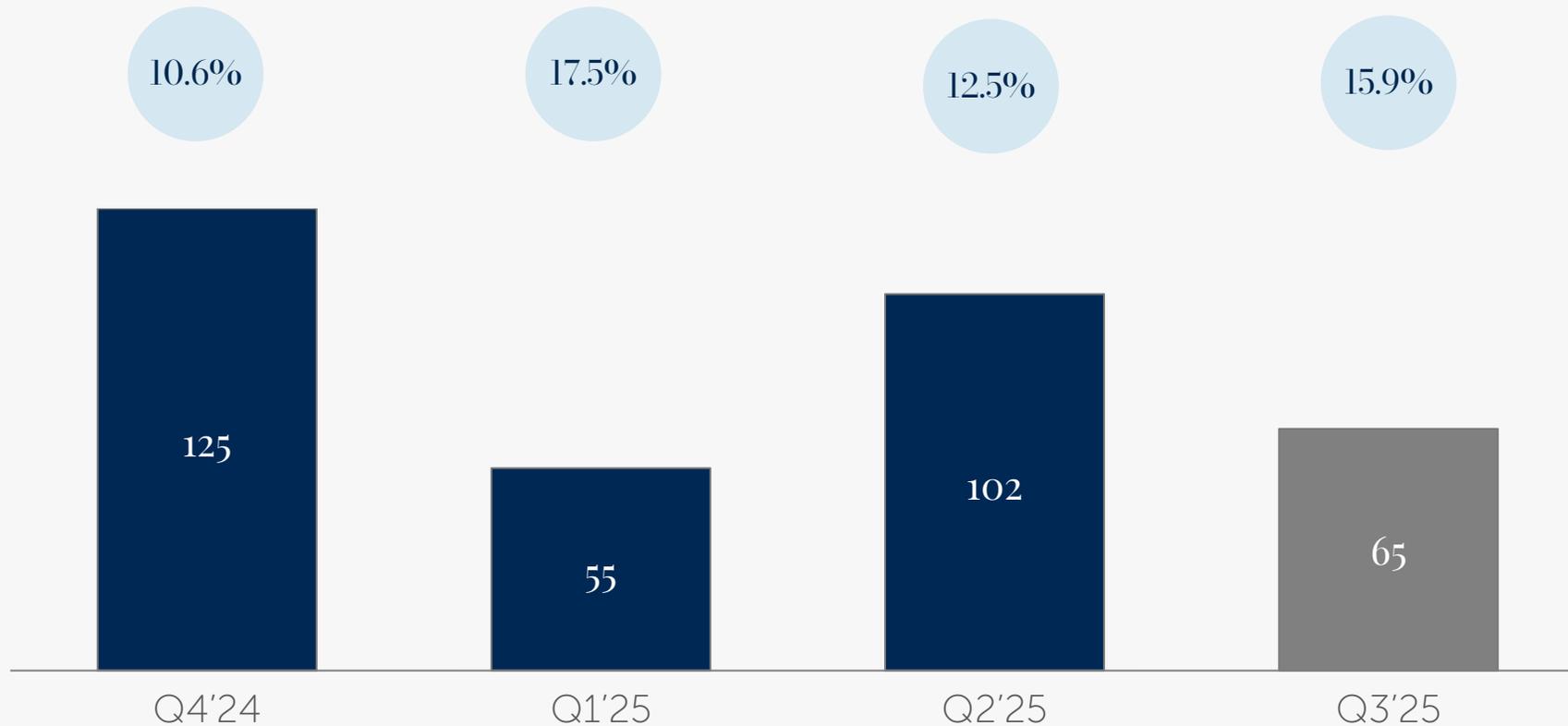
MAINTENANCE CAPEX RATIO ² (%)	4.2%	2.1%	2.7%	2.8%
CASH CONVERSION ³ (%)	70.2%	86.5%	83.4%	82.5%

Source: Company Information. Note that Capex includes R&D expenses; 1. ca. €13mln related to Fratelli Canalicchio and Il Massello acquisitions. 2. Calculated as Maintenance Capex / Revenue without Pre-Owned. Based on illustrative management definition of Maintenance Capex. 3. Calculated as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA.

NET FINANCIAL POSITION & NWC

NET FINANCIAL POSITION¹ (€mln)

NWC RATIO (%)²



Source: Company Information. 1. NET CASH/ (NET DEBT). 2. NWC / 12Months rolling Revenues without Pre-Owned.

- ✓ Net Financial Position decreased by ca. €36mln in line with the typical third quarter working capital absorption
- ✓ Thanks to a better finished goods management and lower needs of composite production for the USA season, Q3'25 absorption was lower vs. Q3'24 (ca. €87mln)

2025 ANNUAL GUIDANCE CONFIRMED

€mln	2024A	2025E
Net Revenue ¹	1,173.3	1,220 – 1,240 +4.0% +5.7%
Adj. Ebitda ²	190.0	201 – 207 +5.8% +8.9%
Adj. Ebitda margin ³	16.2%	16.5% – 16.7% +30bps +50bps
CAPEX	140.8	~90.0

Source: Company Information. 1. Revenue without Pre-Owned. Pre-owned business is expected to reach approx. €50–60mln in FY25 2. Adjusted EBITDA equals to EBITDA adding back non-recurring costs; 3. Adj. EBITDA Margin as Adj. EBITDA / Revenue without Pre-Owned.



Clear Strategic Vision

07

CONTINUE TO EXPAND PRODUCT PORTFOLIO

...since 2014

2025

NEXT STEPS

PERSHING

Cruising: GTX Range



GTX116
Model launched



GTX80
Model launched



GTX70
Model launched

WALLY

Luxury: Wallywhy Range



Wallywhy100
Model launched



Wallywhy150
Model launched



Wallywhy200
Model launched

🎯 Continue to develop new product ranges to expand into unexplored fields

🎯 Focus on more profitable >80ft Composite and Made-to-Measure segments

FERRETTIYACHTS

Comfort: INFYNITO Range



INFYNITO 90
Model launched



INFYNITO 80
Model launched

Riva

Leisure: Caravelle Range



42M CARAVELLE Model Launched

EXPAND MADE-TO-MEASURE INTO ALLOY SEGMENT

OFFERING NEW MODELS AND ONE-OFF BRANDED SUPER YACHTS

...since 2014

2025

NEXT STEPS

- ✓ Leveraging Brand Prestige with Unique One-Off projects
- ✓ New Alloy Models developed fill the gap between fiber glass Made-to-Measure and bespoke alloy Super Yachts

- 🎯 Enrich the alloy Made-to-Measure offer with new models across additional Brands
- 🎯 Upsell to existing Made-to-Measure customer base (ca. 260 owners¹) new alloy models



Riva 50METRI 3 units sold (>€35M²)



Riva 54METRI 4 units sold (>€35M²)



Riva 70METRI One – Off Project



Pershing 140 5 units sold (>€28M²)



CUSTOM LINE 50 3 units sold (>€30M²)

Source: Company Information. 1. Estimated based on number of Made-to-Measure yachts delivered between 2016 and 2024; 2. List price

VERTICALLY INTEGRATE STRATEGIC & HIGH VALUE-ADDING ACTIVITIES

...since 2014

2025

NEXT STEPS

- ✓ Internalize strategic activities (e.g., sailing yachts production)
- ✓ Secure the supply of critical production inputs
- ✓ Improve Group's margin internalizing high value-added supplies



 Acquired in 2003



 Acquired in 2022



 Acquired in 2022



Ravenna Shipyard Acquired in 2023

 Consolidation of existing key suppliers already part of the Group

 Continue exploring for vertical integration opportunities

RAMP UP ANCILLARY SERVICES AND DIVERSIFIED BUSINESS OFFERING

...since 2014

2025

NEXT STEPS

- ✓ Enhance coverage of the customer journey
- ✓ Pursue capital light and margin accretive businesses
- ✓ Leverage Ferretti Group's brands full potential



Riva Brand collection



Riva Lounge



RAM - Riva classic boat Restoration



Riva Residenze - Fort Lauderdale (USA)



Refitting & maintenance services

🎯 Furthering promote & expand brand extension activities & licensing

🎯 Explore opportunities for acquiring a brokerage house and a refitting player



Appendix

Riva

NOTHING ELSE



€0.4mln - €19.6mln
COMPOSITE &
MADE-TO-MEASURE YACHTS
> €35mln SUPER YACHTS



15 COMPOSITE
o/w 1 ELECTRIC



183 YEARS OF HERITAGE

COMPOSITE



MADE-TO-MEASURE

Riva

NOTHING ELSE

€0.4mln - €24.7mln

COMPOSITE &
MADE-TO-MEASURE YACHTS
> €35mln SUPER YACHTS



4 MADE-TO-MEASURE
2 FLAGSHIP SUPER YACHT



183 YEARS OF HERITAGE



102' Corsaro Super



112' Dolcevita Super



130' Bellissima



Caravelle 42Metri

SUPER YACHT



54Metri



One-off project - 70Metri



20 YEARS AHEAD



€0.7mln - €8.9mln
COMPOSITE YACHTS
> €16mln
SAILING SUPER YACHTS



11 COMPOSITE
3 SAILING SUPER YACHT
2 SAILING RACING



31 YEARS OF HERITAGE

COMPOSITE



wallytender43



wallypower50



wallywhy100



wallytender43X



wallypower50X



wallywhy150



wallytender48



wallypower58



wallywhy200



wallytender48X



wallypower58X

SAILING SUPER YACHT



wallywind110



wallywind130



wallywind150

RACING



wallyrocket51



wallyrocket71



FERRETTIYACHTS

JUST LIKE HOME



€1.0mln - €9.9mln



8 COMPOSITE
3 MADE-TO-MEASURE



57 YEARS OF HERITAGE

COMPOSITE



MADE-TO-MEASURE



CUSTOM LINE

BEYOND THE LINE



€10.1mln - €22.6mln
MADE-TO-MEASURE YACHTS
>€35mln
SUPER YACHTS



8 MADE-TO-MEASURE
1 FLAGSHIP SUPER YACHT



29 YEARS OF HERITAGE

MADE-TO-MEASURE



SUPER YACHT



CRN

MADE BY YOU
WITH OUR OWN HANDS



Up to €140mln



UNIQUE BESPOKE
SUPER YACHT



62 YEARS OF HERITAGE



LAUNCHES FROM 2020 TO 2025



72m M/Y139



60m M/Y 141
COMFORTABLY NUMB



52m M/Y CIAO



62m M/Y RIO



62m M/Y Voice



67m M/Y Amor à Vida

PERSHING

THE DOMINANT SPECIES



€1.3mln - €13.7mln
COMPOSITE &
MADE-TO-MEASURE YACHTS
>€27mln SUPER YACHTS



7 COMPOSITE
1 MADE-TO-MEASURE
1 FLAGSHIP SUPER YACHT



40 YEARS OF HERITAGE

COMPOSITE



MADE-TO-MEASURE



SUPER YACHT



itama

THE ENHANCEMENT
OF FREEDOM



€0.7m - €4.2m



4 COMPOSITE



56 YEARS OF HERITAGE

COMPOSITE



YACHT PRODUCTION VARIABLE COST BREAKDOWN BY SEGMENT



COMPOSITE

Hull and superstructure	25%
Furniture	18%
Power unit	19%
External contractors	19%
Other material	10%
Mechanical material	10%



MADE-TO-MEASURE

Hull and superstructure	20%
Furniture	21%
Power unit	13%
External contractors	26%
Other material	11%
Mechanical material	9%



SUPER YACHT

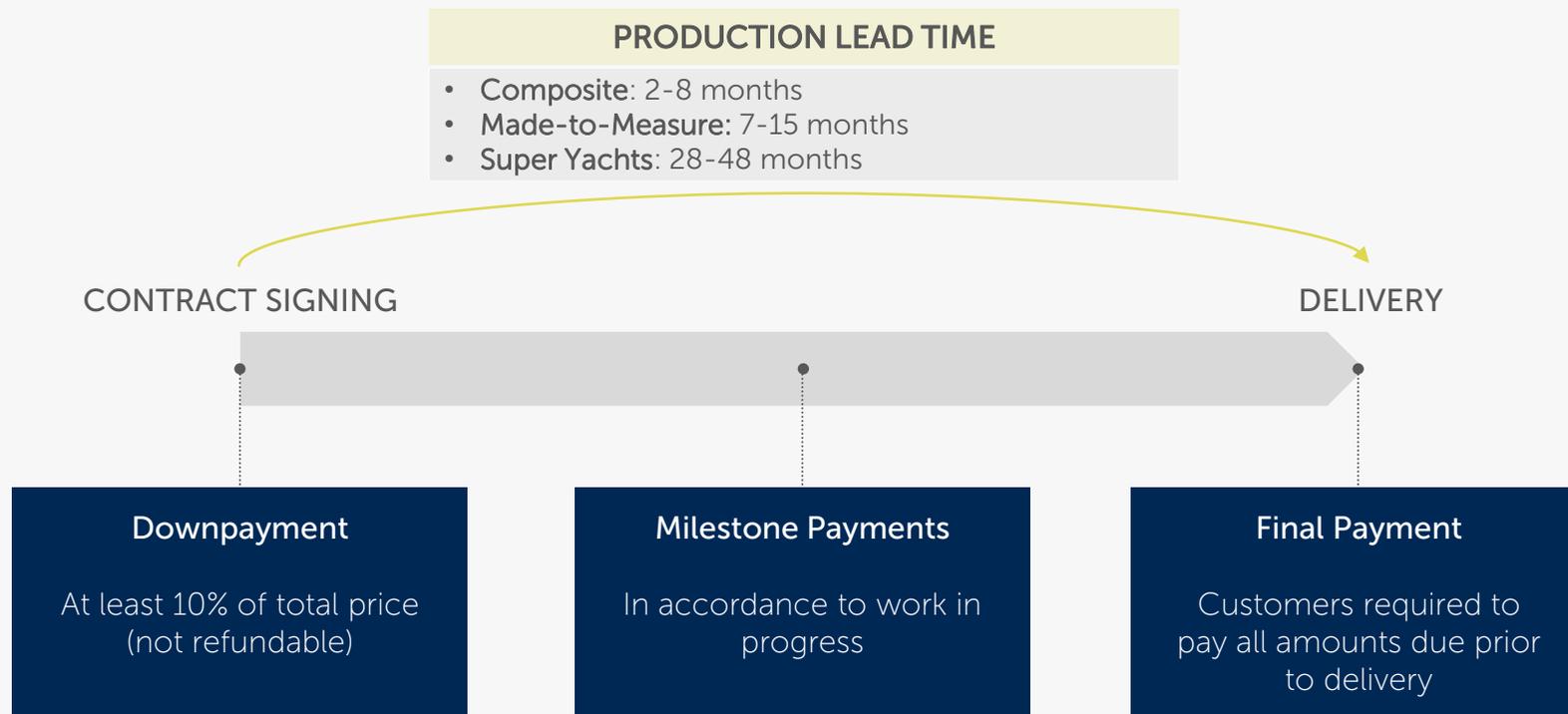
Hull and superstructure	14%
Furniture	21%
Power unit	10%
External contractors	29%
Other material	18%
Mechanical material	8%

Source: Company Information. Note: internal workforce and utilities excluded from computations.

TYPICAL ORDER PROCESS ENSURES PRODUCTION BACKED BY SIGNIFICANT PAYMENTS

Payments structured to **self-finance the production** of the yachts

Minimal risks in case of **order cancellations** with further upside from the resale of the yachts



Source: Company information

FERRETTI GROUP DIVIDEND POLICY

ANNUAL PAYOUT RATIO SINCE 2022¹ (%):

~40%

DIVIDEND PER SHARE

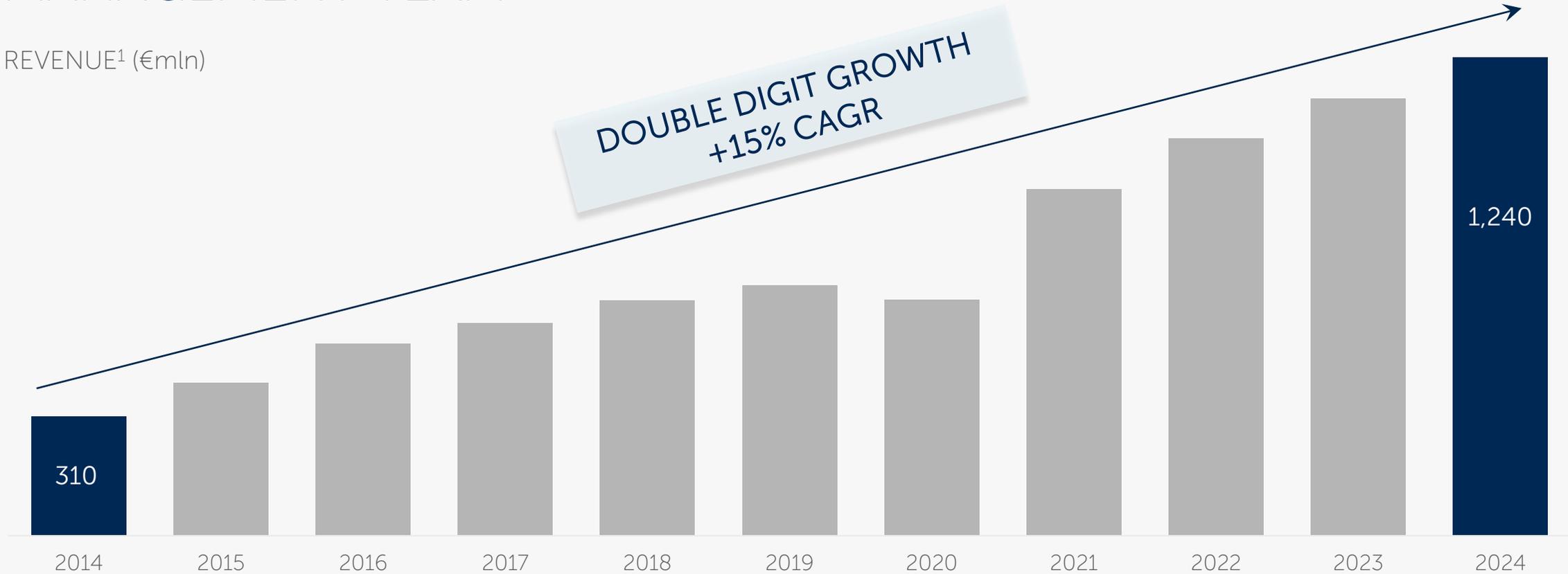


- ✓ Annual dividend policy: at least 30% of annual profit attributable to shareholders, paid once per year
- ✓ Since its 2022 listing, the Group has raised DPS by over 70% (2024 vs. 2022), with a payout ratio of ~40%, which is above its stated dividend policy

Source: Company Information. 1. Payout ratio: Distributed Dividends /Group Net Profit

CONSISTENT GROWTH SINCE APPOINTMENT OF EXISTING MANAGEMENT TEAM

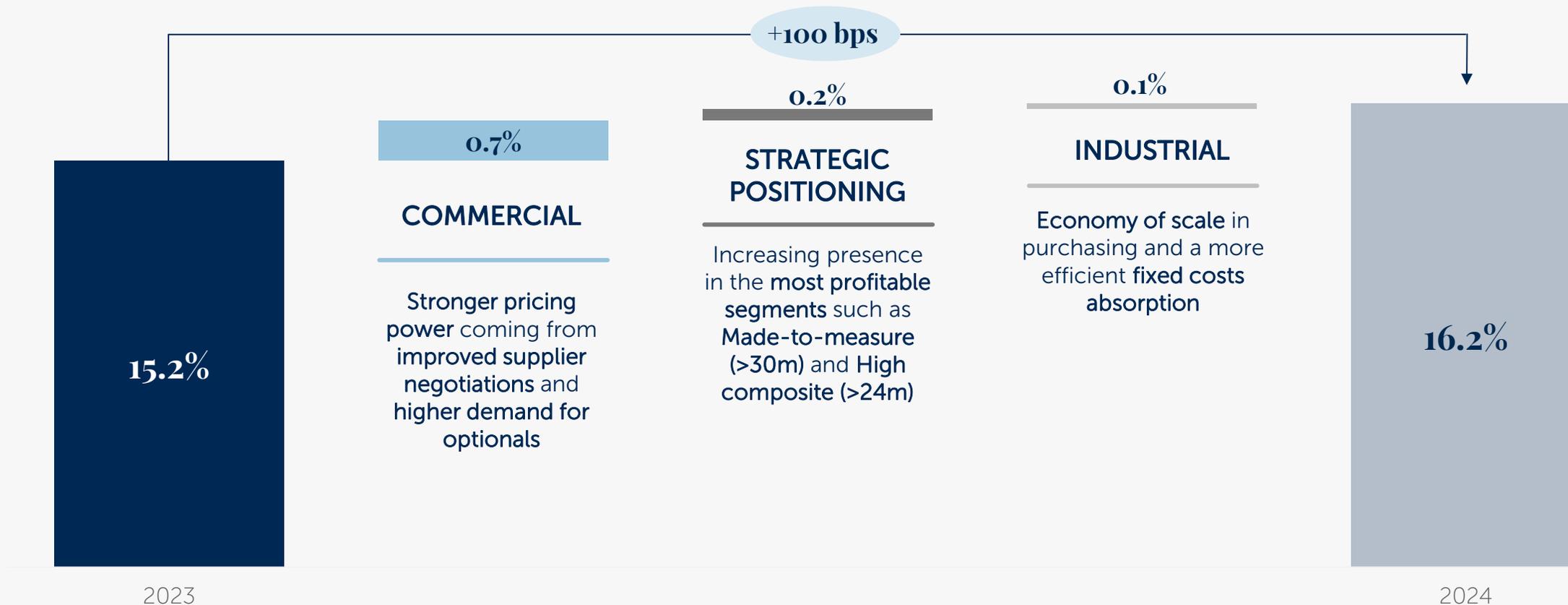
REVENUE¹ (€mIn)



Source: Company Information. 1. Revenue, net of commissions and other costs related to revenue including Pre-Owned

CLEAR DRIVERS TOWARDS PROFITABILITY LEADERSHIP

2023-2024 ADJUSTED EBITDA MARGIN¹ BRIDGE (%)



Source: Company Information. 1. Margin calculated as Adj. EBITDA / Revenue without Pre-Owned; Adjusted EBITDA equals to EBITDA adding back non-recurring costs.



FERRETTIGROUP



WALLY
3


FERRETTIYACHTS

PERSHING

Itama

Riva

CRN

CUSTOM LINE